



Deposition of:
Talbot County Council Meeting

October 22, 2019

In the Matter of:
Talbot County Council Meeting

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COUNTY COUNCIL OF TALBOT COUNTY, MARYLAND

Council Meeting

October 22, 2019; 6:00 p.m.

Council Chambers, Easton, Maryland

COUNCIL MEMBERS:

Corey W. Pack

Chuck F. Callahan

Frank Divilio

Pete Leshner

Laura E. Price

Reported by

Diane Houlihan

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1 TRANSCRIPT OF PROCEEDINGS

2

3 MR. PACK: Good evening, everyone. If you

4 wouldn't mind standing with us as Councilman

5 Lesher leads us in a word of prayer followed by

6 the Pledge of Allegiance.

7 (Prayer and Pledge of Allegiance.)

8 MR. PACK: Thank you, all. Please be

9 seated. Thank you for being with us.

10 County Council have an agenda before it.

11 Are there any additions, deletions, or

12 corrections to the agenda day?

13 MR. LESHER: Mr. President, I would like

14 to move an addition to the agenda.

15 MR. PACK: Okay.

16 MR. LESHER: Yes. I would like to add a

17 new number eight in here, an administrative

18 resolution to end the burn ban.

19 MS. PRICE: Second.

20 MR. PACK: Any questions about the

21 addition to the agenda?

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1 Hearing none, Madam Secretary, on the

2 adding of the agenda, could you please take the

3 roll, please, the burn ban as number eight.

4 SECRETARY: Mr. Pack.

5 MR. PACK: Aye.

6 SECRETARY: Mr. Divilio.

7 MR. DIVILIO: Aye.

8 SECRETARY: Mr. Callahan.

9 MR. CALLAHAN: Aye.

10 SECRETARY: Ms. Price.

11 MS. PRICE: Aye.

12 SECRETARY: Mr. Lesher.

13 MR. LESHER: Aye.

14 MR. PACK: Are there any additional

15 additions or deletions or corrections to the

16 agenda? Very well. Hearing none, the agenda

17 as corrected is submitted with unanimous

18 consent.

19 Moving on, we have minutes from our

20 September the 10th and October the 4th

21 meetings. We had an opportunity to go through

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1 them. Are there any additions, deletions, or

2 corrections to those minutes? Hearing none,

3 the chair moves that they also be accepted with

4 unanimous consent.

5 Next on your agenda, Council, you have

6 disbursements from October the 15th and

7 October the 22nd. We had a chance to review

8 them with our fiscal officer, Ms. Lane. Are

9 there any additions, deletions, or corrections

10 to those disbursements? Hearing none, the

11 chair moves that they also be accepted with

12 unanimous consent. Thank you.

13 Moving on, we have a presentation of the

14 Government Finance Officers Association award

15 for FY2018 to the Talbot County Department of

16 Finance. And we have with us Ms. Angela Lane,

17 our fiscal officer.

18 And Ms. Lane, I will turn this over to you

19 to tell the audience about this award.

20 MS. LANE: Good evening. After the county

21 prepares our annual audit, we send it to the

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1 Government Finance Officers Association of the

2 United States and Canada for their review under

3 the certificate of achievement for excellence

4 in financial reporting program. And that is

5 what we have received this award for, is this

6 program.

7 In order to be awarded a certificate of

8 achievement, a governmental unit must publish

9 an easily readable and efficiently organized

10 comprehensive annual financial report. The

11 contents of this report must conform to the

12 program standards of the Government Finance

13 Officers Association, as well as satisfying all

14 generally-accepted accounting principles and

15 legal requirements.

16 The certificate of achievement is valid

17 for one year only.

18 The GFOA award represents the highest

19 honor in a government's financial reporting

20 document. It indicates to our tax payers the

21 county's commitments to excellence in financial

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<p>1 reporting.</p> <p>2 This is the 18th consecutive year that</p> <p>3 Talbot County has received this honor from the</p> <p>4 Government Finance Officers Association for its</p> <p>5 annual report. It's an honor for the Finance</p> <p>6 Department to received this award once again.</p> <p>7 I want to express my appreciation to all</p> <p>8 of the finance office staff whose hard work</p> <p>9 ensures that Talbot County continues to receive</p> <p>10 this award. And because of their hard work,</p> <p>11 all or our transactions are recorded properly</p> <p>12 and timely, which is imperative to having good</p> <p>13 financial documents available for our audit.</p> <p>14 I also want to recognize Alex Glessner, as</p> <p>15 he is the key staff member responsible for the</p> <p>16 county's audit.</p> <p>17 The county's audit is used in many</p> <p>18 different forms in the county. It's used by</p> <p>19 the public. It's used by bond rating agencies,</p> <p>20 and it is in our bond offering statements.</p> <p>21 It's imperative that our financial statements</p>	<p>1 our deep appreciation, number one, for their</p> <p>2 dedication and professionalism towards finance</p> <p>3 here in Talbot County. And also send along to</p> <p>4 them our congratulations again. 18th year in a</p> <p>5 row, which certainly speaks to the level of</p> <p>6 proficiency that you're running that department</p> <p>7 in.</p> <p>8 So our thanks goes to you, Angela.</p> <p>9 Congratulations again. Certainly needs to be</p> <p>10 highlighted and not understated the level of</p> <p>11 detail that you all are putting towards the</p> <p>12 citizens of this county. And the citizens</p> <p>13 should recognize that this award is not easily</p> <p>14 come by. And to have it as an 18th year,</p> <p>15 presumably going to go into a 19th year, really</p> <p>16 speaks to your level of professionalism.</p> <p>17 Congratulations.</p> <p>18 MS. LANE: Thank you.</p> <p>19 MR. LESHHER: Mr. President, the Council</p> <p>20 and administration can do our jobs well and</p> <p>21 better if we are acting with good information,</p>
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<p>1 are accurate, and this award reinforces that</p> <p>2 our statements provide accurate financial</p> <p>3 information to our citizens and the users of</p> <p>4 our document.</p> <p>5 We will submit our fiscal 2019 audit to</p> <p>6 the Government Finance Officers Association for</p> <p>7 their review under this certificate program,</p> <p>8 and we are optimistic that we will receive the</p> <p>9 award again for fiscal 2019.</p> <p>10 Just some background, the Government</p> <p>11 Finance Officers Association is a non-profit</p> <p>12 professional association serving more than</p> <p>13 20,000 government finance professionals with</p> <p>14 offices in Chicago and Washington, D.C.</p> <p>15 MR. PACK: Well, any of your staff members</p> <p>16 here with you this evening, I know it's late in</p> <p>17 the evening, to be recognized by Council?</p> <p>18 MS. LANE: They didn't want to come for</p> <p>19 evening meetings.</p> <p>20 MR. PACK: I certainly sympathize with</p> <p>21 them. But please extend to them, once again,</p>	<p>1 including that financial information. So this</p> <p>2 is another sign of the assurance that indeed</p> <p>3 we're being provided with the best available.</p> <p>4 And thank you for all the good work you</p> <p>5 do.</p> <p>6 MS. LANE: Thank you.</p> <p>7 MS. PRICE: I know that I take up a little</p> <p>8 bit of extra time in Ms. Lane's schedule in</p> <p>9 asking for a lot of extra things and having her</p> <p>10 check things, and I really appreciate that.</p> <p>11 Obviously your leadership with the entire</p> <p>12 department. But as a person who is a little</p> <p>13 bit obsessed with numbers, you have really</p> <p>14 worked with me, and I appreciate our</p> <p>15 relationship and that you're always willing to</p> <p>16 go above and beyond to work with me on various</p> <p>17 things.</p> <p>18 And it's just really appreciated. And I</p> <p>19 think the world of you. So thank you very</p> <p>20 much.</p> <p>21 MS. LANE: Thank you.</p>

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1 MR. PACK: That alone deserves a
 2 congratulations.
 3 MS. LANE: Thank you.
 4 MR. PACK: Anything else, Council?
 5 MR. CALLAHAN: Thank you, Angela. Really
 6 appreciate the extra time during the evenings
 7 and stuff like that. I always see your light
 8 on in there. I really appreciate you spending
 9 the extra time.
 10 You're an excellent employee, and we're
 11 very happy to have somebody like you dedicate
 12 your life to this. Appreciate that.
 13 MS. LANE: Thank you.
 14 MR. PACK: Thank you, Angela. Appreciate
 15 it. And congratulations.
 16 MS. LANE: Thank you.
 17 MR. PACK: Council, next on your agenda,
 18 we have a proclamation for Economic Development
 19 Week 2019.
 20 Ms. Lane and Mr. Sam Shoge is here with us
 21 from tourism and economic development.

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1 Cassandra, Sam.
 2 MR. CALLAHAN: You said Ms. Lane.
 3 MS. VANHOOSER: Good evening. You want to
 4 do the proclamation first or last?
 5 MR. PACK: Why don't you go ahead and tell
 6 us a little bit about Economic Development Week
 7 and all that happened at your big MEDA
 8 Conference yesterday.
 9 MR. SHOGE: So yeah. I will be delighted
 10 to just give you an update ON not only Economic
 11 Development Week, but also just give you an
 12 update on some of the things that we've been
 13 working on in the Department of Economic
 14 Development and Tourism. So I'll kind of touch
 15 on the economic development side of the house,
 16 and Cassandra will wrap up with the tourism
 17 side of the house.
 18 So I just want to thank you all or at
 19 least the members who were able to participate
 20 in the MEDA conference on Monday. It was an
 21 exciting opportunity to host that conference

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1 here. That is an association, the Maryland
 2 Economic Development Association that Cassandra
 3 and I are active participants in. And of
 4 course, being a statewide initiative, it's
 5 always great to be able to host our colleagues
 6 from across the State of Maryland, all, of
 7 course, in an effort to celebrate Economic
 8 Development Week. And of course, we'll get to
 9 that proclamation in a minute.
 10 But this is just an opportunity for us to
 11 really highlight economic development's ability
 12 to transform lives, transform the lives of our
 13 business owners, but also transform the lives
 14 of our residents as well.
 15 So just one week out of the year we get to
 16 formally celebrate this. But as you all know,
 17 Cassandra and I kind of live this 24/7. So
 18 being able to kind of launch Economic
 19 Development Week here in Talbot County was
 20 really special.
 21 I was on the radio, WCEI, this morning

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1 also giving the public an update on not only
 2 Economic Development Week but just some of the
 3 accomplishments that we've been able to have as
 4 a department.
 5 And yesterday, or Monday rather, you heard
 6 a little bit about the Cordova project from
 7 Mike Tilkey, who, of course, moderated a panel
 8 on innovation in agriculture.
 9 But for the members who were at the MEDA
 10 conference, you probably also heard from Sam
 11 Glickstein, who is the CEO of a very innovative
 12 company that wants to raise crickets and other
 13 insects to feed fish. So you can see that the
 14 overall Cordova project is quickly becoming a
 15 hub for other innovative agricultural
 16 businesses.
 17 So Sam on that panel proclaimed that
 18 Talbot County is going to be the home of his
 19 business. Not only is that anchor company in
 20 American Salmon so important, but he just loves
 21 the community here. So needless to say,

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<p>1 Cassandra and I have been hard at work working 2 very closely with Sam Glickstein to attract his 3 business here. 4 We also just about a few weeks ago, a 5 couple of weeks ago we had a resource fair. 6 And this resource fair was cosponsored with the 7 Easton Economic Development Corporation as well 8 as the Easton Business Alliance. We wanted to 9 host this resource fair to give our business 10 leaders the opportunity to come to one central 11 location here and hear all about the various 12 incentives and financing tools that we have to 13 offer. That was another event that Cassandra 14 and I proudly hosted that was very well 15 received by the business community. 16 Also, mark your calendar for coffee and 17 conservation. That, of course, is our annual 18 event, if you will. That's kind of embedded 19 within the Waterfowl Festival where we bring 20 together our stakeholders to talk about 21 conservation and its overall role in economic</p>	<p>1 And that's just a quick update about 2 economic development. And Cassandra, I'll turn 3 it over to you. 4 MS. VANHOOSER: Thank you so much. As you 5 know, we are one of the few departments that 6 includes tourism with economic development in 7 one department. Across the state, there are 8 others, but we are one of the few. And we 9 consider it economic development through 10 tourism. I wanted to update you on some of the 11 things that we've been able to do this summer. 12 It's been particularly busy and 13 prosperous. The Hill community project, which 14 I'm sure that you all know very well, the 15 tourism deliverables are almost done. I have 16 over here the cast aluminum sign that will be 17 installed in the next few weeks on the rail 18 trail in the Town of Easton just as you come 19 into The Hill on Dover Street. And we have a 20 32-page brochure, which I am the author of, 21 very proud author of, partnered with the</p>
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<p>1 development and, of course, share a cup of 2 coffee. 3 This event this year is actually going to 4 be sponsored by the Department of Natural 5 Resources and Secretary Haddaway-Riccio will be 6 our guest speaker. So that is going to take 7 place on November the 8th the 8:30 at the Art 8 at the Pavilion tent across from the Waterfowl 9 headquarters. So please mark your calendars. 10 We would love to have you there. 11 And of course, you know planning for the 12 business appreciation breakfast is already well 13 underway. So another mark your calendar. This 14 is going to take place on Friday, April the 15 24th. We, of course, always try and make 16 incremental improvements to the business 17 appreciation breakfast this year. So I'm not 18 going to give away too much tonight, but I will 19 leave you with this, Cassandra and I have very 20 big things in store. So definitely place that 21 on your calendar.</p>	<p>1 researchers from the University of Maryland 2 College Park and the land records researchers 3 to put this together. So this is one of those 4 projects that's been an extraordinary 5 partnership with Morgan State, with the 6 University of Maryland at College Park, with 7 all of our partners here, Historic Easton, the 8 Town of Easton, Easton Utilities. All have had 9 a part in making this happen. 10 So we're beginning to tell a story that 11 has not been told before in Easton and on the 12 Eastern Shore where we have one of the oldest 13 free African American communities in the 14 nation. And we are very proud of this. And 15 we're extremely proud of the fact that we're -- 16 this story has been hiding in the shadows of 17 history, and we're now beginning to share this 18 story. And it has gotten national coverage. 19 We expect that it will continue to do so, 20 particularly with all of the developments going 21 on south of us for Harriet Tubman Visitor</p>

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1 Center and the Underground Railroad.
 2 So we also have banners and our mobile
 3 responsive website where you'll also be able to
 4 get this walking tour on your phone. We'll
 5 launch here in the next couple of weeks. So we
 6 are almost done with this project, which is a
 7 Halleluiah. But a lot of partners have come
 8 together to make this a reality, and we're just
 9 extremely proud of the role that we have played
 10 in that.
 11 Also, the Frederick Douglass Park on the
 12 Tuckahoe, that project is underway. We're
 13 developing a small interpretive element but
 14 also have engaged master planning team and
 15 interpretive planning teams. And we really
 16 feel like we have the A team. And they've come
 17 for their site visit. We have another meeting
 18 with them on Thursday. We're about to begin
 19 the public meeting process.
 20 And this is so exciting. And one of the
 21 really exciting things in addition to being

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1 able to tell the Frederick Douglass story,
 2 because he is our most famous native son, but
 3 is to also be able to tell that Tuckahoe story.
 4 That river is a fresh water tidal river, very
 5 unique, some very unique plants. So that piece
 6 of property that's 107.68 acres is going to
 7 give us a canvas upon which to tell these two
 8 stories to a much broader audience. And we are
 9 really, really, really excited about that.
 10 So that dovetails with the Cordova master
 11 plan, and we are working with our partners in
 12 Planning & Zoning to be part of that so that we
 13 lay out the future and we have a voice in that.
 14 For the Cordova project, the American Salmon
 15 and other innovation-type businesses that we
 16 believe will come there, in addition to that's
 17 a pathway right to the Frederick Douglass
 18 story. So we're really excited about that.
 19 And we continue our efforts to attract
 20 international audiences. We partner with the
 21 State of Maryland on CRUSA, which is Capital

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1 Region USA. That's a partnership with
 2 Virginia, Maryland, and Washington, D.C. where
 3 we market together internationally. So I'm a
 4 lone voice in the wilderness. If I am
 5 marketing Talbot County to an international
 6 visitor without that piece that they would fly
 7 into BWI or Dulles, visit Washington, D.C. and
 8 then come to us.
 9 And so we are now marketing ourselves as
 10 the great Chesapeake loop. We are part of
 11 that. We've gotten a lot of media interest in
 12 that idea. So have hosted a number of
 13 journalists this summer who will be writing
 14 about that Chesapeake loop. And we, of course,
 15 are either on the beginning of the loop or on
 16 the end of the loop before you go to the
 17 airport if you're an international visitor.
 18 Just as if we had gone to Paris, we would
 19 want to go out into the countryside. They come
 20 here, and then they want to see America's
 21 countryside, which is us. And our proximity to

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1 D.C. is what makes us ideal for those
 2 international visitors.
 3 We continue to partner with Plein Air
 4 Easton, and our ag Plein Air collection is now
 5 hanging at the Talbot County Free Library. It
 6 was displayed at the party to preserve this
 7 year just last weekend, and now is at the
 8 library for everyone to enjoy. We have eight
 9 pieces now and have another \$10,000 to spend
 10 next year to complete that.
 11 That series of paintings should tell the
 12 story of agriculture on the Eastern Shore, and
 13 we are now booking places for that to go after
 14 next year when we have the series complete.
 15 And it's really exciting to see how it's coming
 16 together.
 17 We have the poultry industry, we have corn
 18 and wheat and soybeans and barns and farm
 19 equipment and cows, all of these things that
 20 help tell that story. Hopefully it will be
 21 coming to a Bradley Meeting Room near you in

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1 the near future. We will hang it here as we
 2 did last year.
 3 But that's an exciting partnership I think
 4 between the University of Maryland Extension
 5 and the Avalon Foundation and Talbot County
 6 Economic Development and Tourism. The two
 7 continue to tell that story of agriculture.
 8 We are working with Chesapeake College,
 9 the other DMOs on the Eastern Shore, and the
 10 Office of Tourism Development to develop a
 11 certified interpretive guide training program
 12 for workforce development at the college. We
 13 haven't gotten totally done with that yet, but
 14 that is a need that we have, for guides to be
 15 able to do step-on guide for buses or for to
 16 develop tour guide businesses. So if someone
 17 wants to develop a business, we're going to be
 18 in a position to help them.
 19 And then technical assistance on a number
 20 of other projects, including the Waterman's
 21 Museum's Interpretive Panel, which we did the

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1 ribbon cutting a few weeks ago. The Tilghman
 2 drawbridge mural, the (inaudible) mural. John
 3 Wesley's Church is -- their site plan is
 4 complete and they're putting in an interpretive
 5 panel there. So we provide technical
 6 assistance on those.
 7 And then one last thing. We've gotten a
 8 lot of good earned media this summer,
 9 including, and I know you all have seen this
 10 because I passed it onto you, a 20-page spread
 11 in Table magazine, which is in the Pittsburgh
 12 market, which is an emerging market for us.
 13 A lot of people come from Pittsburgh to
 14 Ocean City. And of course, we're trying to
 15 entice them to stop in Talbot County while
 16 they're on their way. So it's unheard of these
 17 days to get a 20-page spread in a magazine. We
 18 were delighted with that and we had the cover.
 19 So a lot of great things happening in
 20 tourism this past summer, and I'm just very
 21 pleased to be able to share the good news with

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1 y'all.
 2 MR. PACK: A lot going on in tourism and
 3 economic development.
 4 And for those sitting here with us today
 5 and for those at home, this is it. We don't
 6 are a ten, 15-person Tourism and Economic
 7 Development Department. What you see is what
 8 you get. And we're certainly getting our bang
 9 for our buck out of the both of you.
 10 Congratulations to a very successful
 11 conference yesterday. I was able to attend
 12 briefly as well as the reception the night
 13 before with Senator Van Hollen.
 14 So to have that conference come here, and
 15 then the writers came this summer. Was it this
 16 summer at Perry Cabin?
 17 MS. VANHOOSER: No. They're coming for
 18 Waterfowl Festival.
 19 MR. PACK: Waterfowl Festival. But you
 20 had a large contention of writers come in. Was
 21 it last year?

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1 MS. VANHOOSER: Yeah. That was a couple
 2 of year ago.
 3 MR. PACK: Couple of years ago, okay.
 4 MS. VANHOOSER: We're still seeing the
 5 benefit of that. We still can get, continue to
 6 get earned media from that. That was a
 7 worthwhile event.
 8 MR. PACK: You had writers from all around
 9 the world, if I remember, come.
 10 MS. VANHOOSER: Oh, yes. And we are
 11 attractive to writers. I, as a travel writer,
 12 discovered Talbot County if you'll remember.
 13 And I know that people continue to love us
 14 because we get those media requests and have a
 15 lot of them here and continue to.
 16 MR. PACK: Great. Again, congratulations
 17 to all that you're doing on both sides of the
 18 aisle, economic development and tourism. So
 19 wonderful work.
 20 Anything else from Council?
 21 MS. PRICE: Just agree that I mean you

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1 said what you see is what you get. But we have
 2 workhorses here. We don't need ten or 15. I
 3 know you guys are exhausted and you do work
 4 24/7. I mean you're everywhere working
 5 weekends and all that.

6 I mean I don't know. This is a love fest
 7 tonight. But whenever we have our department
 8 heads come in and present to us, I think every
 9 single time I'm blown away the extra things
 10 that you do. And you know you are the best
 11 hostess in the world. I mean so when you are
 12 able to bring events here and getting the media
 13 here, even though it was generally a one-day
 14 event because we didn't have good weather on
 15 Sunday, we know they're coming back.

16 And it was great. I did stay through
 17 lunch yesterday and listen to all of the panels
 18 and things like that. And it's a little bit of
 19 a different world because we don't do it day in
 20 and day out like you do. So it's nice to
 21 attend some of these conferences, aside from

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1 MACo, to see how other things are run.
 2 And yesterday was really wonderful and
 3 well attended. So thank you for that.

4 MS. VANHOOSER: We appreciated you being
 5 there. And you too, Pete and Corey.

6 MR. PACK: And on top of that, you guys
 7 work as real estate agents.

8 MS. VANHOOSER: Yes. We do the Business
 9 Center currently. Yeah.

10 MR. PACK: Didn't even mention that.

11 MS. VANHOOSER: Yeah.

12 MR. PACK: So with that being said,
 13 Council, we do have a proclamation for Economic
 14 Development Week in Talbot County, which is
 15 running through October the 20th through the
 16 26th.

17 And at this time, I'm going to ask Madam
 18 Secretary to please read that proclamation.

19 SECRETARY: Proclamation, Economic
 20 Development Week 2019. Whereas, Economic
 21 Development Week is an event created by the

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1 Maryland Economic Development Association to
 2 celebrate the achievements of economic
 3 workforce and community development
 4 professionals and communities throughout the
 5 state.

6 And whereas, economic stability and growth
 7 is key to the prosperity of Talbot County and
 8 its citizens. And the staff of Talbot County
 9 Department of Economic Development and Tourism
 10 work tirelessly as champions for the business
 11 community, creating, retaining, and expanding
 12 jobs that facilitate growth, enhance wealth,
 13 and provide a stable tax base.

14 And whereas, Economic Development and
 15 Tourism staff forms strategic partnerships with
 16 employers, constitutions of higher education,
 17 and State agencies to attract and retain high
 18 quality talent, laying the groundwork to build
 19 the workforce of tomorrow.

20 And whereas, the Department of Economic
 21 Development and Tourism staff and their

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1 partners work to stimulate the community's
 2 entrepreneurial spirit to incubate the next
 3 generation of new businesses and business
 4 leaders, setting the course for Talbot County's
 5 future.

6 And whereas, Talbot County recognizes that
 7 tourism is an economic driver on Maryland's
 8 Eastern Shore and is an industry that
 9 contributes to the quality of life that makes
 10 the county an extraordinary place to live,
 11 work, and visit.

12 And whereas, the Department of Economic
 13 Development and Tourism executes a
 14 comprehensive marketing and communications
 15 strategy, generating content that shares the
 16 good news of the county's business community.

17 Now, therefore, we, the County Council of
 18 Talbot County, do hereby declare that economic
 19 development transforms lives and proclaim the
 20 week of October 20th through 26, 2019, as
 21 Economic Development Week in Talbot County and

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1 encourage all citizens to join with us in
 2 recognizing and reaffirming the importance of
 3 business development on a local and statewide
 4 basis.
 5 Given under our hands in the great seal of
 6 Talbot County this 22nd day of October in the
 7 year of our Lord, 2019.
 8 MR. PACK: Thank you, Madam Secretary.
 9 I will entertain a motion.
 10 MR. LESHHER: I'll move for the
 11 proclamation.
 12 MS. PRICE: Second.
 13 MR. PACK: Seconded by Ms. Price. Any
 14 further discussion on the proclamation at this
 15 time?
 16 MR. LESHHER: Mr. Pack.
 17 MR. PACK: Sure.
 18 MR. LESHHER: We can proclaim this one week
 19 Economic Development Week. But what you do,
 20 not only this week, but year-round with all of
 21 your partners in this community, makes it

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1 economic development all the time here.
 2 Thank you for all you do.
 3 MR. SHOGE: Thank you.
 4 MS. VANHOOSER: Thank you.
 5 MS. PRICE: That's exactly I think Ben
 6 Wood's quote from yesterday was it's always
 7 Economic Development Week.
 8 MR. SHOGE: Right, yes, indeed.
 9 MS. VANHOOSER: That's right.
 10 MR. CALLAHAN: Thank you.
 11 MR. PACK: We have a motion and a second.
 12 If there's no further discussion, Madam
 13 Secretary, please call your roll.
 14 SECRETARY: Mr. Pack.
 15 MR. PACK: Aye.
 16 SECRETARY: Mr. Divilio.
 17 MR. DIVILIO: Aye.
 18 SECRETARY: Mr. Callahan.
 19 MR. CALLAHAN: Aye.
 20 SECRETARY: Ms. Price.
 21 MS. PRICE: Aye.

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1 SECRETARY: Mr. Leshher.
 2 MR. LESHHER: Aye.
 3 MR. PACK: And as our economic development
 4 representative, Mr. Callahan is going to
 5 present to you. If you all wouldn't mind
 6 coming down with him. Thank you.
 7 MS. VANHOOSER: And our tourism rep.
 8 MR. PACK: Ms. Price, yes, go down.
 9 MS. PRICE: Is this boy girl, boy girl?
 10 MR. CALLAHAN: I just want to obviously
 11 with the Council and what you brought to us,
 12 it's overwhelming the amount of work that you
 13 guys done. It benefits the county, it benefits
 14 the Council, and everybody revenue wise in
 15 Talbot County.
 16 I really appreciate all the stuff that you
 17 guys done and all the time and effort. And
 18 more than anything, the customer service that
 19 you bring to Talbot County is phenomenal.
 20 MS. VANHOOSER: Thank you.
 21 MR. CALLAHAN: I really appreciate it.

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1 MR. SHOGE: Thank you.
 2 MS. VANHOOSER: Thank you.
 3 MS. PRICE: Thank you, thank you, thank
 4 you.
 5 MR. PACK: Thank you, congratulations.
 6 MR. SHOGE: Thank you.
 7 MS. VANHOOSER: Thank you again.
 8 MR. PACK: Okay. We're now going to move
 9 into our public hearing.
 10 MS. PRICE: I'm sorry, the burn ban.
 11 MR. PACK: I'm sorry, yes, the burn ban.
 12 We're going to not do the public hearing.
 13 We have the burn ban resolution to end --
 14 MS. PRICE: Would you like to say that
 15 three times?
 16 MR. PACK: I would not. Could you please
 17 come forward?
 18 MR. STAMP: Thank you.
 19 MR. LESHHER: I apologize. Mr. Stamp is
 20 here to --
 21 MR. STAMP: I'll take over, if you like.

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1 MR. PACK: Yes. If you wouldn't mind.
 2 I'm a bit tongue tied right now.
 3 MR. STAMP: Mr. President and members of
 4 the Council, thank you.
 5 As outlined in article three of the Talbot
 6 County code entitled fire prevention and
 7 control, I'm requesting on behalf of the Burn
 8 Ban Committee your consideration to lift the
 9 burn ban, which was initiated by resolution on
 10 October 4, 2019.
 11 Although our area remains under moderate
 12 drought status, it is believed by the members
 13 of the Burn Ban Committee that the recent and
 14 forecasted rains, as we have outside right now,
 15 have reduced the risks for the easy start and
 16 spread of fire.
 17 The Burn Ban Committee is comprised of
 18 Emergency Services director, the chairman of
 19 the Fire Chiefs Committee, the president of the
 20 Talbot County Volunteer Fire and Rescue
 21 Association, the Talbot County health officer,

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1 and the Department of Natural Resources Forest
 2 Service. In addition, we communicated with
 3 Mr. Eddie Boyle, the president of the Talbot
 4 County Farm Bureau in making this
 5 recommendation.
 6 Thank you.
 7 MR. PACK: Thank you. I will ask for a
 8 motion to accept the resolution at this time.
 9 MR. CALLAHAN: So moved.
 10 MS. PRICE: Second.
 11 MR. PACK: Moved by Mr. Callahan.
 12 Seconded by Ms. Price. Any further discussion
 13 on that?
 14 Hearing none, Madam Secretary, please call
 15 your roll.
 16 SECRETARY: Mr. Pack.
 17 MR. PACK: Aye.
 18 SECRETARY: Mr. Divilio.
 19 MR. DIVILIO: Aye.
 20 SECRETARY: Mr. Callahan.
 21 MR. CALLAHAN: Aye.

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1 SECRETARY: Ms. Price.
 2 MS. PRICE: Aye.
 3 SECRETARY: Mr. Leshner.
 4 MR. LESHNER: Aye.
 5 MR. PACK: Burn ban has been lifted.
 6 MS. MORRIS: Point of order, so we do have
 7 to read it into the record. Sorry.
 8 MR. PACK: Okay. So would you forget all
 9 of that.
 10 Please read the resolution into the
 11 record.
 12 SECRETARY: An administrative resolution
 13 to terminate the emergency burning ban adopted
 14 by Talbot County on October 4, 2019, throughout
 15 Talbot County.
 16 Whereas, on October 4, 2019, the County
 17 Council adopted an administrative resolution
 18 imposing a burning ban throughout Talbot County
 19 as a result of drought conditions, creating
 20 prolonged or unusual conditions that were
 21 conducive to the easy start and spread of fire.

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1 And whereas, those conditions have changed
 2 such that at this time, continuation of the
 3 burn ban is no longer reasonably required to
 4 protect the public health, safety, and welfare.
 5 And whereas, in light of the change of
 6 conditions described above, the Talbot County
 7 Burn Ban Committee recommends the lifting of
 8 the burning ban with an effective date of
 9 October 23, 2019.
 10 Now, therefore, be it resolved by the
 11 County Council of Talbot County, Maryland, on
 12 this 22nd day of October 2019, that, one, the
 13 recitals set forth above are hereby adopted as
 14 findings of fact and are incorporated by
 15 reference as a substantive part of this
 16 administration resolution; two, the emergency
 17 burning ban imposed by administrative
 18 resolution on October 4, 2019, is terminated
 19 throughout Talbot County as of October 23,
 20 2019, at nine a.m.; and three, nothing in this
 21 administrative resolution shall be construed to

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1 operate retrospectively to legalize, justify,
 2 or excuse any violation that occurred during
 3 the time the burning ban was in effect, nor to
 4 effect any privilege or immunity of the chief
 5 code compliance officer, his designees, and the
 6 Talbot County fire chiefs and their designees
 7 as a result of any act, matter, or thing
 8 undertaken or performed by them to enforce the
 9 burning ban while it was in effect.

10 Given under our hands in the great seal of
 11 Talbot County this 22nd day of October in the
 12 year of our Lord, 2019.

13 MR. PACK: That was a mouthful. Ask for a
 14 motion on the resolution?

15 MR. CALLAHAN: So moved.

16 MS. PRICE: Second.

17 MR. PACK: By Mr. Callahan. Seconded
 18 again by Ms. Price. Any further discussion on
 19 the resolution?

20 Hearing none, Madam Secretary, please call
 21 the roll.

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1 SECRETARY: Mr. Pack.
 2 MR. PACK: Aye.
 3 SECRETARY: Mr. Divilio.
 4 MR. DIVILIO: Aye.
 5 SECRETARY: Mr. Callahan.
 6 MR. CALLAHAN: Aye.
 7 SECRETARY: Ms. Price.
 8 MS. PRICE: Aye.
 9 SECRETARY: Mr. Leshner.
 10 MR. LESHER: Aye.
 11 MS. PRICE: So the ban will be lifted as
 12 of tomorrow morning at nine a.m.
 13 MR. STAMP: Thank you.
 14 MR. PACK: Okay. Thank you. Okay. A few
 15 minutes late for our public hearing. This is a
 16 public hearing on Bill 1435.
 17 Madam Secretary, would you please read the
 18 bill, the title.
 19 SECRETARY: Bill Number 1435, a bill to
 20 amend chapter 190 of the Talbot County code,
 21 zoning, subdivision, and land development, to

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1 allow a replacement pier beyond 150 feet from
 2 mean high water for direct access to legal
 3 nonconforming boathouses.

4 MR. PACK: Thank you, Madam Secretary.
 5 We're going to do this as we always do,
 6 starting from the left to the right. If you
 7 are going to speak for the bill or against the
 8 bill, please come to the table, give us your
 9 name and your address. If you're speaking for
 10 yourself, we'll give you two minutes on the
 11 clock. If you're speaking for a group, we'll
 12 give you three. Please let us know if you're
 13 speaking for a group so we can note that.

14 MS. PRICE: Two and three or three and
 15 five?

16 MR. PACK: Okay. Let's go three and five.
 17 I don't think we're going to have a mad rush.
 18 So we'll give you three if you need three and
 19 five if you're speaking for a group.
 20 Mr. Callahan will keep the time for you.
 21 With that being said, we'll start the

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1 public hearing. And I'll start with my left
 2 side here.

3 MR. SHOWALTER: Thank you, Mr. Pack,
 4 members of Council. Ryan Showalter. I'm
 5 appearing tonight on behalf of 6184 Shipyard
 6 Lane, LLC, which is the applicant for the text
 7 amendment, the property owner who is affected
 8 by the circumstances this text amendment would
 9 address.

10 This property is improved by a boathouse
 11 that is fully functional. The applicant has
 12 obtained authorizations from MDE and the Corps
 13 of Engineers to replace the pier that provides
 14 access to the boathouse. But the county code
 15 currently prohibits construction of piers
 16 beyond 150 feet if they have not been
 17 maintained.

18 My client purchased this property from a,
 19 eventually from a bank in an auction context.
 20 The prior owner did not maintain the pier, but
 21 the boathouse is still fully functional.

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1 If the boathouse doesn't have a pier
 2 extended to it, obviously it can't be
 3 maintained, it can't be used, serves
 4 essentially as an island and a navigational
 5 hazard in the water.
 6 And all we're looking to do is to replace
 7 a structure that was in place before.
 8 The property that is at issue and that
 9 drove this application is located on the east
 10 side of the Tred Avon River, just north of it
 11 confluence with Trippes Creek.
 12 There may be one or two or a handful of
 13 our circumstances in Talbot County where this
 14 condition might exist, but I would submit that
 15 there are very few. So this doesn't cause any
 16 material change in precedent. It's not going
 17 to lead to the construction of long piers or a
 18 change in location of boathouses.
 19 As you know, boathouses can't be
 20 constructed in the critical area anymore.
 21 The Planning Commission considered this at

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1 some length and ultimately unanimously
 2 recommended its approval. And we appreciate
 3 your support.
 4 MR. PACK: Thank you very much, Ryan.
 5 Anyone else on the left side of the room
 6 on Bill 1435?
 7 Ms. Verdery, I'm going to get back with
 8 you in a moment.
 9 Anyone on the right side of the room on
 10 1435? Okay.
 11 Hearing none, I'm going to turn to our
 12 planning officer, Ms. Verdery. Mary Kay.
 13 MS. VERDERY: Thank you. As noted when we
 14 were here for introduction, this bill is fairly
 15 limited. It will allow for certain
 16 nonconforming situations to allow a pier to be
 17 extended to access a boathouse that is
 18 functional by a pier that was legal at one time
 19 and is now nonconforming or nonfunctional. But
 20 it will allow access to that pier, to the
 21 boathouse again.

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1 This a very unique situation. We're
 2 looking for an opportunity to find a unique
 3 response in order to allow this applicant to be
 4 able to access his boathouse and not have a
 5 boathouse sitting there as an island any
 6 longer.
 7 The Planning Commission did make a 4-0
 8 recommendation in support of this text
 9 amendment.
 10 And we did provide a map. There was a
 11 question as to where the property was located.
 12 So I hope you had an opportunity to look at
 13 that. There was also questions about SAVs in
 14 this area, and I did look into that. And there
 15 are SAVs along the shoreline of this property.
 16 So it is better to have the opportunity to
 17 allow for the longer pier and allow the access
 18 to the boathouse in lieu of having the
 19 boathouse move forward, move closer to the
 20 shoreline and relocate the boathouse into the
 21 SAVs, submerged aquatic vegetation.

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1 MR. PACK: Right. Thank you. Thank you,
 2 Ms. Verdery.
 3 Any questions of Mary Kay?
 4 I will say that when I read this and I was
 5 first approached with this, it appeared to be
 6 more of a safety issue also to me to have this
 7 boathouse sitting out there by itself beyond
 8 150 and not be illuminated. And I was just
 9 concerned that a boater may accidentally or a jet
 10 skier may accidentally run into it in the evening
 11 time or at night if it's not lit.
 12 So from that standpoint, I felt that it
 13 should be connected with just a pier that would
 14 run out connecting it to it and then allow it
 15 to be lit so that at least from a safety
 16 standpoint, we wouldn't have that obstruction
 17 there.
 18 I feel it's reasonable. I don't think the
 19 current homeowner did anything wrong here. He
 20 purchased the piece of property in my opinion,
 21 and it appeared that through whatever natural

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1 disaster or neglect, the portion of the pier was
 2 washed away. So allowing it to be connected to
 3 the rest of the pier just seems reasonable to
 4 me in my opinion. So I will support it.
 5 Anything further, Council?
 6 Okay. Thank you, Ms. Verdery.
 7 If there's no further discussion at this
 8 time, I'll go ahead and close the public
 9 hearing on 1435. It has been read a second
 10 time. It can be moved tonight to third reader
 11 if any member of Council wishes to do so at
 12 this time. If not, we'll reset in it for
 13 another date. What's the pleasure of Council?
 14 MR. CALLAHAN: I say we go ahead and do it
 15 now, third reader.
 16 MR. PACK: We have a motion by
 17 Mr. Callahan to move 1435 to third reader this
 18 evening. Is there a second?
 19 MR. DIVILIO: Second.
 20 MR. PACK: Seconded by Mr. Divilio. Any
 21 further discussion on moving Bill 1435 to third

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1 reader tonight?
 2 Hearing none, Madam Secretary, on the
 3 motion to move Bill 1435 to third reader
 4 tonight, could you please take the roll.
 5 SECRETARY: Mr. Pack.
 6 MR. PACK: Aye.
 7 SECRETARY: Mr. Divilio.
 8 MR. DIVILIO: Aye.
 9 SECRETARY: Mr. Callahan.
 10 MR. CALLAHAN: Aye.
 11 SECRETARY: Ms. Price.
 12 MS. PRICE: Aye.
 13 SECRETARY: Mr. Leshner.
 14 MR. LESHER: Aye.
 15 MR. PACK: Madam Secretary, would you
 16 please read Bill 1435 into the record for third
 17 reader.
 18 SECRETARY: Bill Number --
 19 MS. PRICE: I ask that so much be
 20 considered a reading.
 21 MR. PACK: Any objection to Ms. Price's

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1 motion? Hearing none, Bill 1435 is now in
 2 front of the Council for consideration.
 3 I made my statements earlier. I just felt
 4 that this was a safety issue that we can
 5 address very easily by just extending a section
 6 of pier back out to that structure and letting
 7 the homeowner go ahead and light that pier.
 8 So again, he's not moving it any further.
 9 As Ms. Verdery said, moving it in would also
 10 impact some vegetation in a buffer area. So I
 11 felt this was the best of two options, is to
 12 let it stay where it is and go ahead and run
 13 the pier out to it. So that's my approach on
 14 it.
 15 Anyone else?
 16 Hearing none, Madam Secretary, please call
 17 the roll on 1435.
 18 SECRETARY: Mr. Pack.
 19 MR. PACK: Aye.
 20 SECRETARY: Mr. Divilio.
 21 MR. DIVILIO: Aye.

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1 SECRETARY: Mr. Callahan.
 2 MR. CALLAHAN: Aye.
 3 SECRETARY: Ms. Price.
 4 MS. PRICE: Aye.
 5 SECRETARY: Mr. Leshner.
 6 MR. LESHER: Aye.
 7 MR. PACK: 1435 passes. Thank you. Okay.
 8 Moving on, we now have a presentation from
 9 our roads superintendent, Mr. Warren Edwards.
 10 This is a presentation, Council, on the
 11 proposed new county recycling center here.
 12 Warren, I'll turn it over to you.
 13 MR. EDWARDS: Good evening. I believe you
 14 all have a memo dated for October 18th that I
 15 sent to you, a package updating all the
 16 information from when the meeting we had last
 17 week about the request for a recycling center.
 18 I've highlighted some changes. So I'd
 19 like to go through each page and just go over
 20 the changes and recommendations.
 21 I've talked to all kinds of contractors in

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1 Talbot County, Caroline, Queen Anne's, even a
 2 few in Dorchester. And there's consensus both
 3 ways. There's a lot of valid concerns both
 4 ways, good and bad. I respect everybody's
 5 decision and their concerns.

6 One of the biggest concerns that we had
 7 from contractors, on page one second paragraph,
 8 was that we would not sell to the public, which
 9 I have from day one had no intentions of
 10 reselling material to the public. We don't
 11 want to interfere with the contractors' resale
 12 and impact their livelihood. It's not about
 13 that at all.

14 The biggest consensus I got out of the
 15 contractors that were for this would be that we
 16 only sell ten wheeler loads or tractor-trailer
 17 loads of material, whether it be crushed
 18 concrete or mulch or compost or topsoil or
 19 materials for like retrofit ditches and that
 20 kind of stuff. There's a different mix for
 21 that that we do ourself.

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1 And I tend to agree with that. I would
 2 recommend if we do this, that we only sell to
 3 contractors that have a license to resell
 4 material to try to make it a fair playing field
 5 for them. And our price to them would be a lot
 6 cheaper than if they bought it retail somewhere
 7 else.

8 We're only ever going to do recycled
 9 material. That's all our intention will ever
 10 be.

11 And I would also recommend site
 12 contractors and utility contractors be able to
 13 purchase material because they would be a huge
 14 part of the contractors. They would bring
 15 material in to us; concrete pipe, concrete from
 16 roads, curb and gutter, that type of thing. So
 17 they wouldn't be affecting the resale of a
 18 smaller company that sells stones and specialty
 19 materials and mulches and that kind of stuff.
 20 So I recommend that they be included in this,
 21 if this does pass.

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1 Just reading my notes. We had one
 2 contractor, the last paragraph on page one, one
 3 contractor that recommended a committee to head
 4 this up made up of contractors and some county
 5 staff. And at first, I was for that. But
 6 after talking to other contractors that are for
 7 it, the chances of contractors being on the
 8 committee that would not buy or sell material
 9 from the county wouldn't be very good. So
 10 there would always be the possibility of
 11 conflict of interest. So that being said,
 12 that's not a recommendation of mine, to have
 13 the committee made up of contractors to oversee
 14 this. It would only be a conflict of interest,
 15 or could be.

16 Initially we were trying to do this where
 17 we're giving back something to the county
 18 residents. Initially that was the plan. But
 19 with traffic concerns on St. Michaels Road and
 20 getting people in and out, we've come up with a
 21 plan. I made several calls and looked at a

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1 video about this and then got a quote on a
 2 scanning program. So it would cost us about
 3 \$22 per person to make this, but it would be a
 4 sticker that would go in their windshield that
 5 would be as long as they have that vehicle,
 6 because it's not resealed when you go back on
 7 another vehicle.

8 But as long as they have that vehicle, we
 9 can scan them as they come in. Just like you
 10 would do at Wal-Mart if you had a case of
 11 water. Instead of them running your stuff
 12 through the conveyer, they just take a scanner.
 13 You take the scanner and the intake person will
 14 take the scanner, just scan that sticker on a
 15 windshield, and they would move onto where
 16 they're going in the recycling center instead
 17 of bottlenecking traffic in or out or that kind
 18 of thing. It would just be quicker.

19 Other than that, after that, there would
 20 be no fee to residents to haul anything in
 21 there. That was something trying to give back

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1 to the community. That's my recommendation.
 2 On page two, and stop me if you have any
 3 questions and I'll certainly answer them. On
 4 page two, Ray Clarke has been helping me a
 5 great deal with this from Public Works and
 6 talking to MES and MDE. Looked into get loans
 7 for this.
 8 We would have to put, definitely put in a
 9 set of scales and a scale house. So that
 10 increased or cost by about \$250,000 for
 11 everything to do that.
 12 The good news is I secured a letter today,
 13 which I have with me, from the contractor
 14 that's doing the schools, building the new
 15 school, and doing the demolition of both when
 16 that's done next May and June. And that if we
 17 have this in place, all that material will be
 18 hauled to the recycling center. So that would
 19 definitely cover the cost of the scales.
 20 On page three, it tells you about the
 21 service offered for the residents and I

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1 highlighted with the \$30 fee for the sticker.
 2 There is an error here because as you'll see on
 3 page five, page five you'll see the quotes on
 4 the material. And then on page, on the bottom
 5 of page one, you'll see my estimated per ton
 6 cost. And then on page six, you have cost of
 7 what it will cost for somebody to haul in
 8 there. So for the contractors hauling asphalt
 9 in, it will be no charge. Hauling clean
 10 concrete, there would be no charge. If they
 11 haul concrete and it had wire in it, it would
 12 be a \$3 a ton charge. If it's concrete that
 13 had rebar or bigger metals in it, it would be a
 14 \$6 a ton charge.
 15 But we would have a scale to do that. So
 16 it would be by the ton. Otherwise, we're also
 17 giving back that service to the contractor to
 18 not have to pay to haul material in there as
 19 well.
 20 So the next page.
 21 MR. LESHER: Mr. Edwards, those charges

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1 are because there are labor costs to you to
 2 deal with more contaminated materials?
 3 MR. EDWARDS: Yes. Anything that has
 4 metal in it, wire, ore, metal would have to be
 5 busted up with a breaker first and then
 6 recycled.
 7 While we're on that subject, I talked to
 8 Mary Kay about it a little bit tonight because
 9 we're not going to recycle or take in recycled
 10 metals. As per our discussion last week, we
 11 don't recommend doing that. But we will end up
 12 with a pile of metal from concrete. And
 13 inevitably somebody would haul metal in there,
 14 on purpose or by accident.
 15 So we probably would have one dumpster
 16 that would be just for metals that were in
 17 there that would be going out to whoever would
 18 give us a container and they keep the metals,
 19 the cost or whatever.
 20 MR. PACK: So for those site contractors
 21 and material contractors who are bringing items

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1 in, they're not going to be charged that \$30
 2 annual sticker fee?
 3 MR. EDWARDS: No.
 4 MR. PACK: Just for residential haulers?
 5 MR. EDWARDS: Yes. Just residential.
 6 Yeah.
 7 MS. PRICE: While I'm thinking about it,
 8 since some families have more than vehicle or
 9 they might sell their vehicle, maybe it's
 10 something that doesn't have to adhere to the
 11 vehicle. Maybe it can be something that just
 12 they can put in the glove box or they can hang
 13 from their rear view mirror or something like
 14 that.
 15 MR. EDWARDS: There's an option, but the
 16 lady was telling me that if you get the things
 17 that hangs in your mirror, if it fades out from
 18 the sun on the front, it won't scan right.
 19 MS. PRICE: Right. But people wouldn't
 20 probably leave it there all the time. They'd
 21 probably only stick it up there when they're

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1 coming to you, something like that or some
 2 other option that can be laminated that they
 3 can just hang out.
 4 MR. PACK: If they trade the vehicle in,
 5 they just come back in and get another window
 6 sticker.
 7 MR. EDWARDS: Yeah. Each one costs that
 8 amount of money because it has a bar code in
 9 the middle of it. So it's two parts. I mean
 10 it's open for. . .
 11 MS. PRICE: Yeah. I mean this is down the
 12 road a little bit, but might want to consider
 13 something that doesn't actually stick to the
 14 vehicle.
 15 MR. EDWARDS: Right.
 16 MS. PRICE: And it gets peeled off in the
 17 car wash.
 18 MR. EDWARDS: So one of the things that's
 19 on here on page four under proposed plan,
 20 labor, startup, we had talked about moving one
 21 supervisor from the Roads Department because we

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1 do not need two. That salary is already
 2 included in our budget.
 3 So talking to Lois in our office about the
 4 administrative part of this and scanning people
 5 in and now having to have a set of scales and
 6 doing a tear ticket for each load in and out
 7 and all that, there's no way we can handle that
 8 out of our office. So we would be requesting
 9 in this total that I give you on this package
 10 for the additional person that would be our
 11 scale house person that would handle all the
 12 billing, administrative. It would be a final
 13 check through our office, but it would be done
 14 through an office there on site every day and
 15 then turned into our office to be checked. But
 16 there's no way we can do that without the
 17 person.
 18 So moving onto the next page. Do you have
 19 any questions?
 20 MR. PACK: So let me go back to that
 21 point. On your proposed labor write-up here,

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1 you have the new or the additional permanent
 2 employee, proposed salary. I guess this is a
 3 typo. You have 35 through 35.
 4 MR. EDWARDS: Yes. It should have been 32
 5 to 35.
 6 MR. PACK: Thirty-two to 35?
 7 MR. EDWARDS: Yeah. We were trying to do
 8 it with the balance of an operator or two. If
 9 we could find the right person, it would be
 10 somebody that could also run equipment. So if
 11 one person rotated out for vacation, they could
 12 go in the office and the other person could go
 13 out and still keep the operation running. So
 14 we're looking at operator two salary.
 15 MR. PACK: Okay.
 16 MR. CALLAHAN: So one thing I want to make
 17 sure I'm clear. So coming in, fees coming in
 18 would be for residents, not contractors?
 19 MR. EDWARDS: You say fees coming in?
 20 MR. CALLAHAN: Yeah.
 21 MR. EDWARDS: Yeah. It would only be a

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1 one-time fee for residents.
 2 MR. CALLAHAN: Right.
 3 MR. EDWARDS: The only time a contractor
 4 would pay a fee is if we have steel in the
 5 concrete that we have to remove, because that
 6 would go into a separate pile.
 7 MS. PRICE: So why did you get rid of, on
 8 proposed fees, the \$5,800 dumping fees?
 9 MR. EDWARDS: Well, we talked to the
 10 contractors, and it was a very big consensus,
 11 even people that weren't for it, why are you
 12 charging us to dump material and then
 13 prospectively we would come back and buy it.
 14 Well, it's a good point. Because it
 15 doesn't cost you more to run that crusher.
 16 It's going to cost the same amount of money to
 17 run it as it would be whether you charged them
 18 or not. If they're bringing you the material,
 19 we're giving something back to tax payers.
 20 It's not -- I don't want it to all be about
 21 taking more from the tax payers, especially

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1 businesses. And that's why I decided that was
 2 fair.
 3 MS. PRICE: Would they need some kind of
 4 sticker, whether it's inside or outside too?
 5 MR. EDWARDS: We know them all.
 6 MS. PRICE: You know them all.
 7 MR. EDWARDS: We know them all. It would
 8 be easy. Now, there may be an adjustment to
 9 that where if we have a contractor that's from
 10 Caroline or Queen Anne or Dorchester or Anne
 11 Arundel County, he comes over here and bids a
 12 job. I don't think it's fair to our
 13 contractors that they get to come in and haul
 14 in there for free. Maybe we come up with some
 15 schedule, fee schedule for that.
 16 MS. PRICE: Maybe they have an annual fee,
 17 too.
 18 MR. EDWARDS: Yeah. I just haven't got
 19 that far, but I don't think we should charge
 20 Talbot County contractors to haul material that
 21 we can recycle.

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1 MS. PRICE: Right.
 2 MR. EDWARDS: I just think that we need to
 3 give back where we can.
 4 MR. PACK: And to Ms. Price's point, I
 5 agree. I don't think you should charge a fee.
 6 But if you have a new -- you know everyone.
 7 You've been around for quite some time. But if
 8 you have somebody new in that house checking
 9 people in, a new employee that you're looking
 10 to hire, he or she may not know all the
 11 contractors.
 12 MR. EDWARDS: So we would do a
 13 registration page. It would cost them nothing.
 14 But the first time they come in, they would get
 15 a registration form, they would write their
 16 name down. Next time they come in, or they
 17 mail it back, they must have that on file or we
 18 can't let them dump there. We'll know whether
 19 they come in or not.
 20 MR. PACK: So when they come in, there's a
 21 brief conversation.

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1 MR. EDWARDS: We hand them a form.
 2 MR. PACK: I'm with Ewing. And you check
 3 off Ewing and let them go in?
 4 MR. EDWARDS: And then they can haul.
 5 They can call the office and get it mailed to
 6 them. If this is set up right, they can get it
 7 online and bring it with them, either way. Or
 8 send it back via e-mail.
 9 So we want to make it friendly, not
 10 complicated.
 11 MR. PACK: Yeah. You don't want to make
 12 that check-in too labor intensive. I
 13 understand that. You want to move the process
 14 quickly, get that tractor off of 33 as fast as
 15 possible and inside the site.
 16 MR. EDWARDS: We need to be accountable
 17 for who is hauling what. We do that now. We
 18 have State Highway, Choptank Electric, Easton
 19 Utilities, Town of Easton. They all haul in
 20 there now to us. But they all fill out a sheet
 21 stating what they hauled, what time they did

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1 it, who the driver was, the truck number was,
 2 where did the material come from. And we keep
 3 track of that in the office, but it goes in a
 4 mailbox at the spoil site every day.
 5 But it would be on a better system if we
 6 go forward with this.
 7 MR. PACK: Okay. I just might want to
 8 come back to that particular point because if
 9 there's some way that you could have either
 10 something in the window that they would just
 11 throw in the window when they needed to. They
 12 could throw it in their glove box just to
 13 identify them as a local contractor, and that
 14 way all your guy had to do is look in that
 15 window and see that number, and then he'll know
 16 that.
 17 MR. EDWARDS: So simple answer.
 18 MR. PACK: Just something of that nature.
 19 MR. EDWARDS: It would have to come on the
 20 scale. Nobody would come in there in a dump
 21 truck, one-ton, six-wheeler, ten-wheeler, or

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1 tractor-trailer would come in there and not go
 2 on the scales. They have to go on the scales.
 3 There's going to be one way in. So they have
 4 to go on the scales.
 5 So if they've been weighed in before,
 6 they'll have that company name and that truck
 7 number and their tear weight, empty weight. So
 8 once we get them in there, they'll be logged
 9 into the computer.
 10 MR. PACK: Okay. That's fine.
 11 MR. EDWARDS: Any other questions?
 12 MS. PRICE: I guess all they have to
 13 really do is look at the license plate number.
 14 MR. EDWARDS: That would be on there, yes.
 15 MS. PRICE: Right. So you know which
 16 license plate numbers are theirs. So that's
 17 better than reinventing the wheel.
 18 MR. PACK: Okay.
 19 MR. EDWARDS: So really that's all I have
 20 is what I've given you is a package and costs.
 21 We can discuss all that if you'd like, but it's

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1 pretty much stayed the same other than the
 2 addition of a one person for salary and scales,
 3 which we didn't expect right away.
 4 MR. PACK: Could you or Mr. Clarke speak
 5 to the scales? Because again, in our initial
 6 conversation, the scales never came up. And
 7 then it appeared this came out of the blue
 8 that -- I mean I bought mulch for some time
 9 here locally. I've never had to weigh my
 10 little trailer on a scale when I buy my mulch.
 11 So why are we. . .
 12 MR. CLARKE: Ultimately the county has to
 13 report recycled materials to MDE. So the key
 14 was is I was talking with Warren. It would be
 15 probably worthwhile for us to have a scale
 16 house, especially if we're bringing in large
 17 quantities of material like concrete, even the
 18 asphalt. That way it could be recorded and
 19 then reported as far as the recycled materials
 20 for Talbot County to MDE.
 21 At the same time, it's kind of unique in

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1 that Talbot County is now doing this.
 2 Currently Maryland Environmental Service
 3 provides a lot of that recycling and reporting
 4 for us. So we would then have to get into that
 5 process of reporting it to the Maryland
 6 Department of Environment of those recycled
 7 materials.
 8 MR. CALLAHAN: So in other words, what
 9 triggers that? Does it trigger it because
 10 we're charging people?
 11 MR. CLARKE: No. It's actually part of
 12 the county, when we recycle materials, we want
 13 to meet a recycling goal. So what could happen
 14 is if those materials let's say were going to
 15 MES, are goal could go down because those
 16 materials that might have gone to let's say the
 17 Midshore Regional Recycling Program now are
 18 moving over to Talbot County. We'd need to
 19 show a record that that's now going into the
 20 facility.
 21 MR. EDWARDS: It's a credit to your

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1 recycling ability to the county.
 2 MR. PACK: So is the scales an MDE
 3 requirement, to have the scales in place?
 4 MR. CLARKE: The scales would probably be
 5 the simplest way to do this. I mean we're just
 6 talking beforehand. You could probably, and I
 7 think Warren was trying to do, would be cubic
 8 yards. But then when you --
 9 MR. EDWARDS: To get started.
 10 MR. CLARKE: Yeah. To get started you
 11 would use cubic yards. And then you would use
 12 the density of that material and then you would
 13 estimate what the loads would be.
 14 With a scale house, if you had a scale
 15 house, they come in, they have that truck, they
 16 put it on the scale house, they then are
 17 measured, and then they go off and they dump
 18 it.
 19 MR. EDWARDS: And that's a little risky.
 20 MR. PACK: What's a little risky?
 21 MR. EDWARDS: To do it by the cubic yard.

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1 You can overload a truck. Anybody that puts
 2 out material on a vehicle, in a truck or dump
 3 truck or tractor-trailer out on the road, is
 4 responsible for what they load in that truck
 5 and the driver.
 6 The other issue is like the material
 7 coming from the schools. If we do not have
 8 scales, we cannot have that material. Each
 9 load has to be weighed and have a ticket of the
 10 load.
 11 MR. PACK: So again, to my question, for
 12 reporting purposes, you can use cubic yards,
 13 you can use per tonnage of a truckload.
 14 Scales would give you another way of
 15 recording that material?
 16 MR. EDWARDS: Yes.
 17 MR. PACK: So is MDE saying we just want
 18 the data, how you capture the data is up to
 19 you?
 20 MR. CLARKE: Right now, I have not talked
 21 to MDE about the scales, per se. It was a

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1 recommendation on my part to Warren because of
 2 I guess the reporting requirements. We
 3 currently are utilizing the scales at the
 4 Midshore Regional Landfill and on Barkers
 5 Landing as well as the landfill in Caroline
 6 County. All materials are being weighed there,
 7 we do have the tonnages.
 8 We report, when it comes to reporting for
 9 those materials, it is reported in tonnages.
 10 It's not reported in cubic yards. So it is
 11 reported in tons.
 12 MR. PACK: So without the scales, we would
 13 be doing our best --
 14 MR. CLARKE: Estimate.
 15 MR. PACK: Our best estimate as far as the
 16 tonnage in that truckload?
 17 MR. CLARKE: Yes. And what happens is
 18 they look at it for all the trash that's going
 19 into the landfill, that's being recorded by
 20 tons. So ultimately, what you're recycling is
 21 now being recorded as tons. So that gives you

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1 your percentage of recyclables.
 2 MS. PRICE: So since it's not an actual
 3 MDE requirement, should this go forward, we can
 4 start operating while we're ordering the scales
 5 to come online; is that correct?
 6 MR. EDWARDS: Yes.
 7 MR. PACK: Okay.
 8 MR. DIVILIO: I would like to go over the
 9 proposed changes on the equipment since the
 10 last time that we met. If you wouldn't mind
 11 just going through what's changed on that.
 12 MR. EDWARDS: Yup. Not a problem.
 13 So the concrete asphalt crusher actually
 14 went down a little bit. The grinder went down
 15 about \$25,000.
 16 We had to add a screen in plant to the
 17 (inaudible) so that it broke down material
 18 better. Talking to many contractors that do
 19 mulch and topsoil and that kind of thing, you
 20 got to have a certain size. You can't have
 21 large and then small and you can't have it all

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1 mixed up. It's got to be consistent in order
 2 for it to be a viable product for anybody to
 3 even want. So we had to add that screen plant
 4 to it.
 5 Then the electric Internet hookup, that's
 6 because of the building and because of the
 7 scanning. The scanning only works if you have
 8 Internet accessibility. So it was pretty
 9 expensive to get Easton Utilities to come in
 10 there because we're actually going with
 11 Choptank coming in the front. And then Easton
 12 Utilities is going to have to jump over the
 13 road or bore under the road because they're not
 14 on this side of us, if we do this. That's why
 15 that cost was added.
 16 And then the building scales and fuel
 17 tank. I did attach in your package, I think
 18 it's -- this is just to give you an idea of
 19 what it would cost for the fuel and the tank.
 20 So it's like page six. And it was a company
 21 local here that one of three that I talked to

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1 that would be willing to supply us with a tank
 2 as long we purchase the fuel from them. And
 3 they give us an average of what it's went up in
 4 the last year for off-road fuel for equipment.
 5 And that's how we come up with this number for
 6 the fuel, when we added it to the cost of the
 7 scales and the fuel tank. That's how we come
 8 up with the 175.
 9 The startup fee includes the prep work for
 10 the scales because I told them if we do go with
 11 this, we'll do all the prep work ourself. And
 12 that's the cost of that to do it.
 13 MR. DIVILIO: So when you're looking at
 14 the average production weekly numbers here,
 15 just looking starting with asphalt and
 16 concrete, what do you think you have in
 17 inventory currently?
 18 MR. EDWARDS: Material?
 19 MR. DIVILIO: Yeah.
 20 MR. EDWARDS: Probably six to 7,000 tons
 21 of millings. We have no concrete at all.

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1 MR. DIVILIO: How long did that take to
 2 build up?
 3 MR. EDWARDS: This year. That's just from
 4 us this year. We'll more than double that next
 5 year probably on roads that we have on schedule
 6 to do work to.
 7 MR. DIVILIO: Okay.
 8 MR. EDWARDS: Just us. Now, they're not
 9 screened. They have to be run through the
 10 screener and all that. And then they would be
 11 resellable material, but they're. . .
 12 MR. PACK: So this screening plant, this
 13 was an addition. I'm looking at your first
 14 proposed item list.
 15 MR. EDWARDS: Yes.
 16 MR. PACK: This screening plant is a new
 17 add-on.
 18 And you say this does exactly what?
 19 MR. EDWARDS: So it takes out everything
 20 that's not consistent. So after you run the
 21 grinder, run the tub grinder or horizontal

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1 grinder, depending on what we do, if we do it
 2 at all. Then you take that material and you
 3 can run it through a trommel, which is big
 4 circular screen. And then if you want to get
 5 consistency, you run it through this other
 6 screen that you can change the levels of the
 7 screens and the sizes to get the material the
 8 same.
 9 MR. PACK: So if you want all of the mulch
 10 to come out to be less than an inch, you would
 11 run it through this screening?
 12 MR. EDWARDS: Yes. To make it consistent.
 13 MR. PACK: To make it consistent?
 14 MR. EDWARDS: Yes.
 15 MR. PACK: And then you can use this
 16 screen either on the mulch or the concrete?
 17 MR. EDWARDS: No.
 18 MR. PACK: Is it interchangeable?
 19 MR. EDWARDS: You use it on topsoil and
 20 mulch and compost.
 21 MR. PACK: So it's just on the topsoil and

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1 compost?
 2 MR. EDWARDS: Yes, yes.
 3 MR. PACK: Okay.
 4 MR. EDWARDS: And the material that we
 5 would use for the retrofit ditches we could
 6 also mix with this because it takes the sand
 7 and loam and the compost as well.
 8 MR. PACK: So where we were last week was
 9 slightly over, our startup was slightly over a
 10 million dollars, if I remember.
 11 MS. PRICE: 1.8. Now it's 2.16.
 12 MR. EDWARDS: Yeah.
 13 MR. CALLAHAN: Have you done any grinding
 14 or anything out there now?
 15 MR. EDWARDS: No. Just wood chips that we
 16 chip up and haul in there.
 17 MR. CALLAHAN: Right.
 18 MR. EDWARDS: From us. Again, State
 19 Highway, Easton Utilities.
 20 MR. CALLAHAN: Yeah.
 21 MR. EDWARDS: We have some smaller tree

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1 people that haul in there as well.
 2 MR. CALLAHAN: I got you. But what is out
 3 there now, are you using it for anything now?
 4 MR. EDWARDS: No. This year, we've been
 5 stockpiling for about eight or nine months.
 6 It's perfectly ready. I think anybody in here
 7 that is dealing with mulch can tell you it's
 8 ready to go through the process. You need to
 9 be seven, eight, nine months before you start
 10 running it through the screener and trommel and
 11 that kind of stuff.
 12 MS. PRICE: So as far as the process for
 13 approving this, is this something that becomes
 14 a resolution or a bill or something where we
 15 have a public hearing so that we hear from
 16 people or do we just say hey, we're going to do
 17 this tonight?
 18 MR. PACK: You can do it tonight.
 19 So Mr. Clarke, can you talk to me about
 20 the Rural Development grant that we discussed
 21 earlier?

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1 MR. CLARKE: Yes. I think after we met
 2 last week, I e-mailed Rural Development.
 3 Unfortunately, the individual that we deal with
 4 was on vacation last week and this week. So I
 5 don't have any information at this point in
 6 time related to the availability of grants.
 7 At this point, I do know that the county
 8 would be eligible for a loan and we could do
 9 that on a 30-year basis. I believe the
 10 interest rate was 1.75 percent.
 11 But I don't have any information related
 12 to the grant funds or what we would be eligible
 13 for.
 14 MS. PRICE: If I remember correctly from
 15 last week, we were not interested in a 30-year
 16 loan. We had Ms. Lane here. I think we were
 17 talking about something much shorter because it
 18 would pay for itself.
 19 MR. CLARKE: Right, right. But I'm just
 20 saying --
 21 MS. PRICE: Pay it back faster.

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1 MR. CLARKE: If you wanted to pay it back
 2 faster, there's no penalty with Rural
 3 Development.
 4 MS. LANE: And that is the norm with Rural
 5 Development. They do their loans for
 6 long-term, but you can pay it back more
 7 quickly.
 8 MS. PRICE: I think it's important the
 9 public would know that we're not taking -- as
 10 soon as we can pay this off as quickly as
 11 possible, it would be profitable from there.
 12 MR. DIVILIO: The revenue projection is
 13 what is scares me the most. Well, and the
 14 startup cost I guess, too.
 15 But I'm looking at this. We're a revenue
 16 cap county, and you're doing a fantastic job
 17 for your department trying to find ways to
 18 generate more revenue to cover the expenses
 19 that you have. This is fantastic to go down
 20 this path.
 21 I just wonder if we're going too far a

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1 little bit. If there's a way to use smaller
 2 equipment to just crush what we need and what
 3 we have on site or what we can handle because
 4 if it took us nine months to get two weeks of
 5 production together, I don't know if we have
 6 the capacity of the county to. . .
 7 MR. EDWARDS: You could. But then you're
 8 not offering, one, if you do smaller stuff,
 9 concrete, for example, if you get a smaller
 10 crusher, and this is about a medium size
 11 crusher by the way, if you get a smaller one
 12 than that, you're not going to be able to take
 13 in like curb and gutter and that kind of stuff.
 14 You're going to start limiting all the ways you
 15 can do things.
 16 And if you limit it, then they're just
 17 going to take it somewhere else anyway.
 18 MS. PRICE: Plus you're going to be taking
 19 donations. I mean right now, that's just his
 20 own stuff that he's stockpiled from our own
 21 projects. Now we're taking donations from

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1 other people. So that's going to build up a
 2 lot faster.
 3 MR. EDWARDS: And I don't want to mislead
 4 you. We're not going to get everybody to haul
 5 in there right away, maybe never.
 6 But the ones that haul in there are going
 7 to be smart businesspeople that are in the area
 8 working. If they're working on the other side
 9 of town or the county, they're not going to
 10 haul all the way up here. It's just not how it
 11 works. It's going to be convenience.
 12 But you got the schools, you have our
 13 stuff, you have contractors that are doing
 14 parking lots and new development and old
 15 development, repairs.
 16 I have one contractor right now is in this
 17 room. I won't give his name out. But he's got
 18 1,000 tons sitting in his yard waiting to haul
 19 there that they don't want to pay to haul. And
 20 I don't blame them.
 21 MS. PRICE: So you've got this revised

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1 weekly income of basically \$200,000 a week?
 2 MR. EDWARDS: You would only get that if
 3 you have all four of these pieces of equipment
 4 running eight hours a day.
 5 MS. PRICE: (Inaudible.)
 6 MR. EDWARDS: Yeah, because you're not
 7 going to keep the material. If you have the
 8 material and it's good material, if you have
 9 crushed concrete that doesn't have wire in it
 10 and it's consistent size, people are going to
 11 buy it.
 12 MS. PRICE: That means you can pay this
 13 loan off in 12 weeks.
 14 MR. EDWARDS: That's not going to happen,
 15 Laura. Ms. Price.
 16 MS. PRICE: I'm just saying. If you just
 17 simply do the division, it's something that
 18 pays for itself --
 19 MR. EDWARDS: I was trying to give you a
 20 realistic cost that what it would cost to run
 21 it every day. And if you ran it every day,

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1 obviously you have to be doing that type, that
 2 volume of material.
 3 MS. PRICE: So that's what I'm wondering.
 4 Is that 200,000, I mean again, assuming you
 5 have all your equipment, realistic or is that
 6 just at the high end if everything is running?
 7 MR. EDWARDS: It's extremely high end.
 8 MS. PRICE: So how do you come up with a
 9 realistic number? Because that's --
 10 MR. EDWARDS: So we took the 7,000. Give
 11 you millings, for example. We took the
 12 7,000 tons of millings that we have now and we
 13 regrind them, it would cost us \$3.63 a ton to
 14 do it. And we can sell them for \$11 a ton.
 15 That's a no brainer.
 16 MS. PRICE: How fast can you sell the
 17 stuff?
 18 MR. EDWARDS: Faster than we can make it.
 19 MS. PRICE: All these people out here,
 20 they're going to come and get it?
 21 MR. EDWARDS: Well, if they don't, people

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1 in Delaware will or people in another county
 2 will.
 3 MS. PRICE: -- right.
 4 MR. EDWARDS: I mean it's no brainer if
 5 you intentionally do it with fair business
 6 practices, even people that aren't on board
 7 will come around.
 8 MR. PACK: Okay. Let me -- anything
 9 further?
 10 MR. EDWARDS: No.
 11 MR. PACK: Anything further from you,
 12 Mr. Clarke, county engineer?
 13 MR. CLARKE: As I guess from my
 14 perspective, one of the things to highlight is
 15 as soon as we hear from Rural Development, we
 16 can provide you with that information.
 17 I think if it relates to let's say the
 18 scale house and we have to scale back, if we
 19 don't get grant funding through Rural
 20 Development.
 21 MR. PACK: Right.

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<p>1 MR. CLARKE: Those are options we can --</p> <p>2 MR. PACK: I mean if the scales could be</p> <p>3 something -- if we can start without the scales</p> <p>4 in place and let's do the estimate until we can</p> <p>5 get the scales in place, then that gives me a</p> <p>6 little bit more comfort.</p> <p>7 MR. CLARKE: We can probably put it in the</p> <p>8 package to Rural Department.</p> <p>9 MR. PACK: Right.</p> <p>10 MR. CLARKE: For funding, yes.</p> <p>11 MR. PACK: Okay.</p> <p>12 MR. EDWARDS: And if I can add to that</p> <p>13 just a little bit. If you told us tomorrow to</p> <p>14 go ahead, we're going to be probably six months</p> <p>15 before we're going to be ready to resell</p> <p>16 anything by the time we put the rest of the</p> <p>17 road in correctly, get the electric in, get the</p> <p>18 scales done. We'll have that material all</p> <p>19 processed and we can start taking material in.</p> <p>20 But to be able to ready to resell, I would</p> <p>21 give us --</p>	<p>1 uses. And the land use associated with the</p> <p>2 product recycling, which that includes the</p> <p>3 masonry products, which is the concrete,</p> <p>4 asphalt, brick, block, and stone, and the</p> <p>5 material product, which is the trees, stumps,</p> <p>6 branches, leaves, and grass and soil, that is a</p> <p>7 special exception in the zoning district. So</p> <p>8 they need to go to the Board of Appeals for</p> <p>9 this land use.</p> <p>10 It's also a site plan approval process.</p> <p>11 They can be done simultaneously, done at the</p> <p>12 same time, which is a Planning Commission</p> <p>13 approval. And the Planning Commission makes a</p> <p>14 recommendation to the Board of Appeals.</p> <p>15 We've also talked about the recycling</p> <p>16 collection center, which is a permitted use in</p> <p>17 this zoning district. And that's the igloos</p> <p>18 that they would like to put those in the area</p> <p>19 for the typical household items, the newspapers</p> <p>20 and those types of things. The glass, cans,</p> <p>21 plastics, the typical recycling, if that's</p>
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<p>1 MR. PACK: Six months startup time?</p> <p>2 MR. EDWARDS: Yes. And both vendors that</p> <p>3 we dealt with for the equipment have both said</p> <p>4 if we do go with this, they will bring the</p> <p>5 equipment right away, let us start using it</p> <p>6 until our equipment comes in at no cost.</p> <p>7 MR. PACK: Is that Ream, Rhyme?</p> <p>8 MR. EDWARDS: Premiere and Mid Atlantic.</p> <p>9 MR. PACK: Okay. If I can play a little</p> <p>10 musical chairs.</p> <p>11 MR. EDWARDS: Good point. And also we</p> <p>12 have to go through planning, permits, Mary Kay.</p> <p>13 MR. PACK: That was going to be my next</p> <p>14 up. Playing musical chairs. I'm going to have</p> <p>15 Mr. Clarke step back, and I'm going to have</p> <p>16 Ms. Verdery step up. And then we're going to</p> <p>17 have Ms. Lane play a little musical chairs</p> <p>18 here.</p> <p>19 So we're going to bring planning in now</p> <p>20 and hear from Ms. Verdery on the project.</p> <p>21 MS. VERDERY: We've discussed these land</p>	<p>1 something that they would want to do at this</p> <p>2 site, that's a permitted use at this site. So</p> <p>3 if at some time they would want to do those</p> <p>4 product recycling at the same location, they</p> <p>5 could do those igloo-type recycling at this</p> <p>6 location as well.</p> <p>7 But as far as the product recycling that</p> <p>8 has been discussed, the scrap metal processing</p> <p>9 is not permitted in this zone.</p> <p>10 MR. PACK: Right. We're going to do away</p> <p>11 with that. Right.</p> <p>12 So the igloos, again, this is not part of</p> <p>13 this package, but if we were to do igloos for</p> <p>14 let's say glass or paper, then you would have</p> <p>15 to go through either MES or somebody else to</p> <p>16 come pick those up and take those off site?</p> <p>17 MR. EDWARDS: Yes.</p> <p>18 MS. VERDERY: Right. That's through them.</p> <p>19 But it's a permitted use in this zoning.</p> <p>20 MR. PACK: So it is permitted.</p> <p>21 MS. VERDERY: It would be no --</p>

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<p>1 MR. PACK: It's not a part of this</p> <p>2 package.</p> <p>3 MS. VERDERY: -- but it can be done at</p> <p>4 this facility.</p> <p>5 MS. PRICE: Don't we have recycling that</p> <p>6 we're trying to relocate because it's not the</p> <p>7 best location in the world?</p> <p>8 MR. PACK: Yes. Mr. Clarke is saying yes.</p> <p>9 MS. PRICE: So is this an opportunity to</p> <p>10 relocate that one?</p> <p>11 MR. CLARKE: I think we're trying to do it</p> <p>12 in St. Michaels, St. Michaels' area.</p> <p>13 MS. PRICE: This isn't in St. Michaels,</p> <p>14 but at least --</p> <p>15 MR. CLARKE: It's close.</p> <p>16 MS. PRICE: Yeah. It just may be the best</p> <p>17 option to do it at least for now. It's only</p> <p>18 going to cost an extra five minutes down the</p> <p>19 road, right?</p> <p>20 MR. PACK: So Board of Appeals would have</p> <p>21 to go through this for the land use?</p>	<p>1 sell millings and concrete, I still think we</p> <p>2 will be in a break even situation, assuming we</p> <p>3 do borrow for the equipment and have at least</p> <p>4 an eight year. . .</p> <p>5 MR. PACK: Payback?</p> <p>6 MS. LANE: Payback period, amortization</p> <p>7 time.</p> <p>8 Obviously, everything is an assumption.</p> <p>9 There's an assumption on the materials coming</p> <p>10 in, there's an assumption on the materials we</p> <p>11 will sell and at what price we will sell those.</p> <p>12 But based on what I think are reasonable</p> <p>13 assumptions, this should at a minimum break</p> <p>14 even and ideally will turn a profit.</p> <p>15 MR. PACK: Okay. Thank you, Ms. Lane.</p> <p>16 Okay.</p> <p>17 We heard from both county engineer,</p> <p>18 planning officer, and now from our fiscal</p> <p>19 officer.</p> <p>20 Any additional questions or comments on</p> <p>21 the proposal?</p>
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<p>1 MS. VERDERY: Correct.</p> <p>2 MR. PACK: And then the site plan has to</p> <p>3 go through the Planning Commission?</p> <p>4 MS. VERDERY: The Planning Commission,</p> <p>5 that's correct.</p> <p>6 MR. PACK: So we have to go through those</p> <p>7 hurdles as well. Thank you, Ms. Verdery.</p> <p>8 We're going to play musical chairs and now</p> <p>9 Ms. Lane is going to come up. So Ms. Lane, you</p> <p>10 see those numbers. We're looking at, by my</p> <p>11 calculation, about a \$400,000 increase from the</p> <p>12 first work session we had.</p> <p>13 MS. LANE: Right. I will say what I had</p> <p>14 originally evaluated was potential income just</p> <p>15 from mulch. And even at that, if we received</p> <p>16 about half the quantity or we sold about half</p> <p>17 the quantity that Mr. Edwards had estimated</p> <p>18 just of mulch, we would be in a break even</p> <p>19 situation at that point.</p> <p>20 Now, the numbers have gone up a little</p> <p>21 bit. But I think if we're also being able to</p>	<p>1 I'm sorry. Office of Law, I apologize</p> <p>2 Mr. Kupersmith.</p> <p>3 MR. KUPERSMITH: I would just ask with</p> <p>4 respect to establishing any fees, that we at</p> <p>5 staff level have a little bit more time to</p> <p>6 formalize a schedule of fees and the</p> <p>7 definitions that would go with them based on</p> <p>8 what you've laid out and whatever direction the</p> <p>9 Council gives.</p> <p>10 MR. PACK: Okay. Thank you. Anything</p> <p>11 additional from the Office of Law regarding --</p> <p>12 okay.</p> <p>13 Again, to Ms. Price's earlier point, this</p> <p>14 would go basically under an enterprise fund.</p> <p>15 Would we need to establish any additional</p> <p>16 language for that?</p> <p>17 MR. KUPERSMITH: I think that's part of</p> <p>18 what we would look at.</p> <p>19 MR. PACK: Okay.</p> <p>20 MR. CALLAHAN: I got one question.</p> <p>21 MR. PACK: Sure. Go ahead.</p>

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1 MR. CALLAHAN: And I know you probably
 2 thought about this. So right now you've been
 3 nine or ten months getting material on your
 4 site.
 5 MR. EDWARDS: We've been a couple of
 6 years, but the mulch that we have now, we ran
 7 out of mulch. We ran out. We used like 4,000
 8 yards last year and finished up our retro
 9 ditches that we installed for the county. So
 10 we've started re-stockpiling over the winter as
 11 trees went down.
 12 MR. CALLAHAN: So was there any thought
 13 possibly before we jump full into it, a
 14 \$2 million project, of possibly stockpiling
 15 what you have, see if you can go ahead and rent
 16 the equipment to do sort of a trial run for six
 17 months to see if the whole process of selling
 18 what's already there is an option?
 19 MR. EDWARDS: It's an option, but we don't
 20 have it in our budget to rent that equipment.
 21 And it would be costly to rent it. But yeah,

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1 that's an option.
 2 MR. PACK: Probably not ideal, as you said
 3 before.
 4 MR. EDWARDS: Then you don't have scales
 5 and it's not -- you don't know what you're
 6 loading and that kind of thing. You open up a
 7 whole different can of worms.
 8 MR. PACK: Madam Secretary, can I get our
 9 November meeting schedule, if you would?
 10 SECRETARY: November 12th and
 11 November 19th.
 12 MR. PACK: Thank you.
 13 MR. DIVILIO: Just referencing the
 14 revenue, is that coming at the expense of any
 15 Talbot County business or is anybody else
 16 competing with this or --
 17 MR. EDWARDS: No. Just contractors that
 18 would buy the material.
 19 MR. DIVILIO: Okay.
 20 MS. PRICE: At lower than what they're
 21 paying now, which the hope is increase their

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1 profitability as well?
 2 MR. EDWARDS: Absolutely.
 3 MS. PRICE: Would we use materials first
 4 for our purposes before we would sell?
 5 MR. EDWARDS: We will and we do. We do
 6 that now.
 7 MR. PACK: A question came up earlier. I
 8 have two more questions, then I'm done
 9 hopefully.
 10 If the buildings and grounds, Mr. Morris'
 11 department, wanted to -- well, he probably
 12 wouldn't because your mulch -- skip that. All
 13 right.
 14 Non-residential county persons coming in.
 15 They are not going to have the sticker to come
 16 in. So if you have someone who is bringing
 17 materials to you from outside the county,
 18 they're not going to have that window sticker,
 19 that \$30 annual fee.
 20 So how are we going to assess the fee to
 21 those homeowners?

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1 MS. PRICE: Couldn't they buy?
 2 MR. EDWARDS: They can buy one as well.
 3 MR. PACK: But they don't have one. So if
 4 they're pulling up to the gate --
 5 MR. EDWARDS: So they have to have one.
 6 So we'll be selling them there as well.
 7 MR. PACK: So you could sell it right
 8 there on site?
 9 MR. EDWARDS: Right there on the site as
 10 well as from our office.
 11 MR. PACK: Okay. So they're going to
 12 produce I guess driver's license, something of
 13 that nature.
 14 Now, will they be charged the same \$30 fee
 15 as a Talbot County resident or will they be
 16 charged a higher fee?
 17 MR. EDWARDS: I don't see why it shouldn't
 18 be the same fee.
 19 MR. PACK: Okay.
 20 MR. EDWARDS: If they're going to drive
 21 all the way from Caroline County to bring

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1 something, I think we don't need to gouge
 2 anybody.
 3 MS. PRICE: Again, as Mr. Kupersmith
 4 pointed out, you need probably a little bit of
 5 time to figure out the fee schedule. You might
 6 consider a one-time thing. If somebody is from
 7 out of the county and they don't want to pay
 8 \$30, maybe you have a \$10 one-time. Again --
 9 MR. EDWARDS: That's a good idea. That's
 10 a great idea.
 11 MS. PRICE: Just like we have the punch
 12 cards at the homeowner drop-off, you can pay
 13 when you just go or you can get the punch card
 14 and save some money.
 15 MR. EDWARDS: That's a great idea.
 16 MS. PRICE: Might want to have just a
 17 one-time use fee.
 18 MR. EDWARDS: Thank you.
 19 MR. PACK: Okay. Council, I have an idea,
 20 but let me open this up for direction from
 21 Council on this proposed recycling center.

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1 Mr. Edwards has laid it out to us. We heard
 2 from our various departments on it. So any
 3 motion to move forward this evening or. . .
 4 MR. LESHER: So we would be addressing
 5 this in two parts. At first to initiate the
 6 purchase of the equipment, the startup of this.
 7 And at a later point to revisit a fee schedule.
 8 MR. PACK: A fee schedule.
 9 MR. LESHER: And the sale of this
 10 material.
 11 MR. PACK: Right.
 12 MR. LESHER: Presumably that can be broken
 13 up.
 14 MR. PACK: Yes. And the language for the
 15 enterprise fund.
 16 MR. LESHER: Correct.
 17 MR. DIVILIO: Mr. Pack, I ask is there any
 18 way that we can have public comment at this
 19 time? I recognize many people in the crowd
 20 that would either love to jump up and down and
 21 say yes, we can't wait to buy it or we have

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1 concerns.
 2 MS. PRICE: So we have public comment at
 3 the end. We could propose to move our public
 4 comment up from the end of the meeting to now
 5 since there are people here.
 6 MR. DIVILIO: That would be fine with us.
 7 MR. CALLAHAN: That would be fine. Yeah.
 8 MR. PACK: Let's see what else we have
 9 here? Bridge study and county manager's
 10 report.
 11 Mr. Edwards, anything additional from you,
 12 sir?
 13 MR. EDWARDS: No. Thank you for your
 14 time.
 15 MR. PACK: Fine job. Thank you very much
 16 for your presentation. Well laid out, well
 17 laid out.
 18 What we're going to do, Madam Secretary,
 19 is at this time we're going to make a slight
 20 change in our agenda. I'm going to move the
 21 public comment section up to now.

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1 I do have one, two, three, four, five, six
 2 people who signed for public comment. So we're
 3 going to start with Mr. Henry Herr. Is
 4 Mr. Herr in the audience? Mr. Herr, come
 5 forward please.
 6 MR. HERR: Thank you.
 7 MS. PRICE: Might not be on this topic.
 8 Could be on something else.
 9 MR. PACK: This is public comment. He can
 10 speak -- well, you're on the list.
 11 Mr. Herr, good evening. If you wouldn't
 12 mind again stating your name and your address
 13 for the record, please.
 14 MR. HERR: My name is Henry Herr, and
 15 address is 305 Sunshine Place, apartment H,
 16 Catonsville, Maryland.
 17 MR. PACK: Catonsville, Maryland. Welcome
 18 to Talbot County. Thanks for being with us.
 19 MR. HERR: Thank you. Thank you for
 20 having me.
 21 Council members, I come before you today

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1 to bring your attention, a need for this
 2 community to address the Talbot Boys Statue. I
 3 think this issue represents something more
 4 important than a revenue referendum, despite
 5 stating otherwise that I heard before.
 6 Although you have made a decision to leave
 7 the statue in place, I believe it is prudent to
 8 bring attention to some historical facts.
 9 First, the main reason that so many
 10 Confederate statues were erected in the United
 11 States after the Civil War was to intimidate
 12 African Americans. People who built these
 13 statues targeted racially charged areas in
 14 which to build them for this purpose. You may
 15 believe that they honor soldiers, but their
 16 purpose was far more sinister.
 17 Second, I think it is necessary to point
 18 out that when reconstruction began, which was
 19 mentioned in your decision as a wholly positive
 20 time, the KKK and Jim Crow laws were also born.
 21 You furthermore state that as part of your

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1 decision, that the Confederate soldiers and
 2 veterans, that they received the same benefits
 3 as Union counterparts. This is true.
 4 But I would ask that you also consider
 5 that the secretary of veterans affairs of
 6 Maryland has recently agreed to remove a
 7 Confederate monument from the grounds of the
 8 veterans house because he recognized what it
 9 stood for. The monument and plaque was
 10 celebrating individuals in an inappropriate
 11 environment. Cemeteries and battle fields are
 12 the only appropriate place for such monuments
 13 to remember the fallen. And such monuments
 14 already exist in Maryland.
 15 People who fought for the Confederacy do
 16 not deserve to have their values exemplified
 17 and glorified. They deserve to be remembered
 18 in a proper place like our other veterans.
 19 A statue on the courthouse grounds stands
 20 as a reminder and confirmation that Talbot
 21 County glorifies the reasons that these men

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1 fought. It is important to remember why, what
 2 these reasons really were.
 3 A speech given by the vice president of
 4 the Confederacy before the Civil War clearly
 5 stated the values of the Confederacy. This was
 6 a highly publicized speech. It was heard
 7 throughout the country and was even referred to
 8 by Frederick Douglass in his attempt to convey
 9 the true reasons Confederates fought.
 10 This is a statement by Alexander Stevens,
 11 and I somewhat apologize for the language. Our
 12 new government is founded upon the opposite
 13 ideas, its foundations are laid, its
 14 cornerstone rests upon the great truth that the
 15 negro is not equal to the white man, that
 16 slavery, subordination to the superior race, is
 17 his natural and normal condition. This is our
 18 new government. It is the first in the history
 19 of the world based upon this great physical,
 20 philosophical, and mortal truth. This truth
 21 has been slow in the process of the

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1 development, like all other truths and in
 2 various departments of science.
 3 Is this what Talbot County wants to
 4 celebrate? Is this what Talbot County wants to
 5 have on its courthouse lawn without context?
 6 A proud banner holder with the names
 7 fought for the Confederacy sends its clear
 8 message. Is the opinion of the county to
 9 support the idea of white supremacy? If it is
 10 not, then either the statue must be removed or
 11 it must have a context plaque next to it
 12 stating that although this statue stands, it is
 13 the opinion of the county the values of the
 14 Confederacy are wrong and they do not represent
 15 the current values of Talbot County today.
 16 MR. CALLAHAN: Sir, your time is just
 17 about up. If you can wrap it up.
 18 MR. HERR: Two more sentences. That's it.
 19 MR. CALLAHAN: Appreciate it.
 20 MR. HERR: Yup. We must never forget who
 21 these people are.

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1 I will work with you on and privately fund
 2 in either installing a context plaque or
 3 removing the statue should you agree.
 4 Thank you.
 5 MR. CALLAHAN: Appreciate it. Thank you.
 6 MR. HERR: Thank you.
 7 MR. PACK: Thank you for your comments,
 8 Mr. Herr.
 9 MR. HERR: Yup.
 10 MR. PACK: Is Kevin Quinn in the audience,
 11 Mr. Quinn?
 12 MR. QUINN: Mr. President, I'd like to
 13 approach the Council and give you a handout, if
 14 I may please?
 15 MS. PRICE: Sure. Come on up. Please
 16 give also a copy to the county attorney as
 17 well, please.
 18 MR. QUINN: Kevin Quinn, Dependable Sand,
 19 Stone, and Recycling, Queen Anne, Maryland.
 20 I am your recycler in this county. I have
 21 343 acres right on Route 50 in Talbot County.

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1 I've been in business for 20 years.
 2 You're getting a snow job, pure and
 3 simple.
 4 I do \$700,000 a year in business. I draw
 5 from Talbot County, Queen Anne's County, and
 6 Caroline County. I charge \$2 a ton for
 7 concrete that has steel. You guys are going to
 8 charge \$3?
 9 You talk -- just do the numbers. He's got
 10 6,000 tons of asphalt that he says that he's
 11 going to grind for \$3.60 a ton. It's going to
 12 cost you a lot more than that, but we're going
 13 to use his numbers. Let's say \$3 a ton, give
 14 you the benefit of the doubt.
 15 And you're going to sell it for \$11 a ton.
 16 Well, Bramble sells it for ten. But that's
 17 irregardless. \$11 a ton.
 18 \$3 from \$11 is \$8 supposedly profit. \$8
 19 times 6,000 tons is \$48,000.
 20 Now, you're going to spend \$2 million, and
 21 he's telling you you're going to do \$200,000 a

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1 week in business? There's no way in hell.
 2 You're dreaming.
 3 Last year the county had a budget of
 4 \$93 million. You had a shortfall that you had
 5 to borrow \$4 million from your reserve
 6 accounts.
 7 Where is this money coming from? The
 8 county doesn't have it. You're just not going
 9 to make it.
 10 And I'll tell you where part of your
 11 problem is going to be. You're not looking at
 12 the maintenance on this stuff. Crushing of
 13 concrete, grinding of wood. They bring me
 14 their stumps. Talbot County brings me their
 15 stumps. And you're going -- you're not even
 16 taking that into consideration on your cost.
 17 It's going to eat you alive.
 18 MR. CALLAHAN: One minute.
 19 MR. QUINN: There's no way you can justify
 20 spending this kind of money competing against
 21 small businesses in this county, myself and

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1 other fellow contractors that we sell to and we
 2 supply. It's foolish to do this kind of money,
 3 to spend this kind of money and to take from
 4 private businesses that employ people and pay
 5 taxes in this county.
 6 If this is so profitable, start small, use
 7 your own county material. And any money that
 8 you get over budget, then talk about it. But
 9 any money in some shortfall, take it out of his
 10 pay. And that will end this conversation.
 11 MR. PACK: Okay. Thank you. Next, we are
 12 going to hear from Eric Bridges. Is Eric still
 13 in the room? There he is, okay.
 14 MR. BRIDGES: Good evening, Council
 15 members. Thank you for hearing me.
 16 I'm a commercial enterprise located at
 17 1114 South Talbot Street, St. Michaels,
 18 Maryland.
 19 We've been located on this property for
 20 about 12, 13 years. And we had to buy
 21 commercial property in Talbot County and pay

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1 commercial taxes to retail products in this
 2 county.
 3 I don't see how it's feasible for the
 4 Council to approve something where they're
 5 going to sell to public contractors. We have
 6 to buy wholesale ourselves, and then we have to
 7 sell retail. That's the only (inaudible) on a
 8 retail product from is from our location. 1114
 9 South Talbot Street is commercial property
 10 zoned GC.
 11 The idea that Warren has, he and I have
 12 talked about it for about eight months, I think
 13 it's a pretty good idea from the standpoint of
 14 the county trying to produce their own product.
 15 But I don't think they should be selling back
 16 to contractors. I told him that the other day.
 17 Explained to him that maybe sell to just the
 18 retail yards so that you're not competing with
 19 the guys that are retailing.
 20 And just like Mr. Kevin just said about
 21 the recycling, you're going into direct

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1 competition with county taxpayers here.
 2 I think he covered just about everything
 3 else I was going to say. So I'm going to cut
 4 it short for you guys. I just think it's kind
 5 of -- you want to pay my taxes as a commercial
 6 property owner and pay my liability insurance,
 7 I'm game. Thank you.
 8 MR. PACK: Thank you. Okay. I have
 9 Mr. Mike Evans and Ms. Dina Evans, but it says
 10 do not speak.
 11 MS. EVANS: Yeah. I thought it was a
 12 sign-in sheet. My mistake.
 13 MR. PACK: Okay. That's all right.
 14 Let's drop down to Mr. Clay Stevens. Is
 15 Mr. Stevens still here? Okay.
 16 MR. STEVENS: Hi. I'm Clay Stevens. I
 17 own a company called Stoneco. That's at 29375
 18 Clearview Road in Easton. It's a resale stone
 19 yard.
 20 I didn't know anything about all this.
 21 I'm really impressed with being here and seeing

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1 everything that happens.
 2 I have to start with one first question.
 3 This paper that you all are looking at, these
 4 four or five, six pieces of paper, is there a
 5 way that, all of us are here pretty much for
 6 the same thing, is there a way we can get a
 7 copy of this paper?
 8 MR. PACK: What paper are you referring
 9 to?
 10 MR. STEVENS: The paper with all the
 11 outlines of how it's going to be done, how much
 12 it cost, blah, blah, blah.
 13 MS. PRICE: Warren's proposal.
 14 MR. STEVENS: The amounts, the product
 15 that's going to be sold.
 16 I guess the worry here would be, and a lot
 17 of us are in the same worry, I sell 50,000 tons
 18 a year. I've been doing this for 26 years.
 19 I've been with four stone companies on Black
 20 Dog Alley, and now I have my own yard.
 21 We employ people who bring material to us

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1 and then we resell it. So our worry would be
 2 that if -- and I like his idea, I do. I sort
 3 of came with one idea in my head, and he has
 4 changed it around to me. But my worry would be
 5 that there's seven of us in this county pretty
 6 much that do this resale stone business. And
 7 that that will cut into that resale business
 8 and now we will all do a lot less business.
 9 And that's -- I don't know where all your
 10 county tax money comes from. But if I'm
 11 selling a million and half dollars' worth of
 12 material a year, I imagine you're getting part
 13 of it.
 14 So that's all I can say.
 15 But I know all of us are sitting back here
 16 mumbling. If there's a way we could get those
 17 six pages of papers, that would be wonderful.
 18 Thank you.
 19 MR. PACK: Thank you.
 20 MR. CALLAHAN: Thank you.
 21 MR. PACK: I have next here on my sheet

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1 Mr. Alex Johnson.
 2 MR. JOHNSON: Good evening. I'm Alex
 3 Johnson from Johnson Lumber Company. We have
 4 been in business other 50 years up on Long
 5 Woods Road.
 6 Part of our business is mulch. And the
 7 ideas about setting up a recycling yard, my
 8 opinion, to do this, first you have to research
 9 markets. I don't know as far as how much
 10 research has been done on that, but that's a
 11 big part. If you're going to recycle, you got
 12 to be able to move your product somewhere. I
 13 don't know if that's been done yet or not.
 14 On the mulch side, I know the local
 15 markets, they won't accept much low grade of
 16 mulch that I think you guys will be processing.
 17 Warren was talking about that you guys had
 18 some mulch on your property. And I think the
 19 mulch he's talking about is the wood chips and
 20 stuff that comes from debris that you guys take
 21 trees and run it through a wood chipper.

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1 I think you have a lot of guys back behind
 2 me that are in the mulch business to sell to
 3 homeowners, that that's not really mulch. Most
 4 of your mulch comes from garden centers like
 5 Green Thumb, Robin's Nest, Eric Bridges, he
 6 sells it. There's a lot of guys that sell it
 7 in the county. That's really mulch.
 8 If you're thinking about setting up a
 9 mulch yard, I know years ago when we set ours
 10 up, we had hundreds of thousands of dollars
 11 just in dirt to set it up, the ground. We had
 12 to dig multiple ponds for irrigation because
 13 you have to worry about fire. I don't know if
 14 y'all have thought about that yet.
 15 Grinders, we have probably \$2 million
 16 worth of grinders. We have probably another
 17 million dollars in equipment that loads the
 18 mulch, moves the mulch, re-piles the mulch.
 19 So you're talking, not on a scale like us,
 20 but you're still going to be talking a couple
 21 million dollars to set up just for equipment.

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1 That's a lot of tax payers' money, like they
 2 were talking about before.
 3 MR. CALLAHAN: You got a minute left.
 4 MR. JOHNSON: What else do I got?
 5 And before y'all carry it too far, I'd
 6 like to invite all of you guys out to our
 7 plant. If you want to see how a mulch yard
 8 works, the cost that it involves, I'd be
 9 willing to share that with you, like the guy
 10 from Dependable was talking about, Kevin.
 11 I mean it cost I mean thousands and
 12 thousands of dollars to run this equipment.
 13 We've been doing it for years. I mean you have
 14 to have experience in it. I don't know who
 15 you're going -- you're talking about we'll
 16 bring this guy in, let him work a few hours
 17 here, bring this guy in. It took us years. It
 18 took me probably 15 years just to develop a
 19 market. And then training guys and having them
 20 learn how to make the mulch. I mean it's a big
 21 process. So I think it's a bigger process than

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1 what you guys think.
 2 So that's all I got.
 3 MR. PACK: Okay. Thank you. All right.
 4 That's all I had on my list here, but I think
 5 Council did allow me some latitude when we set
 6 up the public comment section to take
 7 additional comment. So I'm going to use my
 8 latitude at this time if I can.
 9 Anyone who did not sign up on this sheet
 10 but would like to speak on public, this is
 11 public comment. You don't have to speak on the
 12 mulch. I will allow additional comment, public
 13 comment at this time. Again, it does not have
 14 to be on the recycling. It can be on anything
 15 that's on your heart.
 16 So if you want to come up and speak at
 17 this time, please come to the table, give us
 18 your name and your address and you can speak
 19 about anything that's on your mind at this
 20 time.
 21 Need I say going once, need I say going

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1 twice. Okay.

2 Public comment period is now closed.

3 Thank you very much for your comment.

4 With that being said, we still now to the

5 matter of Mr. Edwards, who is coming back to

6 the table in front of us. Mr. Edwards, I would

7 like you, since a couple of these comments were

8 directed towards your proposal, I will give you

9 a moment or two for any rebuttal before Council

10 makes a decision at this time. So if you

11 would, please.

12 MR. EDWARDS: So the numbers that I give

13 to you all in your package are based on the

14 cost of each piece of equipment. And they're

15 based on if you ran each piece of equipment on

16 an eight-hour day at the most extreme cost.

17 And it also has in there the maintenance fee

18 and a replacement fee added into the cost.

19 Nothing is a perfect science, but they're

20 not all guesses, either.

21 MR. PACK: Right. And we did see that the

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1 maintenance charges were also part of that, of

2 those figures, yes.

3 MR. EDWARDS: Yes. And I've reached out

4 to the contractors, and they certainly can pick

5 the phone up with me. And I'll gladly sit down

6 and discuss it with any of them instead of

7 getting together and just stirring the pot.

8 It's easier to talk about it.

9 MS. PRICE: The one thing you didn't

10 address before was we talked about competing

11 with private businesses. And it sounds like

12 there are other businesses who do this, who

13 grind up materials and resell them to the

14 public.

15 And the last thing that I want government

16 to do is to compete in that way.

17 Now, if it was truly something where

18 someone could come in and buy materials for

19 less money and then either resell them or use

20 them, I don't have a problem with that. But it

21 sounds like there's at least a couple of

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1 businesses who do what would be done here.

2 MR. EDWARDS: So to answer your question,

3 I think I believe it was Mr. Quinn had

4 mentioned that Bramble sells millings for \$10 a

5 ton. And our estimated -- none of my prices

6 are set in concrete. They're suggested prices.

7 MS. PRICE: No pun intended.

8 MR. EDWARDS: Yeah, no pun intended, or

9 millings.

10 But they're suggested prices.

11 But I also don't want to try to cut

12 somebody's throat. If Brambles is selling them

13 for \$10 a ton, I don't want to sell them for

14 eight and take that profit from him.

15 And I base that \$11 a ton on what it would

16 cost us. And the millings that I'm talking

17 about aren't chunks of blacktop. They're

18 millings that we milled off the road. So I do

19 know what I'm talking about because I have 38

20 years of experience in it. They're millings

21 that we grounded off of a road. They're in a

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1 pile that need to be reprocessed. But they're

2 not chunks of asphalt.

3 So the cost would be at the \$3.63 a ton to

4 mill it, to regrind them up.

5 I'm not out here to hurt anybody.

6 MS. PRICE: No. But any competition, even

7 if it's not -- even if it's a dollar or two

8 more is still going to take some business away.

9 I mean I own a business, and people can go

10 to a -- I do shipping business, right. So they

11 can go directly to UPS or they can go directly

12 to the Post Office and they can save money. Or

13 I do charge. I'm a retail business. I do

14 charge a little more. People still come and

15 are willing to pay a little bit more for the

16 convenience.

17 MR. EDWARDS: Right.

18 MS. PRICE: It still takes away from

19 another business, even if you're not selling at

20 the exact same price.

21 And so I don't want to see government

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1 competing with private industry that does the
 2 same thing or a very similar thing. Because
 3 even if your price is a little bit higher, it's
 4 still going to pull away from their business.
 5 So I think for me, I need more time to get
 6 more feedback on that. I wouldn't be prepared.
 7 There's a lot of good in this program, but I
 8 think it was important that we move public
 9 comment up and we might want to have additional
 10 public comment on this. Again, it's not a
 11 public hearing. So maybe we do another meeting
 12 where we move comment earlier so that when this
 13 news gets out. I think it's important. No
 14 matter what we do up here, we need to hear from
 15 the public.
 16 I appreciate what we heard.
 17 MR. EDWARDS: I agree.
 18 MS. PRICE: We need a chance to process.
 19 It would be a little premature, at least for
 20 me, to move forward tonight.
 21 MR. PACK: Let me say to that as far as

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1 competing, we run a golf course that we run.
 2 And that golf course is an enterprise fund.
 3 And as such, it does compete with other golf
 4 course in Talbot County, and it has for years.
 5 So if we took the position that you have,
 6 Ms. Price, then we should not operate our golf
 7 course.
 8 Out at the Community Center, we run a
 9 summer school program for kids to come out and
 10 do recreational activities during the summer.
 11 That competes with other summer school programs
 12 that are run at the YMCA and other local
 13 companies in the area. That's -- if you want
 14 to look at it, that's competition because we do
 15 run a summer school program for local kids and
 16 so does other places in the county.
 17 So enterprise funds by design -- and the
 18 airport is an enterprise fund. If there was
 19 another airport in the area, which there's not
 20 as far as here in Talbot County, but we do
 21 compete. If you want to look at regionally as

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1 an airport, we do compete with other airports
 2 in the region. Let me go as far as to say
 3 that. So the airport that we run, that we
 4 operate does compete with other airports.
 5 MS. PRICE: -- private entities.
 6 MR. PACK: They're enterprise funds. So
 7 there is some private money in the airport, as
 8 you know. Private investors come in. They
 9 build hangars, they bring their planes there.
 10 So there's a lot of private money in the
 11 airport. That's not all government money.
 12 So when you're talking about competing,
 13 yes, to some degree there is some competing
 14 when it comes to these various types of
 15 enterprise funds. And by design, the
 16 enterprise funds should be a money-generating
 17 fund.
 18 We would hope that they generate enough
 19 that they don't take from the capital side of
 20 budget. And the airport has done that
 21 successfully over a number of years.

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1 So by design, enterprise funds do just
 2 that. There is some competition in the open
 3 market when you're talking about an enterprise
 4 fund.
 5 So that doesn't really give me pause to
 6 think the way this is laid out is not to the
 7 point of undercutting other recyclers in the
 8 area. It's to compete for those materials
 9 coming in, selling back to material contractors
 10 or subcontractors, and they can take those
 11 materials, mark them up to whatever reasonable
 12 price they desire to, and then resell those to
 13 the general public.
 14 There's no general public sell here. So
 15 that aspect has been taken out of the proposal
 16 completely.
 17 MS. PRICE: I mean I just think we need to
 18 be extra cautious when we are doing something
 19 that may compete. As far as children --
 20 MR. PACK: We run a golf course.
 21 MS. PRICE: Children and recreational

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<p>1 programs, I remember complaints when I was 2 first on the Council, you know, if we were 3 doing gymnastics or whatever and there was 4 somebody else who did a gymnastics school or 5 whatever, and I'm sensitive to that. That we 6 should -- what government should do is fill a 7 need that doesn't exist.</p> <p>8 If a private business can do it, I want 9 them to be able to do it and succeed. I do not 10 in general want to compete with private 11 business.</p> <p>12 MR. PACK: If government did that, 13 Ms. Price, if all we did was fulfill the needs 14 that doesn't exist, our budget would be 15 astronomical.</p> <p>16 MS. PRICE: I didn't say we could fulfill 17 every need.</p> <p>18 I'm saying if a need is being met, then we 19 shouldn't be stepping in and competing with 20 that. I mean there was definitely pushback.</p> <p>21 MR. CALLAHAN: I think the need is being</p>	<p>1 with some recommendations may not be a bad idea 2 because I don't want to -- I've done business 3 with everybody in this room, every contractor 4 in here personally myself or my business or the 5 county.</p> <p>6 So any of y'all have my phone number. So 7 why you don't pick the phone up and ask me, 8 because I'll give you the truth.</p> <p>9 MR. PACK: Well, Mr. Edwards.</p> <p>10 MR. EDWARDS: -- best interest for you 11 all.</p> <p>12 MR. PACK: I want you to speak to Council 13 at this time.</p> <p>14 MR. EDWARDS: I'm just saying I have no 15 problem with sitting down with them and coming 16 up with a resolution to work this.</p> <p>17 MR. PACK: I understand. I think that the 18 comments that I've been hearing, even from 19 Mr. Bridges, was he said it was a pretty good 20 idea. And the comments that I heard from 21 Mr. Stevens that he liked the idea.</p>
<p>1 met. We're getting into it trying to drive 2 revenue for his department.</p> <p>3 MS. PRICE: We should not drive revenue 4 that takes away from a private business.</p> <p>5 MR. PACK: So we should close the golf 6 course.</p> <p>7 MS. PRICE: No. I mean --</p> <p>8 MR. PACK: We should close the golf course 9 because the golf course is an enterprise 10 generating fund. And we should close the 11 airport. That's what it's for.</p> <p>12 MS. PRICE: Honestly, I've thought about 13 getting rid of the golf course because -- for a 14 couple of reasons. A, it hasn't made money in 15 recent years. And B, it does. And maybe 16 somebody else could come in and run it.</p> <p>17 MR. PACK: At the way we're trending as 18 far as our property tax, we may have to.</p> <p>19 MR. EDWARDS: So maybe Mr. Bridges' 20 recommendation a couple of weeks ago to have 21 some contractors sit down with me and come up</p>	<p>1 So I think that there may be some 2 hesitation as far as the appearance of 3 competition is I think the underlining tremble 4 here.</p> <p>5 But I think as far as the business plan 6 itself, from what I'm hearing from these men 7 who have been in the business for quite some 8 time is that it's a good idea.</p> <p>9 So we can certainly, if the Council needs 10 more time to digest this, we have two meetings 11 in November. If Council wishes to take some 12 time to digest this some more and go through 13 the plan a little bit more, I have no problem 14 with that.</p> <p>15 I think it is a pretty good idea, and I 16 think it is a good plan the way it's laid out.</p> <p>17 And I think you've taken every 18 consideration professionally and personally 19 with these men sitting behind you and women 20 sitting behind you not to be overly aggressive 21 in the plan to the point that you're trying to</p>

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1 knock anyone out of business. I think you're
 2 too honorable of a man to take that approach.
 3 So let me say that publicly to you.
 4 MR. EDWARDS: Thank you.
 5 MR. PACK: I think the plan is conceived
 6 as an enterprise fund. And we do have
 7 enterprise, whether people like it or not, we
 8 have enterprise funds in the county. We have
 9 for a very, very long time.
 10 As I noted, the golf course is an
 11 enterprise fund, the airport is an enterprise
 12 fund. And they are designed to generate
 13 revenue, they are, whether you like it or not.
 14 And when Richard and his staff go out
 15 there, they do look at how to bring more people
 16 to the golf course. And it may be at some of a
 17 disadvantage to other golf courses in the area,
 18 but that's just how it's designed.
 19 The airport is always competing with other
 20 airports in the area.
 21 MS. PRICE: The airport is just not on the

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1 same playing field. We don't compete with any
 2 private industry.
 3 MR. PACK: Sure we do.
 4 MS. PRICE: No, we don't.
 5 MR. PACK: Sure we do.
 6 MS. PRICE: No, we don't. And we create
 7 opportunities for private businesses at our
 8 airport.
 9 The airport itself, what revenue it
 10 generates from fuel sales, is actually a
 11 benefit because we tend to sell our fuel less.
 12 Other airports are not private entities.
 13 They are also public.
 14 So I mean I just don't think the airport
 15 is a good example and worth getting into a
 16 disagreement.
 17 MR. PACK: It is an enterprise fund and
 18 it --
 19 MS. PRICE: This is completely different.
 20 I just would like to have more time to
 21 hear.

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1 The other question that I had is what I
 2 like about your plan, and I'm going to also
 3 agree with Mr. Pack, I know that you are a very
 4 honorable man. You're not doing anything to
 5 put anybody out of business, and please don't
 6 anybody take it that way. But I think the
 7 world of you. It's a love fest thing. We love
 8 our department heads.
 9 But my question, what I did like about it
 10 is giving homeowners an opportunity to drop off
 11 things so that we're encouraging recycling. I
 12 love that part of it. There are contractors
 13 out there that maybe don't have a place to take
 14 them.
 15 I don't know if the other businesses
 16 accept materials. I would like to know if
 17 Allen Johnson, do you take tree trimmings or
 18 whatever, a place where people can go and dump
 19 their branches.
 20 And you don't have to answer that tonight.
 21 Those are a couple of the questions that I'd

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1 like to get because that's the piece of it I
 2 like the most is that people have a place to
 3 take their things without having to take it to
 4 the dump or whatever where it doesn't get used
 5 or costs a lot more money.
 6 So that piece of it I love, and I want to
 7 know if any of the contractors who do this type
 8 of business do accept things from homeowners,
 9 are they able to donate to you.
 10 MR. PACK: Okay. Mr. Leshner.
 11 MR. LESHER: I'm certainly willing to
 12 support Ms. Price's desire to sharpen the
 13 pencils on this one and revisit it at the next
 14 meeting.
 15 MR. DIVILIO: Follow suit with that. I
 16 agree.
 17 MR. PACK: Okay.
 18 MR. CALLAHAN: I would agree, too. I
 19 think we need some more time on this. I would
 20 sort of agree do we need -- how do we go about
 21 another meeting like this, do we do sort of a

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1 work session of some sort?

2 MR. PACK: We had a work session on this.

3 If you remember, we just had a work session on

4 this two weeks ago.

5 MS. PRICE: But it was between Warren and

6 us. We didn't have --

7 MR. PACK: Work sessions are always a

8 public matter.

9 MR. DIVILIO: And the numbers have changed

10 since that time.

11 MR. PACK: Yeah, the numbers have changed.

12 Yes.

13 MR. DIVILIO: And we're also waiting on

14 some information from Mr. Clarke.

15 And again, I'm going to go back to my

16 original statement. This is fantastic that

17 you're doing this. This is exactly what

18 department heads have to do in a tax cap

19 county, is try to figure out ways to raise the

20 revenue.

21 The question is is the reward, this

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1 possible amount that we can earn, worth the

2 risk of investing the county's money in that

3 \$2 million capital.

4 And for me, I need two weeks to decide on

5 that. I think that after looking at these

6 numbers, I would like to sit down with Warren

7 some more. And like we've heard from many

8 people in this room, a lot of people think this

9 is a great idea and there's some good benefits

10 to this.

11 But I don't think we're quite there yet.

12 I think we're really close to having something

13 fantastic. And I think a little bit of time is

14 all that we need to get there.

15 MR. PACK: Okay.

16 MS. PRICE: So when we had a work session,

17 we didn't take public comment. We've taken

18 some public comment tonight. I would like the

19 opportunity, since it's being discussed and now

20 it's kind of getting out there, that we have

21 another opportunity to again sharpen our

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1 pencils and hear again from people that might

2 not be here this evening. And it would also

3 give you a chance to have some more

4 conversations.

5 MR. EDWARDS: I'd like to be able to reach

6 out to all of them and try to set up a meeting

7 some way.

8 MR. LESHAR: Mr. President, I think that

9 the chief value here. I don't think all of

10 this needs to take place in front of the

11 Council. Quite honestly, we're getting a

12 little into the weeds here tonight. But we

13 could give Mr. Edwards that opportunity to work

14 out some of these details that have been raised

15 tonight with some of his colleagues in the

16 business.

17 MR. EDWARDS: Thank you.

18 MR. PACK: So Madam Secretary,

19 November 12th, want to put this back on for

20 November 12th.

21 SECRETARY: Okay.

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1 MR. EDWARDS: I won't be here. I'll be

2 out of town.

3 MS. PRICE: Do you want to do it the 19th,

4 then?

5 MR. EDWARDS: Yes, please.

6 MR. PACK: Make it the 19th.

7 MS. PRICE: As long as you're not going

8 away on another vacation.

9 MR. EDWARDS: It's a work vacation.

10 MR. PACK: All right. Nineteenth, we'll

11 pick this up on the 19th.

12 Thank you very much, Mr. Edwards. Thank

13 you very much, department heads.

14 Next on the agenda is the -- we are still

15 in session, gentlemen. If you wouldn't mind

16 taking your comments out in the hall, we

17 appreciate it.

18 We have next on our agenda discussion for

19 a Chesapeake Bay transit study. Who is picking

20 that up?

21 MS. MORRIS: So the Maryland Department of

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<p>1 Transportation held an open house at the Talbot 2 County Community Center on October 3rd in which 3 they had an opportunity for the public to 4 comment and look at various boards and the 5 different options to possibly add an additional 6 crossing for the Bay, Chesapeake Bay.</p> <p>7 So at this time, the Council has also had 8 their annual meeting with the Maryland 9 Department of Transportation, which was last 10 week.</p> <p>11 And we have included a letter in the 12 packet for Council's consideration to send back 13 to the Maryland Department of Transportation.</p> <p>14 Additionally, Ray Clarke had provided some 15 information that the Council had requested last 16 month regarding environmental impacts.</p> <p>17 MR. PACK: Okay. So you have the letter 18 in front of you. I know we had put this off 19 sending this letter two, three meetings ago 20 because the meeting at Chesapeake College -- at 21 the Community Center. I'm sorry.</p>	<p>1 didn't get a chance to hear.</p> <p>2 They all were written comments, which I 3 think the public was a little disappointed that 4 they didn't get to speak publicly. They like 5 to speak publicly.</p> <p>6 MR. PACK: Well, I don't think we would 7 have heard anything, even with the delay in 8 waiting to send this letter, I don't think we 9 would have heard anything new or revelation.</p> <p>10 I mean I don't think anyone here in the 11 county that I've spoken to relished the idea of 12 a bridge crossing coming into Talbot County. I 13 think that we knew that going into this meeting 14 up at the Community Center, and I think that's 15 the same position it is now, not unless persons 16 up here think differently. The bridge should 17 not come to Talbot County.</p> <p>18 MS. MORRIS: So we're looking for a motion 19 and a second to send a letter to the Maryland 20 Department of Transportation noting that and 21 stating that for the past ten-plus years, the</p>
<p>Page 139</p> <p>1 MS. MORRIS: Community Center.</p> <p>2 MR. PACK: Hadn't been held yet --</p> <p>3 MS. PRICE: Well --</p> <p>4 MR. PACK: So now that it has been --</p> <p>5 MS. PRICE: -- was going to be public 6 comment and we were going to have an 7 opportunity to hear. And it didn't end up 8 being that. It ended up being written cards or 9 online directly to the Maryland Department of 10 Transportation.</p> <p>11 So Council didn't have the benefit of 12 hearing those comments. It was not a public 13 hearing.</p> <p>14 MS. MORRIS: Right. It was an open house.</p> <p>15 MS. PRICE: Once they had that first 16 meeting the week before and I saw the article 17 in the Star Democrat about people -- they had 18 six meetings, three in Anne Arundel and then 19 the various counties on the Eastern Shore, 20 which is why I thought we're going to get to 21 hear some actual public comments, which we</p>	<p>Page 141</p> <p>1 county has expressed concern about the Maryland 2 Route 33 corridor and the egress on that road, 3 particularly in the event of an evacuation.</p> <p>4 MR. LESHHER: I would move for the issuance 5 of the letter.</p> <p>6 I'd ask us to modify it slightly in 7 recognizing in the last paragraph, we talk 8 about how it would alter Talbot County's most 9 environmentally sensitive areas. But perhaps a 10 clause in there to acknowledge the historic 11 resources and their value to the Talbot County 12 tourism industry, which are undoubtedly within 13 this affected corridor.</p> <p>14 MS. PRICE: The ending is a little blunt. 15 It's kind of like it doesn't finish the 16 thought.</p> <p>17 MR. PACK: Anybody else have any revisions 18 or additions to the letter? No.</p> <p>19 MR. DIVILIO: The only statement I 20 continue to make about this is that, and I 21 don't know how to address this other than we</p>

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1 recently had a Midshore Regional Council
 2 meeting, and I brought it up in there.
 3 Nobody has thought what will happen when
 4 the bridge comes and the additional cars come.
 5 They're just going to bottleneck here in
 6 Easton. You're solving a problem at one spot,
 7 but nobody is thinking all the way to the
 8 beach, let alone -- and I asked about that, is
 9 there a plan for this. What happens if
 10 Cambridge puts a K-Mart where they need a
 11 bypass in that space, too. We're going to plan
 12 that.
 13 And I don't know if this letter is a spot
 14 to fulfill that, but it's something that we
 15 should be thinking about.
 16 MS. PRICE: I mean you could, besides just
 17 the issue with coming through the Bay Hundred
 18 area, regardless of any of the three options --
 19 not -- I'm sorry, not the northern option
 20 because that wouldn't come through. That would
 21 go hit over to 301 and wouldn't come through

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1 here.
 2 But at its current crossing or at this
 3 crossing, Route 50 is still two lanes with a
 4 lot of traffic lights. And you know, whether
 5 we want to have a paragraph that says certain
 6 things need to be addressed first. For
 7 example, an overpass onto 404. Why is there
 8 still a red light, regardless of where -- they
 9 need to do that anyway, regardless of adding a
 10 new bridge.
 11 The lanes would need to be widened because
 12 you're right, it is a bottleneck, and you're
 13 putting the traffic in the same spot. All
 14 you're doing is getting across the bridge
 15 faster, but you still have --
 16 MR. DIVILIO: Another 100 miles. It's
 17 four miles.
 18 MS. PRICE: Right. So whether you want to
 19 add that in, that unless you're going to
 20 address the bottleneck through Talbot and
 21 Dorchester Counties with the traffic lights and

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1 only two lanes of traffic, neither of two of
 2 the options is going to be optimal for the
 3 Eastern Shore.
 4 MR. DIVILIO: And I don't know if that
 5 fits in this letter, but it is something that
 6 I. . .
 7 MR. PACK: It's a concern. I don't really
 8 think it's needed to be said in the letter.
 9 I think the letter basically addresses the
 10 same points that we rose several years ago when
 11 we first heard about the idea, if you would,
 12 about a landing here in Talbot County.
 13 It's just the corridor, the 33 corridor is
 14 just not suitable for such a landing.
 15 St. Michael's is just not suitable for that
 16 much traffic.
 17 And to your point which was raised before,
 18 even once you enter off of 33 onto 322, you now
 19 have to go through 322 to get back onto 50.
 20 And 322 is not designed for that much traffic.
 21 So as you said before, it's a horrible

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1 idea by any way you look at it. So not unless
 2 they're going to do --
 3 MS. PRICE: And if you add the language
 4 about Route 50 through Talbot and Dorchester,
 5 it also helps address if -- because let's be
 6 honest, if there's going to be a new bridge,
 7 it's probably going to be right where it is,
 8 which still exacerbates the problem.
 9 So by adding the language about addressing
 10 some of the issues along how many lanes there
 11 is on Route 50 and overpasses to 404 and
 12 traffic lights and whatnot, unless they address
 13 that, then (inaudible).
 14 So it kind of gets ahead of what probably
 15 going to be the option, which is right where it
 16 is. And gets us on record as stating you've
 17 got issues through Talbot and Dorchester.
 18 So if you're supportive of that, coming up
 19 with an extra paragraph to talk about the
 20 current problems that exist on 50 and all the
 21 way down.

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1 MR. LESHER: I agree with Mr. Divilio and
 2 Ms. Price on this, that recognition of the
 3 wider problems related to any bridge crossing
 4 should be acknowledged. It may only take a
 5 sentence, but let's add that as well.
 6 MR. CALLAHAN: I have no problem with
 7 that. I think you guys are right. Let's do
 8 that.
 9 The only thing I was going to say was the
 10 only reason this study, and we spent a lot of
 11 money, to say it's even possible to come this
 12 way because it come this way 60 years ago or 70
 13 years ago at Claiborne. That's the only
 14 reason.
 15 The ferry come right in there. That's the
 16 only reason. They spent millions of dollars to
 17 know it come there one time, so let's think
 18 about it again. It's nuts.
 19 So that's my two cents.
 20 MS. PRICE: Is that the discount rate?
 21 MR. CALLAHAN: That's for free.

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1 MR. PACK: Actually if you go back and
 2 look at the history, Mr. Callahan, there was a
 3 proposal for a Tilghman Island landing that
 4 generated a lot of public discussion about a
 5 landing in Tilghman Island. But that was --
 6 MR. CALLAHAN: You like that idea.
 7 MR. PACK: -- a long, long time ago.
 8 MR. LESHER: There's ample evidence that
 9 there's almost no limit to the number of stupid
 10 places you could put a new Bay Bridge.
 11 MR. PACK: So yeah. You guys can add as
 12 much to the letter -- why don't you all send
 13 your -- let me ask that you do this so that
 14 Susan knows what it is that you want to have.
 15 Why don't you just send your ideas in writing
 16 to her so she can format it into the letter.
 17 Me personally, I think less is more in
 18 this case. Again, as you just eloquently said,
 19 there has been a lot of stupid ideas as far as
 20 landing here in Talbot County. Enough said.
 21 So if you guys want to broaden it out to

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1 more, that's fine with me. So just send her
 2 something so she can put it in the way you want
 3 it to be worded so she can recirculate it back
 4 out to us for our review so we can get this off
 5 our desk.
 6 MR. LESHER: Can we move to authorize the
 7 letter as modified now with those details to be
 8 ironed out?
 9 MS. PRICE: I mean I think basically what
 10 we're saying --
 11 MR. PACK: I was fine with sending the
 12 letter three weeks ago. So I'm fine with it
 13 now.
 14 MR. DIVILIO: I'll make a motion that we
 15 send the letter as modified.
 16 MR. PACK: Okay.
 17 MS. PRICE: She's got the transcript of
 18 what I said about just adding --
 19 MR. PACK: Is there a second?
 20 MR. CALLAHAN: Second.
 21 MR. PACK: We have a motion and a second.

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1 Any further discussion on the letter?
 2 Hearing none, Madam Secretary, please call
 3 your roll.
 4 SECRETARY: Mr. Pack.
 5 MR. PACK: Aye.
 6 SECRETARY: Mr. Divilio.
 7 MR. DIVILIO: Aye.
 8 SECRETARY: Mr. Callahan.
 9 MR. CALLAHAN: Aye.
 10 SECRETARY: Ms. Price.
 11 MS. PRICE: Aye.
 12 SECRETARY: Mr. Leshner.
 13 MR. LESHER: Aye.
 14 MR. PACK: Okay. At 8:10, we now have
 15 county manager's report.
 16 MS. MORRIS: The first agenda item is a
 17 request to award Bid 1914, farmland rental
 18 proposals for Easton Airport to the highest
 19 bidder, Meadow Farm Joint Venture, LLC, in the
 20 amount of \$12,685 per crop season for the years
 21 2020, 2021, and 2022.

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1 We received a total of three bids for this
 2 project.
 3 MR. DIVILIO: Could you read that number
 4 one time?
 5 MS. MORRIS: \$12,685 per crop season.
 6 MR. PACK: We have 12,865 here in the
 7 draft we have in front of us. Did it go down?
 8 MS. MORRIS: No. It's probably a typo on
 9 our end. 12,865, yes.
 10 MR. PACK: 12,865, okay. Is there a
 11 motion to accept Bid 1914?
 12 MR. DIVILIO: So moved.
 13 MR. CALLAHAN: Second it.
 14 MR. PACK: Any further discussion? Motion
 15 made by Mr. Divilio, seconded by Mr. Callahan.
 16 Madam Secretary, please read the roll.
 17 SECRETARY: Mr. Pack.
 18 MR. PACK: Aye.
 19 SECRETARY: Mr. Divilio.
 20 MR. DIVILIO: Aye.
 21 SECRETARY: Mr. Callahan.

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1 MR. CALLAHAN: Aye.
 2 SECRETARY: Ms. Price.
 3 MS. PRICE: Aye.
 4 SECRETARY: Mr. Leshner.
 5 MR. LESHNER: Aye.
 6 MS. MORRIS: We have a few items from the
 7 Department of Emergency Services tonight.
 8 The first of which is regarding the Next
 9 Gen 911 infrastructure project.
 10 MR. PACK: Okay.
 11 MR. STAMP: So I mentioned to you during
 12 budget that we are embarking, the State of
 13 Maryland is embarking upon implementing what's
 14 called Next Generation 911, which is going to
 15 allow 911 Centers, the 24 911 Centers in
 16 Maryland, to begin receiving texts to 911,
 17 video to 911. But it moves the platform away
 18 from the old telephone circuit switch
 19 technology to an Internet protocol platform,
 20 which allows it to enjoy a lot of the features
 21 that we enjoy with a smart phone.

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1 This is a major endeavor that's happening
 2 nationally.
 3 And last year, there was efforts in
 4 Annapolis, led by Senator Kagan out of
 5 Montgomery County, to pass a bill to help fund
 6 counties to make this move, and there's been
 7 some adjustments to that end.
 8 As part of this, we need to begin looking
 9 at the infrastructure change. And there are
 10 two primary vendors that are in the business to
 11 do this. Verizon is getting out of the
 12 business. There are two primary vendors.
 13 There are other vendors as well.
 14 And so we need to embark on looking at
 15 what is out there, a request for proposal. And
 16 rather than Talbot County on their own doing a
 17 request for proposal, we have a long-standing
 18 relationship with what's called the Eastern
 19 Shore Communications Alliance. It's the
 20 emergency directors from the nine counties of
 21 the Eastern Shore.

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1 Back in 2012, we used Homeland Security
 2 money collectively to make prioritized project
 3 funding for the whole shore to ensure
 4 communications interoperability with radios and
 5 such.
 6 What the proposal here is I'm asking for
 7 the Council's approval to allow Talbot County
 8 to engage with the other eight counties on the
 9 Eastern Shore through the Communications
 10 Alliance to go to the Maryland Emergency Number
 11 Systems Board, the collector of the trust fund,
 12 to ask for funding to do an RFP for the entire
 13 Delmarva Peninsula, of which we, as the nine
 14 counties, will review and then make
 15 recommendations to our individual counties to
 16 move forward.
 17 This effort would be fully fund by the
 18 State of Maryland.
 19 The concern is is that with this new
 20 technology, we believe that it's important to
 21 look at a single vendor solution because our

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1 concern is when you transfer live 911 callers,
 2 we don't want to jump the hurdle of different
 3 infrastructure platforms. We're nervous about
 4 that. And so so far the other counties on the
 5 Eastern Shore have signed up to do this.
 6 And I'm here tonight to ask your
 7 permission to engage in this effort with the
 8 other eight counties to have an RFP developed.
 9 MS. PRICE: Plus you all have reciprocal
 10 agreements if one county's 911 goes down, the
 11 calls go to the next county. And if they don't
 12 talk to each other, then this Next Gen 911 is
 13 not going to do us any good.
 14 MR. STAMP: That is another reason. And
 15 we just believe a single vendor solution would
 16 probably be better for us. And by all counties
 17 working together, we leverage.
 18 MS. PRICE: Absolutely.
 19 MR. STAMP: So again, I will come back to
 20 the Council with a recommendation, as will the
 21 other eight --

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1 MS. PRICE: I'll make a motion to partner
 2 with the other counties for the RFP.
 3 MR. PACK: Motion made.
 4 MR. CALLAHAN: I'll second it.
 5 MR. PACK: Second by Mr. Callahan. Any
 6 further discussion?
 7 Hearing none, Madam Secretary, please call
 8 your roll.
 9 SECRETARY: Mr. Pack.
 10 MR. PACK: Thank you. Yes.
 11 SECRETARY: Mr. Divilio.
 12 MR. DIVILIO: Aye.
 13 SECRETARY: Mr. Callahan.
 14 MR. CALLAHAN: Aye.
 15 SECRETARY: Ms. Price.
 16 MS. PRICE: Aye.
 17 SECRETARY: Mr. Leshner.
 18 MR. LESHER: Aye.
 19 MR. STAMP: Thank you. The next item I
 20 have --
 21 MR. PACK: Yes, sir.

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1 MR. STAMP: The next item I have on the
 2 agenda here is you recall the Talbot County
 3 Volunteer Fire & Rescue Association during the
 4 budget time asked to partner with the Talbot
 5 County Department of Emergency Services to
 6 implement a project called Active 911.
 7 This Active 911 would place iPad
 8 technology in each of the fire trucks, fire
 9 equipment to then plug into our computer aid
 10 dispatch system to alert firefighters to
 11 provide them with map overlays showing where
 12 hydrants are, some preplanned features for
 13 target hazards. It's using modern technology
 14 to its fullest.
 15 It would also provide individual
 16 firefighters with smart phone technology to
 17 engage and actually see what the response looks
 18 like.
 19 So in the dispatch center when we alert a
 20 fire company, not only will we be alerting
 21 them, but immediately when they get the call,

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1 they will hit something on their smart phone.
 2 We will actually see the individual
 3 firefighters going to their stations to get on
 4 the trucks. So rather than re-alert
 5 immediately, we might know that we don't need
 6 to re-alert because all of them are about three
 7 minutes away from the firehouse. So it's
 8 really leveraging technology.
 9 You did approve this in the budget for
 10 about \$34,000. I was able to identify a
 11 Homeland Security grant funding stream to pay
 12 for what I'm requesting tonight, that is for
 13 the hardware. And that's in the amount of
 14 \$33,813.54, of which I'm asking for permission
 15 to use that Homeland Security money for that
 16 purchase.
 17 That's broken into two vendors. One,
 18 Verizon Wireless for \$16,559.54, and the second
 19 vendor is E Plus Technology for \$17,254. Both
 20 are on Maryland State contract pricing, which
 21 we would use as procurement vehicle.

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1 The only thing left would be the ongoing
 2 cost, which again was budgeted. And that is to
 3 hook these devices up to the private network we
 4 have with Verizon Wireless, which is \$5,146.40
 5 annually, which we do have budgeted.
 6 So I'd be glad to answer any questions
 7 relative to this.
 8 MR. LESHER: Thank you and congratulations
 9 for finding grant funding to make all this
 10 possible. I think you've made this a very easy
 11 decision as a consequence.
 12 MR. PACK: Is there a motion?
 13 MR. LESHER: I'll move for approval.
 14 MS. PRICE: Second.
 15 MR. CALLAHAN: Second.
 16 MS. PRICE: Third, whatever.
 17 MR. PACK: Motion by Mr. Leshner. Seconded
 18 by Mr. Callahan. Any further discussion?
 19 MS. PRICE: This is one time that
 20 Mr. Stamp is coming to us not actually asking
 21 for money out of our pocket. We like that.

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1 MR. STAMP: I'm just glad I'm not Warren
 2 tonight.
 3 MR. CALLAHAN: I love that.
 4 MR. STAMP: I didn't have to say that; did
 5 I. We all have our turns.
 6 MR. PACK: You do have a question from
 7 Mr. Callahan. So maybe it can be worse.
 8 MR. CALLAHAN: I'll comment now. I think
 9 it's excellent that we're doing that. I think
 10 for recruitment and retention, the long term
 11 for firefighters, the people that are really
 12 active, I think this is a great tool. I think
 13 this is sort of a little boost for them. I
 14 think they'll love it and it's going to be
 15 great for the county. And I love the idea.
 16 So I think it's really kudos to you, Clay.
 17 MR. STAMP: Thank you. I mean this
 18 Council has and continues and the Department of
 19 Emergency Services do everything we can do to
 20 support our volunteer fire service. We have a
 21 tremendous fire service in this county.

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1 I agree, this is something that they
 2 wanted and it's great we can do this.
 3 MR. CALLAHAN: Yup.
 4 MR. PACK: Okay. I have a motion and a
 5 second. Madam Secretary, please call your
 6 roll.
 7 SECRETARY: Mr. Pack.
 8 MR. PACK: Aye.
 9 SECRETARY: Mr. Divilio.
 10 MR. DIVILIO: Aye.
 11 SECRETARY: Mr. Callahan.
 12 MR. CALLAHAN: Aye.
 13 SECRETARY: Ms. Price.
 14 MS. PRICE: Aye.
 15 SECRETARY: Mr. Leshner.
 16 MR. LESHER: Aye.
 17 MS. MORRIS: Great. And Council, we had
 18 one other item listed on the agenda regarding
 19 EMS --
 20 MR. PACK: Thank you, Clay.
 21 MS. MORRIS: -- regarding EMS protective

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1 vests, and we'd like to defer that to a later
 2 discussion.
 3 MR. PACK: That's fine.
 4 MS. MORRIS: And lastly, we have Cassandra
 5 here to talk about a grant application that she
 6 is making regarding the Frederick Douglass Park
 7 on the Tuckahoe project.
 8 MR. CALLAHAN: She's back.
 9 MS. PRICE: Can we just say make a motion,
 10 aye, aye, aye?
 11 MS. VANHOOSER: Good evening again. So
 12 this is a very simple request. We're
 13 requesting a letter of support for a small
 14 grant from the stories of the Chesapeake
 15 heritage area.
 16 This program allows you to apply for up to
 17 \$5,000. We're applying for funds for our
 18 interpretive element for the Frederick Douglass
 19 Park on the Tuckahoe.
 20 MR. PACK: Okay.
 21 MR. LESHER: I move for the letter of

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1 support.

2 MR. DIVILIO: Second.

3 MR. PACK: Any further discussion?

4 Mr. Lesher made the motion, seconded by

5 Mr. Divilio.

6 Madam Secretary, please call the roll.

7 SECRETARY: Mr. Pack.

8 MR. PACK: Aye.

9 SECRETARY: Mr. Divilio.

10 MR. DIVILIO: Aye.

11 SECRETARY: Mr. Callahan.

12 MR. CALLAHAN: Aye.

13 SECRETARY: Ms. Price.

14 MS. PRICE: Aye.

15 SECRETARY: Mr. Lesher.

16 MR. LESHER: Aye.

17 MS. VANHOOSER: Thank you so much.

18 MR. PACK: Thank you.

19 MS. MORRIS: And then the last item,

20 Council, is the Talbot County Parks &

21 Recreation is hosting Boonanza this Thursday.

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1 MR. PACK: No, they can't do that.

2 MS. MORRIS: A lot of kids --

3 MR. PACK: No, no, no, no. Can't support

4 that. No.

5 MR. DIVILIO: I will be there.

6 MS. MORRIS: Mr. Divilio will be there.

7 MR. PACK: No, you won't.

8 MS. MORRIS: It is going to be held on

9 Thursday, October 24th, from six to eight at

10 the Community Center. Please contact the Parks

11 & Rec Department at (410)770-8050 if I have any

12 questions.

13 And that's all.

14 MR. PACK: Shameful.

15 Council comment. Mr. Divilio, I'll hear

16 from you first.

17 MR. DIVILIO: Jessica stole my thunder. I

18 did, I guess last Saturday I was able to be one

19 of the Council person who went to the

20 Unionville Church to provide a proclamation to

21 the minister there. That was awesome. It was

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1 fantastic.

2 It's a small community church. And when

3 you think about Unionville, it was established

4 with 18 houses or 18 residential lots, two

5 commercial lots, one a school, one a church.

6 One is still there.

7 The church is still going strong, as I

8 think the tight-knit community is strong. And

9 I think that that shows a very great

10 correlation between the two, as well as a

11 fantastic minister who is keeping them coming

12 in through the doors every Sunday.

13 So I really did enjoy that. That was a

14 great time Saturday night. I appreciate being

15 invited to that.

16 MR. PACK: Okay. Mr. Lesher.

17 MR. LESHER: My congratulations to all the

18 honorees. I had the privilege of attending the

19 Talbot Branch of the NAACP Free Fund luncheon

20 this past Saturday. And a truly great

21 community event. We have some giants in our

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1 midst, and a number of them got their due

2 recognition. So my congratulations to all of

3 them.

4 MR. PACK: Okay. Mr. Callahan.

5 MR. CALLAHAN: Warren made it back.

6 MR. EDWARDS: It was hot out there.

7 MR. CALLAHAN: He made it back. But no.

8 The comment that I want to make is I

9 really, really appreciate with the public, and

10 I know what you're trying to do, okay, and I

11 think a lot of people do.

12 You got your heart into it. You got it in

13 the right place. It's a matter of tax payer

14 money, what we're doing with it. And we've got

15 to make businesses and people feel we're doing

16 the right thing.

17 And like Ms. Price said, we don't want to

18 run a business out of business with using their

19 own tax money. We don't want to run them out

20 of business. I think we can work this out in a

21 way to compromise and hopefully we can get

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<p>1 there.</p> <p>2 So I commend you. It takes a lot, Warren,</p> <p>3 to step up and do this. You know what I mean.</p> <p>4 And we've talked about it many times. And I</p> <p>5 know all these guys, too. You know what I</p> <p>6 mean. So the one thing we don't want to do is</p> <p>7 hurt the business, and everybody knows that.</p> <p>8 MR. EDWARDS: I agree.</p> <p>9 MR. CALLAHAN: So I'm very, very sensitive</p> <p>10 to that.</p> <p>11 MR. EDWARDS: So am I.</p> <p>12 MR. CALLAHAN: And I know you are. So is</p> <p>13 Council.</p> <p>14 And we'll keep moving forward and making</p> <p>15 it positive for everybody.</p> <p>16 MR. EDWARDS: We're going to have another</p> <p>17 meeting. We scheduled a meeting out in the</p> <p>18 hallway.</p> <p>19 MR. CALLAHAN: I know you will.</p> <p>20 MR. PACK: Ms. Price.</p> <p>21 MS. PRICE: I always have a report on</p>	<p>1 read my prepared statements because all of it</p> <p>2 is probably there. And I normally always do</p> <p>3 that. I talk about it beforehand.</p> <p>4 But Mr. Divilio, thanks for attending that</p> <p>5 recognition service for the pastor down in</p> <p>6 Unionville. They had asked for one of us to be</p> <p>7 there, and I couldn't make it as I was</p> <p>8 attending another service here in town for</p> <p>9 Deacon Potter over at the Union Baptist Church</p> <p>10 here and his 50-plus years of service to that</p> <p>11 church and to this community. So I was happy</p> <p>12 to be a part of that and recognizing him.</p> <p>13 So the Council's next legislative meeting</p> <p>14 will be held on Tuesday, November the 12th.</p> <p>15 That meeting will begin at six p.m. The</p> <p>16 Council will be convening in open session at</p> <p>17 4:30 and immediately adjourning into closed</p> <p>18 session to discuss real estate, legal,</p> <p>19 personnel matters as listed on the statement</p> <p>20 for closing that meeting.</p> <p>21 On Monday, October the 28th, the County</p>
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<p>1 Kirwan. And I am not going to actually give</p> <p>2 the report. I'm going to say that the Star</p> <p>3 Democrat was kind enough to give a lot of ink</p> <p>4 space on Sunday. So rather than me sit here</p> <p>5 and talk about it for however long, I'm just</p> <p>6 going to point you in the direction of the Star</p> <p>7 Democrat.</p> <p>8 MR. PACK: Thank you.</p> <p>9 MS. PRICE: And I do believe that Talbot</p> <p>10 Spy picked it up as well to get a report on the</p> <p>11 last funding formula workgroup committee</p> <p>12 meeting from October 15th.</p> <p>13 MR. PACK: Okay. Let me find my notes</p> <p>14 here.</p> <p>15 MR. CALLAHAN: You getting ready to take</p> <p>16 over the golf course?</p> <p>17 MR. PACK: We're going to have to close</p> <p>18 that pretty soon. We can't run the golf course</p> <p>19 making money.</p> <p>20 Council, we got coming up on the 29th, we</p> <p>21 have Maryland You Are Beautiful. Let me just</p>	<p>1 Council will be meeting as follows:</p> <p>2 At four p.m., a work session to discuss</p> <p>3 possible abandonment of Walkers Turn Road right</p> <p>4 of way. That meeting will be held here in the</p> <p>5 Bradley Meeting Room.</p> <p>6 At five p.m., meeting with the town</p> <p>7 elected officials. And that meeting will be</p> <p>8 held across the street at the Talbot County</p> <p>9 Free Library.</p> <p>10 And then at six p.m., the community</p> <p>11 meeting to discuss the 925 Port Street. That</p> <p>12 meeting will also be held at the library.</p> <p>13 On Tuesday, the 29th, the County Council</p> <p>14 will be hosting the Maryland You Are Beautiful</p> <p>15 event to recognize volunteers here the county.</p> <p>16 That program will be held at five p.m. And</p> <p>17 that will be held this year at the Easton High</p> <p>18 School cafeteria. So please come out and join</p> <p>19 us there.</p> <p>20 And that's all the comments I have. Is</p> <p>21 there a motion to close the meeting at this</p>

1 time?

2 MS. PRICE: So moved.

3 MR. PACK: Moved by Ms. Price.

4 MR. LESHER: Second.

5 MR. PACK: Seconded by Mr. Leshner. Madam

6 Secretary, please call the roll.

7 SECRETARY: Mr. Pack.

8 MR. PACK: Aye.

9 SECRETARY: Mr. Divilio.

10 MR. DIVILIO: Aye.

11 SECRETARY: Mr. Callahan.

12 MR. CALLAHAN: Aye.

13 SECRETARY: Ms. Price.

14 MS. PRICE: Aye.

15 SECRETARY: Mr. Leshner.

16 MR. LESHER: Aye.

17 MR. PACK: Thank you.

18 (Meeting concluded at: 8:28 p.m.)

19

20

21

1 STATE OF MARYLAND

2 I, Diane Houlihan, a Notary Public in and
for the State of Maryland, County of Anne Arundel,

3 do hereby certify that the within named, Talbot
County Council Audio, personally appeared before me

4 at the time and place herein set according to law,
was interrogated by counsel.

5

6 I further certify that the examination was
recorded stenographically by me and then transcribed
7 from my stenographic notes to the within printed
matter by means of computer-assisted transcription
in a true and accurate manner.

8


9 I further certify that the stipulations
contained herein were entered into by counsel in my
presence.

10

11 I further certify that I am not of counsel
to any of the parties, not an employee of counsel,
nor related to any of the parties, nor in any way
12 interested in the outcome of this action.

13 AS WITNESS my hand Notarial Seal this 28th
day of October, 2019, at Easton, MD.

14

15 

16 _____
Diane Houlihan
Notary Public

17

18

19

20 My commission expires September 16, 2021

21

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