



Deposition of:
Talbot County Council Meeting

October 26, 2021

In the Matter of:
Talbot County Council Meeting

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COUNTY COUNCIL OF TALBOT COUNTY, MARYLAND

Council Meeting

October 26, 2021; 6:00 p.m.

Council Chambers, Easton, Maryland

COUNCIL MEMBERS:

Chuck F. Callahan

Pete Leshner

Corey W. Pack

Laura E. Price

Reported by

Diane Houlihan

Page 2	Page 4
<p>1 TRANSCRIPT OF PROCEEDINGS</p> <p>2</p> <p>3 MR. CALLAHAN: Good evening, everybody.</p> <p>4 Would everybody please stand. Mr. Leshner will</p> <p>5 be saying the prayer and then follow that with</p> <p>6 the Pledge of Allegiance of the Flag.</p> <p>7 (Prayer and Pledge of Allegiance.)</p> <p>8 MR. CALLAHAN: Thank you, Mr. Leshner, for</p> <p>9 that prayer.</p> <p>10 And we wish the Parks family all the best</p> <p>11 and sorrow for Jeff.</p> <p>12 I was very, very close to Jeff. In the</p> <p>13 fire department for 30 something years, on</p> <p>14 many, many committees together. We've been on</p> <p>15 fire trucks together, and he will be missed</p> <p>16 from a lot of people. He touched a lot of</p> <p>17 people in Talbot County, and he will be missed.</p> <p>18 He will be missed, that's for sure.</p> <p>19 So if the family needs anything, please</p> <p>20 let us know. Okay.</p> <p>21 Starting tonight, the agenda. Council has</p>	<p>1 SECRETARY: Proclamation, keeping the</p> <p>2 Lights on Afterschool, 22nd annual Lights on</p> <p>3 Afterschool, October 28, 2021.</p> <p>4 Whereas, the citizens of Talbot County,</p> <p>5 Maryland enthusiastically support quality</p> <p>6 afterschool programs because those</p> <p>7 opportunities provide safe and engaging</p> <p>8 learning experiences that help children realize</p> <p>9 their full potential, support working families</p> <p>10 by ensuring their children are safe and</p> <p>11 productive when they are out of their</p> <p>12 classrooms, build stronger communities by</p> <p>13 involving students, parents, business leaders,</p> <p>14 and adult volunteers in the lives of young</p> <p>15 people, thereby promoting positive</p> <p>16 relationships among youth, families, and</p> <p>17 adults, and engage families, schools, and</p> <p>18 community partners in advancing the welfare of</p> <p>19 our children.</p> <p>20 And whereas, during the COVID-19 pandemic,</p> <p>21 afterschool programs have risen to the moment</p>
Page 3	Page 5
<p>1 an agenda before them on the 26th before us.</p> <p>2 Are there any additions, deletions, or</p> <p>3 corrections to the agenda? Hearing none, the</p> <p>4 chair moves that the agenda be accepted as</p> <p>5 unanimous consent. Okay.</p> <p>6 Moving on to the minutes, September 28th,</p> <p>7 October 12th. Are there any additions or</p> <p>8 deletions or corrections to the minutes? Okay.</p> <p>9 Hearing none, the chair moves that the minutes</p> <p>10 be accepted as unanimous consent. Okay.</p> <p>11 The next thing on the agenda is</p> <p>12 disbursements, disbursements of October 19th</p> <p>13 and the 26th. Are there any additions,</p> <p>14 deletions, or corrections to the disbursements?</p> <p>15 Hearing none, the chair moves that the</p> <p>16 disbursements be accepted by unanimous consent.</p> <p>17 Okay.</p> <p>18 So next on the agenda is a presentation of</p> <p>19 a proclamation of support of Lights on</p> <p>20 Afterschool. Madam Secretary, could you please</p> <p>21 read the proclamation into the record, please.</p>	<p>1 to support students and families. Afterschool</p> <p>2 programs provide engaging hands-on learning and</p> <p>3 opportunities to connect with caring adults and</p> <p>4 peers. During the pandemic, programs have</p> <p>5 innovated to provide remote learning support,</p> <p>6 virtual programming, and care for children of</p> <p>7 essential workers, meal support, wellness</p> <p>8 check-ins, and more. Today programs are</p> <p>9 supporting young people and families as they</p> <p>10 navigate the return to school and will continue</p> <p>11 to innovate to meet ever-changing needs.</p> <p>12 Whereas, Lights on Afterschool, the annual</p> <p>13 national celebration of afterschool programs,</p> <p>14 promotes the importance of quality afterschool</p> <p>15 programs in the lives of children, families,</p> <p>16 and communities. And Talbot County, Maryland,</p> <p>17 advocates for community involvement in the</p> <p>18 education and wellbeing of our youth, grounded</p> <p>19 in the principle that quality afterschool</p> <p>20 programs are vital to helping our children</p> <p>21 become successful adults.</p>

Page 6

1 Now, therefore, we, the County Council of
 2 Talbot County, do hereby proclaim October 28,
 3 2021, as Lights on Afterschool Day. And be it
 4 further resolved that Talbot County
 5 enthusiastically supports innovative
 6 afterschool programs and activities that ensure
 7 the lights stay on and the doors stay open for
 8 all children after school.
 9 Given under our hands in the great seal of
 10 Talbot County this 26th day of October in the
 11 year of our Lord, 2021.
 12 MR. CALLAHAN: Thank you, Madam Secretary.
 13 Is there a motion and a second to approve
 14 this proclamation?
 15 MS. PRICE: So moved.
 16 MR. PACK: Second.
 17 MR. CALLAHAN: Okay. Madam Secretary,
 18 could you please call the roll.
 19 SECRETARY: Mr. Pack.
 20 MR. PACK: Aye.
 21 SECRETARY: I'm sorry.

Page 7

1 Mr. Callahan.
 2 MR. CALLAHAN: Aye.
 3 SECRETARY: Mr. Leshner.
 4 MR. LESHER: Aye.
 5 SECRETARY: Ms. Price.
 6 MS. PRICE: Aye.
 7 SECRETARY: Mr. Pack.
 8 MR. PACK: Aye, again.
 9 MR. CALLAHAN: Okay.
 10 MR. PACK: Mr. Callahan, could we hear
 11 from Ms. Andrew on this?
 12 MR. CALLAHAN: Yeah. I was getting ready
 13 to call her up. She's next.
 14 Come on up, Nancy.
 15 This is Nancy Andrew, ladies and
 16 gentlemen, executive director of the Talbot
 17 Family Network. And she is a special lady to
 18 us, to a lot of people, does a lot of work for
 19 us.
 20 Nancy, welcome. Appreciate the hard work
 21 you're doing, and give you a few minutes to

Page 8

1 tell us what's going on.
 2 Mr. Pack, yup, yup. You want to give her
 3 the proclamation?
 4 MR. PACK: Let me know when.
 5 MR. CALLAHAN: Okay.
 6 MS. ANDREW: We're just going to jump
 7 right into it, right?
 8 MR. PACK: I'll just sit here.
 9 MS. ANDREW: Ms. Moran has got me set up.
 10 MR. CALLAHAN: Okay.
 11 MS. ANDREW: I'm not sure I can talk and
 12 use a mouse at the same time, but we'll see.
 13 There we go. Okay.
 14 So again, I'm Nancy Andrew. On
 15 October 22nd, I celebrated my ten-month
 16 anniversary as director of the Local Management
 17 Board. As many of you know, I am born and
 18 raised in this county. It means a tremendous
 19 amount to me to be able to work in my community
 20 in this way. So thank you for the opportunity
 21 to be here tonight and offer an update on what

Page 9

1 we have been doing at your Local Management
 2 Board.
 3 So I think it's always nice when I have
 4 the opportunity to be in front of the community
 5 to remind everyone where Local Management
 6 Boards came from. In the 1990s, Local
 7 Management Boards were established by the
 8 Maryland legislature and have been operating
 9 since then.
 10 Originally our Local Management Boards
 11 were regional. But as we have a way of doing
 12 in Maryland sometimes, eventually they were
 13 broken up on a county-by-county basis. And
 14 there now is a Local Management Board in every
 15 county in Maryland plus in Baltimore City. So
 16 essentially it's a mini children's cabinet in
 17 every county.
 18 Talbot Family Network was established in
 19 1997. And while at one point we were operating
 20 under the Governor's Office for Children, today
 21 we operate under the Governor's Office of Crime

Page 10

1 Prevention, Youth, and Victims Services.
 2 So just another point. You know, often
 3 we're doing our services through supporting
 4 other organizations and the community isn't as
 5 aware of our work. So I just want to remind
 6 everyone why there is a Local Management Board.
 7 And the emphasis is really on local
 8 decision-making.
 9 I think all of you can appreciate that
 10 when decisions are often made on a statewide
 11 basis about programs impacting children,
 12 families, and our communities, when they're
 13 made on a statewide basis, it's often the
 14 voices from the larger counties, the more
 15 suburban or urban areas, that drive
 16 decision-making.
 17 So the establishment of Local Management
 18 Boards made it possible for us to look at local
 19 data, to engage our local Board of Directors
 20 and other community members making decisions
 21 about how funds are used.

Page 11

1 Who serves on our Board of Directors? We
 2 do have some mandated board members among our
 3 group of 15. Of course, Mr. Pack serves on our
 4 board. But we also have representatives from
 5 all the child serving agencies in Talbot
 6 County. That's true for every Local Management
 7 Board. So that includes Dr. Maguire, our
 8 health officer, the superintendent, the
 9 director of social services, the director of
 10 juvenile services, and we also have
 11 representation from the Core Service Agency.
 12 And currently Katie Dilly is our board
 13 president.
 14 We have representation from law
 15 enforcement as well. And then the balance of
 16 our board is made up of representatives from
 17 nonprofits in the community and other just
 18 concerned community members.
 19 A list of our current board is on the
 20 Healthy Talbot Talbot Family Network website.
 21 And just as a reminder, when we do have

Page 12

1 openings on our board, our nominating committee
 2 is activated, we make recommendations on
 3 candidates, and then those are sent forward to
 4 the County Council for approval.
 5 So in FY21, you know, I love in that
 6 proclamation how it says programs innovated.
 7 Our community was the same here. When COVID
 8 hit and everything shut down, the programs that
 9 we fund are about relationships. The programs
 10 that we fund are largely impacting
 11 under-resourced households, children, and
 12 families.
 13 And so the challenge of pivoting and
 14 suddenly trying to deliver services in a
 15 virtual space was very challenging.
 16 But I'm pleased to say that our programs
 17 were very successful in that. Since we started
 18 out with the proclamation about afterschool
 19 programs, I just want to point out at the top
 20 of the list the healthy habits program that's
 21 run by Chesapeake Multicultural Resource

Page 13

1 Center. That's a research-based program, or
 2 excuse me, an evidence-based program using SNAP
 3 education.
 4 The Chesapeake Multicultural Resource
 5 Center runs out of Easton Elementary School.
 6 This year they have 68 students K through five.
 7 But last year, to keep the program going when
 8 school was virtual because they couldn't be out
 9 of Easton Elementary School, staff came up with
 10 the idea that every week they would put
 11 together a food resource box to take to the
 12 students, to their families to engage the kids
 13 virtually over Zoom in educational activities
 14 about nutrition.
 15 So it took a tremendous amount of work on
 16 the part of the staff, but it was very
 17 important for them to continue the program and,
 18 above all, continue the connection with the
 19 children and families that they have through
 20 that program.
 21 Also from the list of programs that we

Page 14

1 funded last year, I want to draw your attention
 2 the program that Talbot Family Network has
 3 funded with Talbot Mentors called Mentoring
 4 Youth and Supporting Families Impacted by
 5 Incarceration. Several years ago when Talbot
 6 Family Network was doing one of its community
 7 survey processes where we go around and collect
 8 data from all sources and sectors of the
 9 community, some of our board members went in
 10 and partnered with the Detention Center to talk
 11 with parents there to find out what their
 12 concerns are about their children.
 13 And what they found out is that yes, those
 14 parents were interested in one-on-one mentoring
 15 services for their children, but they were also
 16 interested in additional support service for
 17 the parent that is on the outside and raising
 18 that child or the caregiver.
 19 So we awarded funds through that program
 20 for several years through Talbot Family
 21 Network.

Page 15

1 This year, they came to us and they said
 2 thank you, you helped us get a program started,
 3 we're ready to keep it going on our own and
 4 we're not going to apply again.
 5 So that's really the win-win of a Local
 6 Management Board, when we can help start a
 7 program and either address a need or see the
 8 program so eventually the organization can take
 9 it on.
 10 One thing that makes a Local Management
 11 Board different from say just a foundation in
 12 your community is we are required to respond to
 13 the governor's priorities. So the priorities
 14 that Governor Hogan has set are listed on this
 15 screen there. We call these our result areas.
 16 And the top three in bold are the ones
 17 that our Board of Directors has chosen to focus
 18 on because of the data in our community. So
 19 improving outcomes for disadvantaged youth aged
 20 16 to 24, increasing opportunities for
 21 community-based programs and services for youth

Page 16

1 and families, and reducing childhood hunger.
 2 Also, the three items at the bottom of the
 3 screen, just to share our direction from the
 4 State has been very clear, that they ask us to
 5 focus on these areas with every program that
 6 they fund. And that direction was even more
 7 clear in FY22. We were told that these were a
 8 lens to apply to every program.
 9 So for FY22, the programs that we have
 10 funded are listed on the screen. I do want to
 11 point out career pathways is a program we
 12 attempted to launch in FY20. Then COVID hit
 13 and we weren't able to get it off the ground.
 14 But we were fortunate to have funds available
 15 this year because of the change with Talbot
 16 Mentors to make it possible to put an RFP out.
 17 We received several applications of possible
 18 vendors. And that's been awarded to the
 19 Neighborhood Service Center.
 20 So that's a program that will target
 21 disconnected or opportunity youth age 16 to 24

Page 17

1 who currently aren't working and help provide
 2 them with some soft skills training, resume
 3 building to help them get a job.
 4 The nice thing about that program is it
 5 dovetails really well with the reengagement
 6 coordinator at Talbot County Public Schools who
 7 works with students who have dropped out to
 8 help reengage them in education. So there's a
 9 nice win-win there in programs working
 10 together.
 11 I also want to point out for you our local
 12 care team. Every county, just as we have a
 13 Local Management Board, has a local care team.
 14 I often say to families if your family doesn't
 15 need the LCT, then you probably never know
 16 about it. But for families that have children
 17 that are struggling, often children who are
 18 involved with multiple agencies, the LCT is a
 19 resource team. It's a problem solving team.
 20 There's representation from the major child
 21 serving agencies in the county plus some other

Page 18

1 partners who come together and make sure that
 2 there's a coordination of services between all
 3 of those different departments.
 4 And then Healthy Talbot is our resource
 5 directory. It's online. It is in print. We
 6 are in the process right now of updating the
 7 print version since there (inaudible) a need
 8 for print versions during the last year. But
 9 the county does provide us with some funding
 10 that helps support that resource directory.
 11 And as we see, the community opened back
 12 up and there are more community events. We'll
 13 be excited to get this resource back out into
 14 the hands of our community members.
 15 So that is just a very quick update. I,
 16 again, appreciate the opportunity to be in
 17 front of you. I'm certainly happy to answer
 18 questions. I'm also here to come back at
 19 another time to be more specific, but I wanted
 20 to make sure that my contact information is out
 21 there so that the community knows if you have

Page 19

1 questions, we are certainly happy to meet with
 2 you and answer them.
 3 MR. CALLAHAN: Thank you, Nancy.
 4 Council.
 5 MR. PACK: No. Fine presentation, Nancy.
 6 Long overdue.
 7 MR. CALLAHAN: There we go.
 8 Ms. Price.
 9 MS. PRICE: I'm good. Thank you very
 10 much.
 11 MS. ANDREW: Thank you.
 12 MR. LESHER: Just thanks for the good work
 13 that you're doing in the community and the
 14 other organizations that, through your work,
 15 you're making possible. So really important
 16 work going on out there, and it's good to have
 17 this update. Thank you.
 18 MR. CALLAHAN: It's great to have it. We
 19 appreciate everything.
 20 And we would like, Mr. Pack would like to
 21 give you...

Page 20

1 MR. PACK: Before I come up, I would like
 2 to ask with the lights on after dark
 3 initiative, is there anything being planned?
 4 That's on the 28th. That's what, Friday?
 5 Thursday? Thursday. So what can you tell us
 6 is being planned for that day?
 7 MS. ANDREW: We haven't planned any
 8 special activities. I think, one, it's just
 9 our programs this year, so happy to be back in
 10 the schools.
 11 MR. PACK: Okay.
 12 MS. ANDREW: And being able to operate on
 13 a full-time basis. We really just wanted to
 14 remind the community about the importance of
 15 afterschool programming.
 16 We're hearing that the back to school time
 17 is causing such readjustment for everyone. And
 18 we focused a lot on having schools back open.
 19 We're reminding the community the importance of
 20 having that afterschool time be addressed as
 21 well.

Page 21

1 MR. PACK: Okay. All right. Anyone else?
 2 If you don't mind coming on down.
 3 MR. CALLAHAN: If you don't mind coming
 4 up, Nancy, that would be great.
 5 MR. PACK: Here we go. Nancy, thank you
 6 very much for all that you are doing with the
 7 afterschool program.
 8 MS. ANDREW: I'm smiling. I'm so taken
 9 with Jessica's phone.
 10 MR. CALLAHAN: Okay. Thank you, Nancy.
 11 MS. ANDREW: Thank you.
 12 MR. CALLAHAN: Okay. Next up is a
 13 presentation of FY22 Senior Care Plan. Kate
 14 and Dr. Maguire, if you come on up, that would
 15 be great. How are you guys?
 16 MS. STINTON: Great.
 17 MR. CALLAHAN: I'll turn it over to you
 18 guys.
 19 MS. STINTON: Thank you very much. I'm
 20 Kate Stinton. I'm a nurse and a social worker
 21 at Talbot Health Department. And thank you for

Page 22

1 the opportunity for us to come again and talk
 2 about the Senior Care Plan for Talbot County.
 3 This is a program I've been involved with
 4 for over 15 years and also was a student
 5 intern, was involved with it years ago. So I'm
 6 a huge fan of this program and what it does for
 7 the county.
 8 So just briefly, I'd just like to give a
 9 brief history of the program and the purpose,
 10 what we do uniquely in Talbot County with this
 11 grant money. And then some statistics about
 12 who we serve and what we do here in Talbot and
 13 then just some examples.
 14 So again, this is a grant actually offered
 15 through Maryland Department of Aging. It's
 16 offered in every jurisdiction. And the beauty
 17 of it really is that each, they allow each
 18 jurisdiction the opportunity to sort of design
 19 the program to meet the needs of the particular
 20 county.
 21 We are one of two counties in the state

Page 23

1 that directly get, where the Health Department
 2 directly gets the funds from this particular
 3 grant. So we are designed a little unique here
 4 than it is in some other counties. In most
 5 areas, either the area agency on aging, so for
 6 us, that would be Upper Shore Aging or the
 7 Department of Social Services, would be the
 8 lead agency to accept the grant money and
 9 administer the program. So Talbot and
 10 Allegheny are two that directly get the money.
 11 As a history, we were, Talbot was a pilot
 12 center for this project back in 1982. At that
 13 point in time, the grant award was \$243,000 a
 14 year, which was phenomenal. And we
 15 successfully administered that through 2014
 16 serving seniors in the county. Again, being
 17 the lead agency as a Health Department.
 18 And then there was some funding
 19 reallocations at the State through Department
 20 of Aging. And based off the reallocation on
 21 census and numbers, poverty level numbers and

Page 24

1 seniors numbers, the grant was cut in 2014 to
 2 \$100,000. So that was a substantial cut for
 3 the program and for the seniors we served here.
 4 And at that point in time, we came before
 5 the Council and asked if we could allocate some
 6 of the Health Department funding to this
 7 program to make up the deficit. And the
 8 Council did allow us to do that.
 9 So the Department of Aging increased the
 10 grant from 100,000 to 115 in 2019 and then the
 11 county has helped up supplement with \$50,000
 12 every year since. So that's our total grant
 13 funding.
 14 A little bit about the program. The
 15 intent of this program is to provide
 16 coordinated community-based, in-home services
 17 to help those seniors at risk of nursing home
 18 placement. The hope is to improve quality of
 19 life and to defer the need to go into a nursing
 20 home and to go on Medicaid and to stay
 21 successfully in the community.

Page 25

1 Those eligible for this program are 65,
 2 seniors that are 65 and older. They have some
 3 functional disability, which means they need
 4 assistance with their activities of daily
 5 living, ranging from could be from just
 6 managing their home and doing chores, up to
 7 needing assistance with ambulation, day-to-day
 8 hygiene.
 9 And there is income criteria, which is
 10 roughly about 300 percent of poverty level to
 11 be eligible for this program. So it's pretty
 12 generous. For example, a senior can make up to
 13 a little over \$3,000 a month in income and have
 14 up to \$11,000 in assets, still be eligible for
 15 assistance through this program.
 16 But it's really meant for those that are
 17 not able to -- it's a program of last resort.
 18 So if people aren't able to get their needs met
 19 through other programs, the Senior Care Program
 20 will come in and assist them as long as the
 21 grant dollars allow.

Page 26

1 It does provide assistance, monetary
 2 assistance with providing personal care chores,
 3 potentially adult day care, financial
 4 assistance for medications, nutritional
 5 support, emergency response systems. And in my
 6 book, the case management care coordination.
 7 So we are able to guide some of our seniors
 8 that enroll in the program to basically get
 9 their needs met.
 10 They're the drivers. It's a volunteer
 11 program. If they decide they need assistance,
 12 we come out. We provide all services in the
 13 home. We meet with them in the home. Our
 14 staff do hundreds and hundreds and hundreds of
 15 home visits a year providing ongoing support to
 16 folks in this program.
 17 Again, it fills in. They call the funds
 18 gap filling because it fills in the gaps,
 19 providing services that can't be gotten
 20 anywhere else.
 21 And in fiscal 21, our participants ranged

Page 27

1 anywhere from an average of \$15 a month up to
 2 about \$300 a month in support. So there's a
 3 wide range. A lot of the folks we come into
 4 contact with might not know they're eligible
 5 for services. So our team will work with them,
 6 help them enroll in programs.
 7 A classic example would be somebody on
 8 Medicare that's low income. They may not be
 9 aware that there's some low income Medicare
 10 plans that will pay for the cost of their
 11 Medicare B, get them in subsidiaries for their
 12 Medicare (inaudible) medicine. We can help
 13 them enroll, saving money in their pockets and
 14 hopefully help them manage issues at home.
 15 Some of our seniors are alone, have no
 16 family support. Some have a lot of family
 17 support and just need some extra assistance.
 18 And some have family that live remotely and
 19 aren't able to come and help them with some of
 20 the day-to-day. So those are all folks that we
 21 serve here in Talbot County.

Page 28

1 Again, why is this important? I think
 2 this program is important because it does help
 3 people stay home longer, which hopefully I
 4 would think most of us want to do as we age, we
 5 want to age in place.
 6 And the other thing is the cost, average
 7 cost of nursing home per day right now for
 8 someone on Medicaid is about \$225 a day. Those
 9 folks are not doing well at home and they spend
 10 down their resources and end up going into a
 11 nursing home. That's costing the system in
 12 Medicaid a lot of dollars.
 13 So whatever we can do to improve quality
 14 of life, help people stay in the community, and
 15 maybe defer or some cases prevent going into a
 16 nursing home, this is one of the programs that
 17 can help do that.
 18 So what we do different here in Talbot is
 19 we merged this program into an existing program
 20 at the Health Department called AERS. And it's
 21 a team of nurses, Adult Evaluation Review

Page 29

1 Services, that's in every health department in
 2 the state.
 3 This is a team that already goes out and
 4 does evaluations and assessments and works with
 5 people in the community to help steer them into
 6 services and programs that can help them. So
 7 we merged the Senior Care Program into the AERS
 8 Program in Talbot County. And what that does
 9 for us is it just reduces duplication of
 10 effort. We already have a team of people going
 11 out and visiting with folks and doing
 12 evaluations. So now we've teamed up with
 13 Senior Care. So now they actually have funds
 14 to help people to also access services.
 15 They're not doing an evaluation and saying
 16 this is what we think you need but we really
 17 don't have any way of helping you, we will have
 18 to refer you. But they can actually stick with
 19 them, they can start services, they can enroll
 20 them in the program on the first day they go
 21 out and visit.

Page 30

1 So it's really, it's really a way we sort
 2 of incorporated the programs which helps saves
 3 money for the program. The staff costs are
 4 shared because the staff positions already
 5 exists. And what that means is more of the
 6 grant money can go directly into our seniors
 7 and the services that they need.
 8 So that is fairly unique in Talbot, and I
 9 think there's some indications that show how
 10 successful we are statewide.
 11 One thing is most counties with Senior
 12 Care Program with the limited funds carry wait
 13 lists. They get a lot of referrals and they're
 14 unable to go out and see them and start
 15 services. In Talbot County, we don't carry a
 16 wait list. Even if the funds are limited,
 17 we're still able to go out, provide case
 18 management, be a life line, work with folks,
 19 and get them connected as best we can.
 20 The other thing is there was an audit done
 21 by the State for the Senior Care Program in

Page 31

1 2019. And to me, this has always been a big
 2 indicator of our success. Is out of the eight
 3 and a half million dollar roughly budget for
 4 this program statewide through Department of
 5 Aging, we receive 1.3 percent of the funds but
 6 we served five percent of the participants. So
 7 we're able to do that because of the way the
 8 program is designed and incorporated into other
 9 programs. We just have more staff already
 10 going out in the community that can help us
 11 pull this program off.
 12 Again, participation is voluntary. Most
 13 of our referrals come from the clients'
 14 families and community.
 15 The other thing to stress with this
 16 program is that we know that no one program or
 17 one group can pull all this off, to help people
 18 stay healthier at home. We have strong
 19 partnerships with everybody in the community
 20 that we know of that serve this population.
 21 We're active with the Talbot County Commission

Page 32

1 on Aging. We sponsor the senior supply drive.
 2 We're still getting donated incontinence
 3 supplies that's helping. Since they're
 4 donated, that's an expensive item we don't have
 5 to use grant money to purchase if we're able to
 6 assist some of our seniors with incontinence
 7 supplies.
 8 We have strong partnerships with Upper
 9 Shore Aging. We have an agreement with Upper
 10 Shore Aging to administer this program. So we
 11 get a lot of support from them in-kind. We
 12 work with the Senior Center, Department of
 13 Social Services. The adult services group and
 14 our group work closely together merging funds.
 15 Neighborhood Service Center, Society of
 16 St. Vincent de Paul, Union (inaudible),
 17 St. Marks. I could go on and on.
 18 Community for Life, we do scholarships for
 19 Talbot For Life and get volunteer help.
 20 Bay Hundred Community Volunteers is
 21 another one that's doing some home

Page 33

1 modifications, putting ramps in for folks.
 2 So there's a long list of people I
 3 probably haven't mentioned that we work
 4 together with on a daily basis to provide
 5 support and prop up our low income seniors that
 6 are having difficulty managing in the
 7 community.
 8 And then just to kind of move on to who we
 9 serve, and I think there was some documentation
 10 I forwarded that has this in it. To me, it's
 11 pretty telltale of what we do. We served 221
 12 seniors in fiscal 21. And we're growing at
 13 about a rate of five percent a year. So we're
 14 increasing our number of seniors that we see
 15 and support.
 16 And with the \$165,000, we spend it every
 17 year. And as far as the funds, right now
 18 eight percent of the total funding is going to
 19 administrative costs, 25 percent to staff. And
 20 we do -- it does pay for two part-time social
 21 work case managers that help us as far as boots

Page 34	Page 36
<p>1 on the ground getting things done in the</p> <p>2 community. And then 67 percent of the funds go</p> <p>3 to gap filling, which is providing direct</p> <p>4 services for our clients.</p> <p>5 So out of the 221 we served in '21, who we</p> <p>6 served, we served 68 percent are female,</p> <p>7 43 percent black or African American,</p> <p>8 65 percent are pretty much in the Easton area,</p> <p>9 and the rest in the extended areas of</p> <p>10 St. Michael's, Trappe, Cordova, Tilghman.</p> <p>11 Fifty-one percent are what we consider</p> <p>12 older older. So they're 80 and older.</p> <p>13 Sixty-four percent of the seniors we serve live</p> <p>14 alone, and 43 percent have Medicare only with</p> <p>15 no supplemental insurance. So that kind of</p> <p>16 tells that there might be some financial</p> <p>17 challenges.</p> <p>18 And again, probably to start out with</p> <p>19 this, 68 percent of those we serve are living</p> <p>20 on a fixed income of \$1,500 or less a month.</p> <p>21 And then 40 percent are living on a fixed</p>	<p>1 that's been reported to us by our clients is</p> <p>2 having that case manager and care coordinator</p> <p>3 come to their home when they need them to be</p> <p>4 available to them. Incontinence supplies is</p> <p>5 almost 60 percent of the clients. And then</p> <p>6 that chore assistance and personal care.</p> <p>7 Somebody to come in and help run errands, do</p> <p>8 grocery shopping, maybe run a vacuum, do</p> <p>9 laundry. That's a huge need for a lot of our</p> <p>10 folks trying to live independently.</p> <p>11 And then just lastly, I think for the</p> <p>12 challenges, again, the beauty is we have the</p> <p>13 nurses and the staff out there. And these are</p> <p>14 the same nurses that work with our mobile</p> <p>15 integrated health project. They're the same</p> <p>16 nurses that do our home vaccinations for COVID.</p> <p>17 They're nurses that are out in the community,</p> <p>18 connected to the community with folks getting</p> <p>19 home and community-based services. So they</p> <p>20 know the needs, they know the clients, and</p> <p>21 they're known to the community.</p>
Page 35	Page 37
<p>1 income of 1,100 or less, which is poverty</p> <p>2 level.</p> <p>3 So there's a lot of challenges, and this</p> <p>4 program does help a lot of folks stay in the</p> <p>5 community longer.</p> <p>6 All have some limitations in their ability</p> <p>7 to perform their daily functioning, which is</p> <p>8 why they enroll in the program.</p> <p>9 They all get a case manager. We have the</p> <p>10 nurses that handle the medical issues, and then</p> <p>11 we have a team of social workers, case</p> <p>12 managers, community help outreach workers that</p> <p>13 will help them connect with social determinants</p> <p>14 and issues they need help with. It could be</p> <p>15 gettings IDs, enrolling in programs, applying</p> <p>16 for homeowners and property tax credits,</p> <p>17 renters tax credits. We had a team help people</p> <p>18 to get some of their, you know, tax refund</p> <p>19 issues. Whatever the needs are, we help them</p> <p>20 do that to support them.</p> <p>21 And just right now, the greatest need</p>	<p>1 So the fact that we merged this into this</p> <p>2 program here at Talbot County Health Department</p> <p>3 has worked really well for us.</p> <p>4 And then I just see the needs in the</p> <p>5 future. It's a growing population. We're</p> <p>6 growing. We served -- I think the average</p> <p>7 amount that we spent per client fiscal 21 was</p> <p>8 only like \$56. We do -- some clients may get</p> <p>9 anywhere from 15 to \$300 a month, depending on</p> <p>10 what their needs are. But overall, a lot of</p> <p>11 our clients, our seniors, we're able to connect</p> <p>12 and just stay with.</p> <p>13 We've had clients and seniors on our</p> <p>14 caseload for a number of years because most of</p> <p>15 them, their income stays low, their health</p> <p>16 conditions aren't getting better, and they need</p> <p>17 that connection. And we connect with them.</p> <p>18 MR. LESHHER: If they're on your program</p> <p>19 for years, what that means is that they are</p> <p>20 getting assistance that they need to stay</p> <p>21 living at home, to stay living in the --</p>

Page 38

1 MS. STINTON: Absolutely.
 2 MR. LESHER: So that's actually quite
 3 powerful evidence.
 4 MS. STINTON: It is. And I agree. The
 5 fact that we're here and that they're not
 6 immediately going into a nursing home or
 7 hopefully in and out of the hospital is another
 8 issue that we're able to provide enough support
 9 to keep them home and keep them from
 10 transitioning into an institutional setting.
 11 MR. PACK: Kate, can you give me that
 12 number again? You said 2021 you served 221
 13 individuals.
 14 MS. STINTON: Yes.
 15 MR. PACK: What was the cost per
 16 individual?
 17 MS. STINTON: The cost per individual I
 18 believe was \$56 per month per individual. That
 19 was the average. So if you compare that to the
 20 225 per day for nursing home care.
 21 MR. PACK: Per month?

Page 39

1 MS. STINTON: Yeah. That's pretty -- the
 2 226?
 3 The 56 was per person for the fiscal year
 4 average.
 5 MR. PACK: Per person per month.
 6 MS. STINTON: Yes.
 7 And we have seniors on our caseload that
 8 we don't provide any direct funds to, but we
 9 support by being there, helping them connect.
 10 And then we have others where we pay for maybe
 11 their emergency response system, medicine
 12 copays. It's really client by client based
 13 based off the evaluation of the nurse and the
 14 team of what we can help them with.
 15 MS. PRICE: And would that clientele
 16 possibly be seeking assistance from -- we have
 17 a lot of other resources in the county.
 18 So \$56 is --
 19 MR. PACK: Strikingly low.
 20 MS. PRICE: -- very low. If they're using
 21 other assistance, and you guys are helping

Page 40

1 coordinate that type of thing, it's probably
 2 not just 56 --
 3 MS. STINTON: Oh, absolutely.
 4 MS. PRICE: -- other programs that are
 5 available in the community?
 6 MS. STINTON: Oh, absolutely.
 7 And that's the first thing we do. And I
 8 guess I should have stressed that more in the
 9 beginning, is this grant in particular, the
 10 criteria is we have to connect the senior with
 11 everything possible before we're allowed to use
 12 the grant funds.
 13 And part of our care plan is listing what
 14 we've done. Have they applied for energy
 15 assistance? Is home health coming out if they
 16 need home health? Did they enroll in a
 17 Medicare D plan? Have they seen the Ship
 18 coordinator to make sure they're in the best
 19 Medicare D plan for their medicine?
 20 So we list all that. What are they
 21 enrolled in?

Page 41

1 MS. PRICE: So do you have like a -- Corey
 2 was asking the average from you guys.
 3 But if you were to look at the umbrella of
 4 services that are out there and if you were to
 5 kind of add them together, what the average
 6 assistance per month might be.
 7 MS. STINTON: We could. And that's a good
 8 question.
 9 And one of the things we actually
 10 developed is what we call cost sharing. So
 11 when we sit down with the senior and their
 12 family, we say what do you think you need or
 13 what do you need. And then we actually have a
 14 cost sharing sheet where we put in like medical
 15 costs, rent, utilities, everything possible we
 16 can think of. And they put down okay, yeah,
 17 I'm already getting food stamps. So we list
 18 that. Or I'm already getting energy
 19 assistance. We list that. Then there's a
 20 column for what they're getting, what they
 21 need, and then what Senior Care does.

Page 42

1 So technically we could go back with every
 2 client and figure out --
 3 MS. PRICE: That might be interesting
 4 going forward. You don't want to go backwards.
 5 But it would I think be interesting to see
 6 that. And might help you all, too, to see what
 7 specific programs. It's like --
 8 MS. STINTON: Right.
 9 MS. PRICE: -- rent is rent, that's how
 10 much money it is. Where are they getting that
 11 from.
 12 MS. STINTON: Right.
 13 MS. PRICE: The food, are they getting it
 14 from food stamps or are they getting it from
 15 someplace else.
 16 And then if there are programs that are
 17 available in the county that maybe people
 18 aren't utilizing, it might show use the holes,
 19 too, where you can plug that in.
 20 MS. STINTON: Absolutely, absolutely.
 21 MS. PRICE: Sounds like a budget to me.

Page 43

1 MS. STINTON: It really is. And what
 2 we're doing is we're using like an electronic
 3 medical record because we're health, but we're
 4 managing these other things. And it's very
 5 challenging for us, especially when you get up
 6 to 200-plus enrollees, seniors.
 7 Fifty or 60 it's kind of easier. But it
 8 would be great to have some software, plus to
 9 manage the inventory of incontinence supplies,
 10 the medical supplies, and all the stuff we
 11 purchase to support these folks.
 12 It really is an administrative challenge
 13 to run this program. But we've got a lot of
 14 spreadsheets. So but it's so worthwhile I
 15 think.
 16 And as the AERS nurses would say, and
 17 again, those nurses are in every county, they
 18 like working here, and some of them have worked
 19 in other counties, because they have something
 20 to offer these folks that sometimes have no
 21 other place to turn.

Page 44

1 MR. CALLAHAN: Right.
 2 MS. STINTON: Rather than do an assessment
 3 and say you need this and this, sorry, I can't
 4 help you. But we can offer something.
 5 MR. CALLAHAN: Okay.
 6 DR. MAGUIRE: And it's really a good
 7 example of kind of a one-stop shop where we
 8 always try to use that there should be one door
 9 that someone has to knock on to get services.
 10 And you know, you had mentioned Talbot,
 11 the name Talbot County is particular. And part
 12 of that is because our demographics are
 13 30 percent of our population is over the age of
 14 65, which is significantly higher than every
 15 other county in Maryland and it's expected to
 16 grow.
 17 But it's really a very key program of the
 18 Health Department, something the county should
 19 be very proud of. And we're really grateful
 20 for your support because it's really helping.
 21 MS. STINTON: Oh, absolutely.

Page 45

1 DR. MAGUIRE: These individuals stay out
 2 of the ER, the hospital, the nursing homes, and
 3 remain active in the community, engaged in the
 4 community, and staying well and healthy.
 5 So thank you very much.
 6 MS. STINTON: Yes, absolutely.
 7 I guess part of why we come is because we
 8 do ask for the County Council and the chief
 9 executive officer of the County Council to sign
 10 off on our plan.
 11 It's been approved and reviewed by
 12 Dr. Maguire, Linda Webb, and Gary Gunther from
 13 Upper Shore. And once we get that approval,
 14 we're able to process and invoice the
 15 Department of Aging for our grant funds.
 16 MR. CALLAHAN: Okay.
 17 MS. STINTON: So we appreciate your
 18 support and approval of us moving forward with
 19 what we're doing.
 20 MR. CALLAHAN: Okay. Council? Pete?
 21 MR. LESHER: I do serve as the Council's

Page 46

1 liaison to Upper Shore Aging. So I'm aware of
 2 some of these programs that you've been
 3 describing for us tonight and aware of how
 4 much -- of what an impact these programs have.
 5 So thank you.
 6 And I don't have further questions.
 7 Although I will say that despite my engagement
 8 with Upper Shore Aging, this gave me actually a
 9 better overview than I've garnered so far of
 10 how this program works and how they mesh with
 11 the Department of Health. Yes, the Department
 12 of Health. I hadn't put all those pieces
 13 together.
 14 So thank you.
 15 MR. CALLAHAN: Thank you, Mr. Leshner.
 16 Any more questions, Mr. Pack?
 17 MR. PACK: I don't have any questions.
 18 I marvel every year that you all come
 19 before us to sign this document at how much
 20 you're doing with so little.
 21 Even with the \$50,000 that the county

Page 47

1 gives you. I just did the math. You're
 2 \$16,000 I guess underneath your spending budget
 3 of 165.
 4 And that's \$56 a month per individual. I
 5 mean you're really stretching that out
 6 tremendously, tremendously to get the services
 7 to these individuals that they need.
 8 So I just commend you. And I'm reading
 9 this. I just kind of wonder how you're doing
 10 all this with just a shoestring type of a
 11 budget here. But I wish I guess we had, dare I
 12 say, more to give you.
 13 MS. STINTON: Absolutely.
 14 MS. PRICE: (Inaudible) other programs.
 15 MS. STINTON: But yeah. Just I have to
 16 give credit to the staff at the Health
 17 Department. This is a team, experienced team
 18 that's been in place a long time. And they
 19 really live for developing resources, finding
 20 resources, new ideas to support new funding.
 21 We've developed some partnerships, got a

Page 48

1 few extra dollars here and there. And it just,
 2 every little bit counts. And we try to push as
 3 much as we can direct to client services.
 4 MR. PACK: I'm going to ask a question.
 5 We had a quick briefing in the back regarding
 6 the opioid settlement from our county attorney.
 7 Do you have any data regarding how the
 8 opioid epidemic impacted the senior population
 9 here in Talbot County?
 10 DR. MAGUIRE: I think I'd have to go back
 11 and look. I think we do have some
 12 age-delineated data on that. Yeah. But I have
 13 to go back and look at it.
 14 MR. CALLAHAN: Ms. Price, you good?
 15 MS. PRICE: I'm good. Thank you.
 16 MR. CALLAHAN: Okay. Council, is there a
 17 motion and a second to approve the FY22 Senior
 18 Care Plan as presented?
 19 MS. PRICE: So moved.
 20 MR. LESHER: Second.
 21 MR. CALLAHAN: We have a motion and a

Page 49

1 second. Madam Secretary, could you call the
 2 roll, please.
 3 SECRETARY: Mr. Callahan.
 4 MR. CALLAHAN: Aye.
 5 SECRETARY: Mr. Leshner.
 6 MR. LESHER: Aye.
 7 SECRETARY: Ms. Price.
 8 MS. PRICE: Aye.
 9 SECRETARY: Mr. Pack.
 10 MR. PACK: Aye.
 11 MR. CALLAHAN: Okay, guys. Good job.
 12 MS. STINTON: Thank you so much.
 13 DR. MAGUIRE: Thank you very much.
 14 MS. STINTON: We really appreciate it.
 15 MR. CALLAHAN: We appreciate it, too.
 16 SECRETARY: I'll have that tomorrow.
 17 MR. CALLAHAN: Let's move on to
 18 introduction of legislation. Madam Secretary,
 19 would you read the bill into the record,
 20 please, when you get a chance.
 21 SECRETARY: A bill to amend section

Page 50

1 190-63.1A of the Talbot County Code in order to
 2 modify the composition of the Talbot County
 3 Short-Term Rental Review Board.
 4 MR. CALLAHAN: Okay. Mr. Thomas, help us
 5 a little bit with that and explain that,
 6 please.
 7 MR. THOMAS: Yes. So this bill is
 8 proposing to amend the composition of the
 9 Short-Term Rental Review Board to eliminate the
 10 requirement that there be an attorney with
 11 experience in real estate on the board.
 12 MR. CALLAHAN: Okay.
 13 MR. THOMAS: So it doesn't change the
 14 number of people serving on the board. It just
 15 takes out that one of them has to be an
 16 attorney with that experience.
 17 And as this is a zoning text amendment
 18 because it's amending Chapter 190 of the Code,
 19 this will need to go to the Planning Commission
 20 for recommendation and a public hearing before
 21 it comes back to the Council for action.

Page 51

1 MR. CALLAHAN: Okay. Council, could you
 2 please raise your hand if you'd like to
 3 introduce this legislation?
 4 MR. PACK: Mr. Thomas, will it go back to
 5 the Short-Term Rental Review Board as a whole?
 6 I mean that board is also a board that
 7 offers recommendations back to the Council.
 8 Do you know whether or not they will
 9 render an opinion back to us on the change?
 10 MR. THOMAS: I don't know offhand. I
 11 don't know if in the past, bills regarding the
 12 Short-Term Rental Review Board have also gone
 13 to them for their review and recommendations.
 14 If they have --
 15 MR. PACK: Not bills.
 16 I know we had a long, drawn out work
 17 session with them regarding changes. And since
 18 this is technically a substantive change to
 19 that board, I didn't know whether or not it
 20 would be something that we care to hear back
 21 from them on.

Page 52

1 They are an advisory board, but they're
 2 also a board that makes recommendations to the
 3 Council from time to time.
 4 MR. THOMAS: I don't believe there's a
 5 requirement.
 6 MR. PACK: No, it's not a requirement.
 7 MS. PRICE: They can certainly make
 8 public -- come to the public hearing.
 9 I think the genesis of it is we've had a
 10 hard time. When we first put the board
 11 together three years ago, it was new. We
 12 wanted to try to get a cross section makeup and
 13 thought that we needed someone as an attorney.
 14 But we have you or we have other people to
 15 advise them.
 16 And it has honestly been a struggle to
 17 find somebody with an attorney in real estate
 18 who is going to serve.
 19 And I think now that it's been a few years
 20 and we've been through first the formation of
 21 everything and what we did in 2018 and then we

Page 53

1 went through extensive changes I guess last
 2 year, at this point, as long as you have people
 3 who are knowledgeable and care about the
 4 industry and also -- my screen just went blank.
 5 That that should serve.
 6 And it's not like they don't have equal
 7 representation because we have the county
 8 attorney. So we didn't feel like -- that's why
 9 we're proposing this.
 10 We want to hear from people if they think
 11 that we absolutely need to keep an attorney on
 12 there. But I will tell you it has definitely
 13 been a challenge to find an attorney with real
 14 estate experience who's willing to serve on
 15 this board because they do sometimes meet,
 16 well, a guess it depends on the time of year.
 17 But it is something that's not like
 18 they're just meeting once or twice a year.
 19 They're meeting at least on a monthly basis and
 20 sometimes more than that.
 21 MR. THOMAS: And during working hours.

Page 54

1 MS. PRICE: Yes, yeah, during working
 2 hours. That's key.
 3 So it is definitely a challenge. So we
 4 want people who are really interested in
 5 serving. We can accomplish that we think
 6 otherwise, or at least some of us think that.
 7 MR. CALLAHAN: Thank you, Ms. Price.
 8 Madam Secretary, could you please announce
 9 the bill number and a public hearing date and
 10 time, please.
 11 SECRETARY: Yes. This will be known as
 12 Bill Number 1495, and the public hearing will
 13 be on Tuesday, December 14th, at 6:30 p.m.
 14 MR. CALLAHAN: Okay. All right. We're
 15 close, but public hearing. Public hearing
 16 here. Madam Secretary, would you please read
 17 the title of the bill of 1494 into the record,
 18 please.
 19 SECRETARY: Bill Number 1494, a bill to
 20 authorize a capital project for the acquisition
 21 of certain equipment and an office trailer for

Page 55

1 the Repurposing Center located at 28128
 2 St. Michael's Road, Easton, Maryland.
 3 MR. CALLAHAN: Okay. Mr. Edwards, would
 4 you like to come up, you and Ms. Nagle. Okay,
 5 guys.
 6 MR. EDWARDS: So as everybody is aware, we
 7 had this program and had two pilot programs for
 8 the Repurposing Center. And everything has
 9 exceeded our expectations, and it's going
 10 really well. It's just been a slow process
 11 with all the legal stuff that we needed to do,
 12 but I think we're getting there.
 13 And we need this legislation so that we
 14 can get this up and running as an enterprise
 15 fund. So we're looking for your support to do
 16 that.
 17 MR. CALLAHAN: Okay. Thank you,
 18 Mr. Edwards.
 19 Ms. Nagle, you have anything?
 20 MS. NAGLE: No. I think Warren has
 21 described well.

Page 56

1 MR. CALLAHAN: Okay.
 2 MS. NAGLE: What we need to do.
 3 MR. CALLAHAN: All right. Thank you,
 4 guys.
 5 Now I'm going to open it to the public
 6 hearing on 1492.
 7 MR. PACK: Ninety-four.
 8 MR. CALLAHAN: Yeah. Sorry. 1494.
 9 MR. PACK: Ninety-two is (inaudible.)
 10 MR. CALLAHAN: (Inaudible.)
 11 MR. PACK: Ninety-two is (inaudible).
 12 MR. CALLAHAN: You're right.
 13 MS. PRICE: I'm just going to remind
 14 Council you have to be right on top of that
 15 microphone or people at home can't hear us.
 16 MR. CALLAHAN: Okay.
 17 MS. PRICE: Literally right on top of it.
 18 MR. CALLAHAN: Okay. We're going to have
 19 a public hearing on 1494. If you wish to
 20 provide comment, please provide your name and
 21 address. I will give you three minutes if you

Page 57

1 want to speak. Five minutes if you're talking
 2 with an organization, five minutes. So that's
 3 what we're going to do.
 4 So on this side over here, does anybody
 5 want to speak on 1494 on this side? You okay,
 6 Ray, over there?
 7 MR. CLARKE: I'm fine, I'm good.
 8 MR. PACK: Would you like to speak on it?
 9 MR. CLARKE: Nope.
 10 MR. CALLAHAN: All right. So we don't
 11 have anybody that wants to speak on it. So
 12 that must be good. I'm thinking that's good.
 13 All right.
 14 So I guess now I will close the public
 15 hearing on 1494. And the legislation will be
 16 eligible for the vote or November the 9th.
 17 Go ahead.
 18 MR. LESHAR: Mr. Callahan, if we could
 19 have Mr. Edwards back up here just for the
 20 public's benefit.
 21 MR. CALLAHAN: Yeah.

Page 58

1 MR. LESHER: Just a clarifying question.
 2 MR. CALLAHAN: Okay. No problem.
 3 MR. LESHER: The office trailer that this
 4 will fund for the Repurposing Center, this is
 5 what you need for the functioning of the
 6 Repurposing Center.
 7 This is what would -- this office trailer
 8 would ultimately contain whatever rest room
 9 facilities would be -- or would they? Would
 10 this be containing the rest room facilities for
 11 the use of the center, but we -- this does not
 12 create a sewer plant or a septic plant or
 13 anything else for that? Or can you explain
 14 just the functionality of that?
 15 MR. EDWARDS: So even when the trailer is
 16 open when we get that all approved, the trailer
 17 will only serve the administrative person
 18 working in the trailer for the rest room. And
 19 currently everybody will use a porta pot, which
 20 is designated areas and clean, fenced in, and
 21 safe.

Page 59

1 But we'll never have anybody coming in and
 2 out of site who will leave that office to use
 3 the bathroom because of monies and that kind of
 4 stuff.
 5 There will be a lab to do testing
 6 materials and basically an office to handle
 7 incoming, outgoing, and billing.
 8 MR. LESHER: I simply ask because there's
 9 been public concern about the possibility of
 10 sewer being extended to the site. We've
 11 learned that that now is not possible.
 12 And what I understand from this is that
 13 this is not creating a pathway for that to
 14 happen.
 15 MR. EDWARDS: No.
 16 MR. CALLAHAN: No.
 17 MR. LESHER: I just wanted that out there
 18 for the public. Thank you.
 19 MR. EDWARDS: Absolutely.
 20 MS. MORRIS: Mr. Leshner, we have retained
 21 a firm to do a soil evaluation of the site.

Page 60

1 MR. CALLAHAN: Right.
 2 MS. MORRIS: And we're awaiting that
 3 result.
 4 MR. EDWARDS: They were actually there
 5 this week. So you know, I think it's going to
 6 take about a year to do an evaluation, wet,
 7 dry.
 8 MR. PACK: A wet season?
 9 MR. EDWARDS: Correct.
 10 MS. MORRIS: Correct.
 11 MR. EDWARDS: That's determined by the
 12 Health Department based on the amount of rain.
 13 So it could vary monthly.
 14 MS. PRICE: It was wet last night.
 15 MR. EDWARDS: It's wet right now.
 16 MR. PACK: So Mr. Edwards, with this
 17 equipment, and I know some of it has been there
 18 on I guess rental purposes or leased purposes,
 19 or is there any emergent reason or any urgency
 20 to move this matter forward today or would
 21 the...

Page 61

1 MR. EDWARDS: Well, it helps because we
 2 still have to get electric there. And we're
 3 waiting on all this to pass to get that
 4 approved.
 5 We have quotes because it's a single
 6 source for utilities, which would be Choptank
 7 Electric. It's a single source for the
 8 Internet, which we need to operate the computer
 9 to do the billing and that kind of stuff. And
 10 we need the electricity for the well to keep
 11 the fire suppression.
 12 So yeah. The sooner, the better for us to
 13 operate in a safe manner and productive manner.
 14 MS. MORRIS: Mr. Pack, and Mr. Stamp is
 15 not with us this evening, he is aware of that.
 16 He would like to wait until November 9th for a
 17 Council vote on this matter.
 18 Under county manager report tonight, we
 19 will be requesting Council review of the rental
 20 of the pieces of equipment that Mr. Edwards
 21 needs to get up and running.

Page 62	Page 64
<p>1 MR. CALLAHAN: Okay.</p> <p>2 MR. EDWARDS: Which would be a lease,</p> <p>3 temporary rental agreement for five months.</p> <p>4 MS. MORRIS: Correct.</p> <p>5 MR. CALLAHAN: Okay then. All right. Any</p> <p>6 anything else, Council?</p> <p>7 Thank you, Warren. Appreciate it.</p> <p>8 MR. EDWARDS: Thank you.</p> <p>9 MR. CALLAHAN: Okay. So let's go. Next</p> <p>10 up is Micah from the airport. And I think Jack</p> <p>11 is up here on the committee. You guys are --</p> <p>12 can you give us a rundown on how you guys are</p> <p>13 making out?</p> <p>14 MR. RISHER: All right.</p> <p>15 MR. CALLAHAN: We'll give you three</p> <p>16 minutes.</p> <p>17 MR. RISHER: Good deal.</p> <p>18 MR. CALLAHAN: Mr. Pack told me that.</p> <p>19 MR. RISHER: I can do it. Good evening,</p> <p>20 welcome.</p> <p>21 Let's see here, once I get this cleared</p>	<p>1 out exactly what it's going to take to build up</p> <p>2 that surface out on the air field.</p> <p>3 And the other portion of that grant was</p> <p>4 reimbursements for easements, forest</p> <p>5 conservation mitigations, and wetland</p> <p>6 mitigations. So that money has been received</p> <p>7 or that grant has been received this year. We</p> <p>8 haven't drawn down on those funds yet. We have</p> <p>9 four years to do that.</p> <p>10 And obstruction removal phase two. That</p> <p>11 is a grant that we have open with the Maryland</p> <p>12 Aviation Administration to remove obstructions</p> <p>13 around the airport, namely trees is what we're</p> <p>14 talking about here.</p> <p>15 Just last week we did resolve a fee issue</p> <p>16 with the Town of Easton. I was here about a</p> <p>17 month ago asking for a letter of support. We</p> <p>18 were asking them to amend their code for a</p> <p>19 long-term solution. We did not -- they did not</p> <p>20 go down that path. But we did have a</p> <p>21 short-term solution.</p>
Page 63	Page 65
<p>1 out of the way.</p> <p>2 MS. MORRIS: If you go to slide show.</p> <p>3 MR. RISHER: Yeah, slide show. And from</p> <p>4 the beginning. There we go. All right.</p> <p>5 Good evening, Council. Jack and I are</p> <p>6 here to tell you this evening that your airport</p> <p>7 is doing just fine. We continue to recover</p> <p>8 through the COVID pandemic.</p> <p>9 Page one there, our capital improvements.</p> <p>10 This year in September, we just received two</p> <p>11 grants totaling just over \$500,000 to advance</p> <p>12 our runway safety improvements. Primarily, the</p> <p>13 large portion of that is going to begin our</p> <p>14 runway 422 geotechnical evaluation and</p> <p>15 topographic survey.</p> <p>16 I was here last winter requesting</p> <p>17 permission to go for that grant. It's been</p> <p>18 received. So we're getting our contract.</p> <p>19 They're issuing notice to proceed so they can</p> <p>20 start that project. Core samples to determine</p> <p>21 the soil makeup so we can start to do -- figure</p>	<p>1 Remember, I said part of the issue was</p> <p>2 they had stopped collecting fees, fee in lieu.</p> <p>3 But they made a decision that night that they</p> <p>4 would collect fee in lieu for us this year as</p> <p>5 we continue the conversation for a longer</p> <p>6 mitigation.</p> <p>7 So with that being resolved, we'll be able</p> <p>8 to start our project before the end of this</p> <p>9 year.</p> <p>10 And as I stated there, a long-term</p> <p>11 solution will be discussed with the Town of</p> <p>12 Easton regarding removing trees when we're</p> <p>13 being mandated by the federal government.</p> <p>14 Any questions about capital?</p> <p>15 Okay. Business update. Airport revenue</p> <p>16 remains strong. Our robust business model,</p> <p>17 we're weathering the pandemic. We're looking</p> <p>18 at all revenue opportunities, advertising,</p> <p>19 looking at changing up on some vending at the</p> <p>20 terminal. We're updating our contracts and</p> <p>21 bringing them up to fair market value as</p>

Page 66

1 appropriate.

2 All of our business segments, the charter

3 operation, which I'll talk about in depth here

4 in a minute with our stats, is really growing.

5 General aviation has bounced back nicely. Our

6 flight schools are flying, and maintenance

7 facilities are as busy as they've ever been.

8 These are your fuel statistics for the end

9 of last fiscal year. So as you can see, we

10 recovered. We rebounded nicely from the COVID

11 slowdown. When you look at the jet fuel total

12 there, we are up 42 percent last fiscal year

13 versus the fiscal year prior that was COVID

14 impacted.

15 When you look at the total fuel, that's

16 gallonage at the bottom. 820,000 gallons. The

17 airport has never sold that many gallons in its

18 history. So we are definitely selling more

19 fuel than we ever have combined. We are up

20 38 percent.

21 And even the avgas, which is your

Page 67

1 recreational flyers, single engines, they

2 rebounded nicely at 17 percent.

3 So we're moving a lot of fuel through the

4 airport.

5 Every once in a while when I come in front

6 of you, I like to take one statistic and kind

7 of drill down so you can kind of really

8 understand your operation. So here is 2020 and

9 2021 sitting beside each other through

10 September. You can see the COVID impacting

11 year of 2020. We were only 45,000 operations

12 this year, through September. This year, we're

13 at 60,000. So we're up 30 percent year to

14 date. Last year, we finished with just over

15 61,000.

16 Our best year ever on record was 2015 with

17 74,581 operations. So we are definitely

18 flirting with this being our best year ever.

19 And I want to take a look at, really look

20 at those numbers and see how we're doing this

21 year compared to our best year ever, 2015. And

Page 68

1 I wanted to just look at the business user, our

2 charter, the people that we can really put our

3 hands on, we can really find that data, because

4 it is hard to find.

5 But we count those ops differently. We

6 call them air taxis. We count them separately

7 from everything else. And in 2015, throughout

8 the entire 12 months, we did 2,074 charters.

9 About five a day on average. This year already

10 through the first nine months, we've already

11 done 2,500. So nine a day. And that's going

12 to continue.

13 So we've almost doubled our charter user

14 this year compared to our best year we've ever

15 had. So charters, and that's what we're seeing

16 across the industry. Folks who can charter,

17 they're chartering. And that's what we're

18 seeing at Easton. Nearly double the charter

19 operation from what was our best year ever.

20 So that's good for us. People want to be

21 here in Talbot County, and it shows in our

Page 69

1 statistics.

2 MR. CALLAHAN: So Micah, just a quick

3 question. When you're -- and that's phenomenal

4 news.

5 So what does that do to your staff when

6 something like that doubles?

7 MR. RISHER: So we have capacity built in.

8 Most of this is really -- luckily we have

9 four fixed base operators that sell fuel. So

10 there's capacity there. The ramp space that we

11 expanded our ramp ten years ago to accept this

12 growth. And now it's here.

13 MR. CALLAHAN: Right.

14 MR. RISHER: We're actually starting to

15 get a little tight on some of the ramp.

16 The air traffic controllers, we bumped

17 them up to seven controllers about two years

18 ago. And so now they're adequately staffed.

19 So we've been proactive over the past

20 decade to prepare for growth because we knew

21 something was coming. A lot of it came

Page 70

1 quickly, but we had the capacity and we've been
 2 able to absorb it.
 3 MR. CALLAHAN: Can you tell the public the
 4 air traffic controller people, there's seven of
 5 them, is that State driven?
 6 MR. RISHER: So they are part of a program
 7 that's called the Federal Contract Tower
 8 Program. It's a federal program where we
 9 partner with the federal government and they
 10 pay for the staffing cost. Basically we pay
 11 for the tower, the physical structure and the
 12 equipment, and they pick up the staffing cost.
 13 MR. CALLAHAN: That's great.
 14 MR. RISHER: It's a really good program.
 15 It's been around since 1982.
 16 MR. CALLAHAN: Great. That's great. I
 17 appreciate that.
 18 MR. RISHER: Yup.
 19 Airport facilities and improvements. Just
 20 to let you know, lots going on out there in our
 21 terminal. We've updated some information

Page 71

1 boards. Of course, last year during COVID, we
 2 repainted a hallway, redid our bathrooms,
 3 brought them up to ADA compliance.
 4 We're about ready to repaint the main
 5 lobby. Talking to the contractor, he's coming
 6 in next week. And they're started to get a
 7 plan together for that. We're going to improve
 8 our signage and accessibility. We have a plan
 9 to update and improve the curbing outside and
 10 put in new handicap ramps.
 11 So we're doing small projects that make a
 12 big different out there.
 13 Trooper six hangars, the hangar that's
 14 owned by Talbot County, we're making some
 15 improvements there as well. We just put some
 16 supplemental HVAC system in there in their
 17 break room and their bunk room upstairs, and
 18 we're looking at doing some office renovations.
 19 Of course, we're working with them to extend
 20 their contract for another five years as well.
 21 So that's our building. So we take care of

Page 72

1 that maintenance.
 2 And we're also taking strides to improve
 3 our security out there. And we're adding
 4 cameras to the terminal building, the airport
 5 office, and the control tower to improve the
 6 amount of area that we have under video.
 7 Trying to get our access gates under video.
 8 We have nuisance issues that go on out
 9 there just like any other property. So we're
 10 trying to improve our security so when
 11 something does happen, we can go back to the
 12 tape and we can help law enforcement and we can
 13 kind of keep a better eye on things. So we
 14 have a project to update that.
 15 And we're also looking at updating the
 16 actual gate controller software because we're
 17 starting to have a lot of failures over our
 18 gates. The system is 20 years old, the radio
 19 software that actually opens the gate and
 20 closes the gate, the proximity card. So we
 21 were getting quotes on putting new software in

Page 73

1 because realistically it's a weekly issue where
 2 we have a gate failing or something wrong with
 3 our system. So it's just these things don't
 4 run forever and it's been out there for 20
 5 years.
 6 Community outreach, one of my favorite
 7 things to talk about. Easton Airport Day 2021
 8 was our biggest event ever. If you were out
 9 there between ten and 12, you knew that it was
 10 a lot of people out there. So it was a great
 11 event.
 12 We put the attendees somewhere around
 13 5,000 from pictures that we have from overhead
 14 and talking to people on the ground.
 15 Of course, I want to give a big thank you
 16 to the county employees. We brought ten county
 17 employees in to augment our staff that day to
 18 help us get everybody parked safely. And it
 19 was a wonderful event, a lot of positive
 20 feedback. It was a great event. We look
 21 forward to doing it again next year.

Page 74

1 We're just wrapping up our walk and talk
 2 series. It's our open air open house. It's
 3 something we did to bring people back out to
 4 the airport during this COVID time to where
 5 they come out. We walked them on the ramp,
 6 showed them the airport operation, and gives
 7 the community time to actually ask us questions
 8 and get factual answers.
 9 We're going to do it again in the spring.
 10 And we're looking at rolling out something
 11 indoors this winter as well where we can invite
 12 the public out to the airport in a comfortable
 13 setting, have some coffee, talk about the
 14 airport. And just really what we're trying to
 15 do is just have a constant transparency and a
 16 constant way for the community to visit the
 17 airport, understand the airport, and see what's
 18 going on.
 19 Also on community outreach, our Ace
 20 Program. Probably most of the most exciting
 21 things that we've come up with recently. We're

Page 75

1 going to launch what we're calling the Ace
 2 Passport that we're still developing.
 3 Basically it's going to be a self-study type of
 4 thing for students where they'll go to a
 5 website, download some basically a list of
 6 things to do, quite frankly. Visit the
 7 airport, the control tower, some of the
 8 businesses, write us a report.
 9 And then once you turn that back in, we've
 10 raised about \$3,000 through Mid Shore Community
 11 Foundation to actually pay for these students
 12 to take their inaugural flight. So they learn
 13 about the airport, write a report, and then
 14 we're going to pay to send them flying. So
 15 there's going to be more coming out on that.
 16 Civil air patrol is really growing their
 17 numbers.
 18 And we're also doing as much as we can to
 19 improve how we're keeping our community
 20 informed. We're using digital platforms. The
 21 website looks amazing. Jeff Langford has been

Page 76

1 phenomenal getting that out.
 2 We're putting out more press releases than
 3 we ever have, and we've developed a bimonthly
 4 community newsletter that's been going out. So
 5 we're doing everything we can to keep the
 6 public informed about what is going on at their
 7 airport.
 8 MR. CALLAHAN: Thank you, Micah.
 9 Jack, you want to say anything? You're
 10 quiet over there.
 11 MR. PETTIT: No. I just want to say that
 12 one of the happy things that I've been able to
 13 do is to visit or fly into many, many airports
 14 between Maine and North Carolina over the
 15 years.
 16 And this airport is right at the very top
 17 of the general aviation airports on the east
 18 coast. It is a real asset to the community and
 19 to Talbot County.
 20 And a lot of the safety improvements that
 21 Micah just talked about grew out of a

Page 77

1 requirement by the FAA years ago, like 14, 15,
 2 16 years ago, that we move, relocate the runway
 3 threshold, runway 22, away from the
 4 intersection of Airport Road and Route 50.
 5 And so a lot of the things you see going
 6 on to improve the safety now flows from that
 7 requirement from the FAA. And we're making
 8 good progress on it.
 9 MR. CALLAHAN: Good. Thanks a lot, guys.
 10 You're doing a great job.
 11 Mr. Pack, want to say anything?
 12 MR. PACK: Excellent report. Always good
 13 to see Mr. Pettit here with us as well.
 14 One of the things on the obstruction
 15 removal report, it's not there, is, of course,
 16 the Business Center and the timeline for that
 17 obstruction removal.
 18 So is there any updates on that from the
 19 FAA or MAA?
 20 MR. RISHER: Mr. Pack, there's no updates.
 21 2024 is still the year that we have programmed.

Page 78	Page 80
<p>1 The FAA has tentatively programmed four and a 2 half million dollars for that fiscal year for 3 us to begin demolition. 4 So I would say it's one of those things 5 like every year as we get closer, it becomes 6 clearer. You know exactly what's going to 7 happen because it's all discretionary funds 8 with the FAA. So the fact that it's programmed 9 on our ACIP and the fact that we're doing the 10 soil samples, that survey and this year, I 11 would say about a year from now we should have 12 a very good idea of exactly the time frame. 13 But with that being said, I know we have 14 concerns with the Sheriff's Office. And so 15 that's -- we have plans to if we needed to 16 start demolition of the parking lots and the 17 warehouse building, we could do that first and 18 we could delay the Sheriff's Office portion. 19 That's something that we've already baked into 20 the equation because we know it's important to 21 the county.</p>	<p>1 MR. CALLAHAN: Okay. Next up is Jess with 2 the county manager report. 3 MS. MORRIS: Great. We'll stick board and 4 committee appointments for right now and just 5 go right to the first item for Easton Airport, 6 which is to forward a letter to DNR in support 7 of Easton Airport's deer cooperater permit 8 application for removal of deer hazardous to 9 airport operations. 10 MR. RISHER: Right. This is an annual 11 requirement now. This is new just two years 12 ago. 13 I was here in January to request a letter 14 of support. It's annual now. 15 Although we just did our letter in 16 January, I wanted to tee this request up soon. 17 That way I can just get it in place by 18 January 1st. 19 This is for our deer cooperater plan to 20 manage the herd of any deer inside of the fence 21 at the airport.</p>
Page 79	Page 81
<p>1 So we're certainly standing by to do our 2 part to work together to make sure everybody 3 has what they need. 4 MR. CALLAHAN: Good. 5 MR. PACK: I know Warren is back there. 6 He's very interested in this project as well. 7 MR. RISHER: He's ready for his asphalt. 8 MR. PACK: His asphalt and his concrete 9 for the Repurposing Center. 10 Thank you very much, Micah. 11 MR. CALLAHAN: Ms. Price. 12 MR. LESHHER: I'm good. Thank you very 13 much. 14 MR. CALLAHAN: Mr. Leshher? 15 Okay, guys. Appreciate the great report. 16 Thank you. 17 MR. RISHER: Thank you. 18 MR. PETTIT: Thank you. 19 MS. MORRIS: Micah, if you want to just 20 stay there. 21 MR. RISHER: Stay, okay. Perfect.</p>	<p>1 MR. CALLAHAN: Okay. All right. Council, 2 is there a motion and a second to approve the 3 request that's outlined? 4 MR. PACK: So moved. 5 MS. PRICE: Second. 6 MR. CALLAHAN: We got a motion and a 7 second. Madam Secretary, could you please call 8 the roll. 9 SECRETARY: Mr. Callahan. 10 MR. CALLAHAN: Aye. 11 SECRETARY: Mr. Leshher. 12 MR. LESHHER: Aye. 13 SECRETARY: Ms. Price. 14 MS. PRICE: Aye. 15 SECRETARY: Mr. Pack. 16 MR. PACK: Aye. 17 MR. CALLAHAN: Okay. 18 MS. MORRIS: Great. The next item is 19 request from Easton Airport to extend the 20 contract for aviation fuel supply. We'll be 21 requesting approval to renew the contract with</p>

Page 82	Page 84
<p>1 Titan Aviation Fuels, formerly known as Eastern 2 Aviation Fuels, for aviation fuel supply at 3 Easton Airport for a five-year term beginning 4 January 2022.</p> <p>5 MR. RISHER: Yes. So we've had Titan 6 Eastern Aviation, they're re-branding now as 7 Titan, we've had them for more than 20 years. 8 Going into this year, the board and I, we 9 discussed it. There's not a lot of companies 10 that provide this service, right, jet AA avgas. 11 These are boutique fuels. So there's not a lot 12 of competition.</p> <p>13 So I contacted the FAA. We do not have a 14 requirement to rebid this.</p> <p>15 So what we found it more beneficial to do 16 was to negotiate directly with them for better 17 incentives and the same terms. So this 18 contract, what they're offering us are the same 19 terms that we've had for the last two decades, 20 which is advantageous to us because we only pay 21 freight out of Baltimore regardless of which</p>	<p>1 SECRETARY: Ms. Price. 2 MS. PRICE: Aye. 3 SECRETARY: Mr. Pack. 4 MR. PACK: Aye. 5 MR. RISHER: Thank you, Council. 6 MR. CALLAHAN: Thank you, Micah. 7 Appreciate it. Good job. 8 MS. MORRIS: Thanks, Micah. 9 Going back to board and committee 10 appointments, requesting Council approval to 11 appoint Anthony Kern to our Ethics Commission. 12 MR. PACK: So moved. 13 MR. LESHHER: Second. 14 MR. CALLAHAN: Okay. We got a motion and 15 second. Madam Secretary, could you call the 16 roll, please. 17 SECRETARY: Mr. Callahan. 18 MR. CALLAHAN: Aye. 19 SECRETARY: Mr. Leshher. 20 MR. LESHHER: Aye. 21 SECRETARY: Ms. Price.</p>
<p>Page 83</p> <p>1 terminal avgas is pulled from. So even if 2 they're pulling out of Chesapeake or New York 3 and it's more mileage on them, we pay from 4 Baltimore to Easton.</p> <p>5 And we have additionally negotiated 6 several incentives with about \$6,000 worth of 7 marketing.</p> <p>8 And we feel it's a very fair deal, and we 9 would like to extend the contract for another 10 five years. The board and myself are unanimous 11 about that.</p> <p>12 MR. CALLAHAN: Okay. 13 MR. PACK: So moved. 14 MS. PRICE: Second. 15 MR. CALLAHAN: Okay. We've got a motion 16 and a second. Madam Secretary, could you 17 please call the roll. 18 SECRETARY: Mr. Callahan. 19 MR. CALLAHAN: Aye. 20 SECRETARY: Mr. Leshher. 21 MR. LESHHER: Aye.</p>	<p>Page 85</p> <p>1 MS. PRICE: Aye. 2 SECRETARY: Mr. Pack. 3 MR. PACK: Aye. 4 MS. MORRIS: And for the Hog Neck Golf 5 Board, requesting the appointment of Ron 6 Veneer. 7 MR. PACK: So moved. 8 MR. LESHHER: Second. 9 MR. CALLAHAN: We got a motion and a 10 second. Madam Secretary, could you call the 11 roll, please. 12 SECRETARY: Mr. Callahan. 13 MR. CALLAHAN: Aye. 14 SECRETARY: Mr. Leshher. 15 MR. LESHHER: Aye. 16 SECRETARY: Ms. Price. 17 MS. PRICE: Aye. 18 SECRETARY: Mr. Pack. 19 MR. PACK: Aye. 20 MS. MORRIS: Council, we're in receipt of 21 a letter from the Town of Easton requesting to</p>

Page 86

1 transfer a portion of Flood Avenue owned by
 2 Talbot County to the Town of Easton.
 3 This is a road that runs parallel to
 4 Easton Parkway, is located between Port Street
 5 and Glenwood Avenue.
 6 If Council is supportive of the request,
 7 legislation would be drafted by both the town
 8 and the county in order to effect the transfer.
 9 And then part two of the request is to
 10 allow the Town of Easton to begin repaving
 11 Flood Avenue now as part of its annual paving
 12 contract. And the paving cost would be at the
 13 expense of the town.
 14 Is that a motion?
 15 MR. PACK: Yes.
 16 MR. LESHHER: This is an easy one. I so
 17 move.
 18 MR. PACK: So moved.
 19 MR. LESHHER: Second.
 20 MR. PACK: I don't even know if actually
 21 we own Flood Avenue. Have we even made that

Page 87

1 determination who owns it?
 2 MR. CALLAHAN: It doesn't matter. They're
 3 going to.
 4 MR. THOMAS: We haven't done a title
 5 search. We can quitclaim the interest.
 6 MR. PACK: You can quitclaim it. Okay.
 7 Yeah. Let them take it.
 8 MS. PRICE: Let them pave it.
 9 MR. PACK: What do you need?
 10 MS. MORRIS: A motion and a vote to
 11 transfer and to pave.
 12 MR. PACK: I'll make the motion that we
 13 transfer --
 14 MS. PRICE: You've been beaten to the
 15 chase. We already moved and seconded that, but
 16 you can vote aye.
 17 MR. CALLAHAN: We got a motion and a
 18 second. Madam Secretary, could you call the
 19 roll, please.
 20 SECRETARY: Mr. Callahan.
 21 MR. CALLAHAN: Aye.

Page 88

1 SECRETARY: Mr. Leshher.
 2 MR. LESHHER: Aye.
 3 SECRETARY: Ms. Price.
 4 MS. PRICE: Aye.
 5 SECRETARY: Mr. Pack.
 6 MR. PACK: Aye.
 7 MS. MORRIS: Great. Warren, if you want
 8 to come up.
 9 We have a request from the Roads
 10 Department to enter into a rental agreement for
 11 equipment to be used at the Repurposing Center.
 12 The Roads Department is requesting Council
 13 approval to enter into a rental agreement with
 14 GT Mid Atlantic for four pieces of equipment, a
 15 grinder, a trommel, an excavator, and a
 16 stacker, for a period of five months, which may
 17 or may not be converted to a purchase or lease
 18 depending if Bill 1494 is adopted by Council
 19 when it's brought forward on November 9th.
 20 The lease agreements have been reviewed by
 21 the county attorney and finance director.

Page 89

1 The total for five months? rent will be
 2 \$90,020. And there are adequate funds in the
 3 Roads Department budget for the rentals.
 4 MR. CALLAHAN: Okay. Warren.
 5 MR. PACK: So moved.
 6 MR. CALLAHAN: Warren.
 7 MR. EDWARDS: All I have to say is it's
 8 the equipment we need right now to take care of
 9 the immediate need with the forestry problem
 10 with all the logs we've taken in.
 11 MR. CALLAHAN: Okay. What kind -- how
 12 much product do you think you can produce,
 13 roughly?
 14 MR. EDWARDS: I'm afraid to guess. We
 15 probably have over five acres of just logs.
 16 MR. CALLAHAN: Okay.
 17 MR. EDWARDS: A lot.
 18 MR. CALLAHAN: Okay. So that 90,000 turn
 19 into 200?
 20 MR. EDWARDS: I'm afraid to guess.
 21 MR. CALLAHAN: Okay.

Page 90

1 MR. EDWARDS: I can tell you it will
 2 exceed whatever you're thinking, as we have in
 3 the past.
 4 MR. CALLAHAN: That's what I'm liking.
 5 MS. PRICE: Will it turn into something
 6 more than \$90,000?
 7 MR. EDWARDS: Yes.
 8 MS. PRICE: Okay. That's fair.
 9 MR. EDWARDS: Absolutely, yes. That's all
 10 you had to ask it, just like that.
 11 MR. CALLAHAN: Yes. I was going up, you
 12 know. Okay.
 13 MR. PACK: You don't want it to go higher.
 14 You want it to go lower. This is --
 15 MS. PRICE: No. The revenue part.
 16 MR. EDWARDS: The revenue.
 17 MR. CALLAHAN: The revenue.
 18 MR. EDWARDS: The revenue created from the
 19 repurposing.
 20 MR. CALLAHAN: We're renting something.
 21 So we want to be over that.

Page 91

1 MS. PRICE: We want to sell enough product
 2 to pay for the rental.
 3 MR. EDWARDS: We will be over that.
 4 MR. CALLAHAN: You okay? You straight?
 5 MR. PACK: I'm not looking at revenue
 6 numbers on my sheet. I don't know what you
 7 guys are looking at, but these aren't revenue
 8 numbers.
 9 MS. PRICE: No, no. I said are you going
 10 to make more than \$90,000 to cover the rental,
 11 and the answer was yes.
 12 MR. PACK: Oh, okay.
 13 MR. CALLAHAN: We got yes.
 14 MS. PRICE: Follow along.
 15 MR. CALLAHAN: Okay.
 16 MS. MORRIS: Is there a motion?
 17 SECRETARY: I have a motion, but I don't
 18 have a second.
 19 MR. CALLAHAN: Do I have a motion and a
 20 second?
 21 MS. PRICE: So moved.

Page 92

1 MR. CALLAHAN: Okay. Madam Secretary, we
 2 got a motion.
 3 MR. LESHER: Second.
 4 MR. CALLAHAN: And we just got a second.
 5 SECRETARY: Okay.
 6 MR. CALLAHAN: Okay.
 7 SECRETARY: Mr. Callahan.
 8 MR. CALLAHAN: Aye.
 9 SECRETARY: Mr. Leshner.
 10 MR. LESHER: Aye.
 11 SECRETARY: Ms. Price.
 12 MS. PRICE: Aye.
 13 SECRETARY: Mr. Pack.
 14 MR. PACK: Aye.
 15 MR. EDWARDS: Thank you.
 16 MS. MORRIS: Thanks, Warren.
 17 MR. CALLAHAN: Thanks, Warren. Appreciate
 18 it.
 19 MS. MORRIS: And then lastly, tonight,
 20 Council, is just a reminder to the public about
 21 the Household Hazardous Waste Day being held

Page 93

1 this Saturday, October 30th, from eight a.m. to
 2 two p.m. rain or shine. It's open to residents
 3 of Talbot County. It's being located at the
 4 former Hobbs Road Landfill located in Denton,
 5 Maryland. More information is found on our
 6 website.
 7 MR. PACK: Ms. Morris, was Mr. Rommel
 8 coordinating any transfer of those items over
 9 to that location?
 10 MS. MORRIS: I am not sure, but I can ask.
 11 MR. PACK: Ask Mr. Rommel if you could.
 12 MR. CLARKE: He is.
 13 MR. PACK: He is taking some?
 14 MR. CLARKE: He is. Mr. Rommel was
 15 actually taking some materials over to the site
 16 today. If you need to, we can have some
 17 materials taken.
 18 MR. PACK: Should I call him? Could you
 19 have him give me a call?
 20 MR. CLARKE: Yeah, I'll have him call you.
 21 MR. PACK: Thank you.

Page 94

1 MS. MORRIS: Do you have anything to add,
 2 Ray?
 3 MR. CLARKE: No. Other than that it's
 4 from eight to two.
 5 MS. MORRIS: Thank you. That's it.
 6 MR. CALLAHAN: Okay. Good job, Jess.
 7 Appreciate that.
 8 Next up on the agenda is public comments.
 9 MS. MORRIS: I don't know if anybody
 10 signed up.
 11 MR. CALLAHAN: You want to check that.
 12 This could be a first.
 13 MS. PRICE: It's close to Halloween. It
 14 might be ghosts.
 15 MR. CALLAHAN: Yeah. It's not April 1st.
 16 MS. MORRIS: Nobody.
 17 MR. CALLAHAN: That's good. Maybe we are
 18 making headway.
 19 Thank you, Nancy.
 20 MS. ANDREW: Thank you.
 21 MR. CALLAHAN: Good night. Okay.

Page 95

1 We'll end with Council comments. How
 2 about Mr. Vice President over here?
 3 MR. LESHHER: I have nothing further this
 4 evening.
 5 MR. CALLAHAN: Okay. Ms. Price.
 6 MS. PRICE: Nothing further, either.
 7 MR. CALLAHAN: Mr. Pack.
 8 MR. PACK: I'm good. Thank you very much.
 9 MR. CALLAHAN: You're good.
 10 MR. PACK: No comment.
 11 MR. CALLAHAN: The only thing I would say
 12 is, once again, I was really sorry to hear
 13 about Jeff Parks because he's got a little bit
 14 in my heart. I really, really just learned
 15 about that this afternoon.
 16 And great colleague. We did a lot of fire
 17 fighting together and a lot of great memories.
 18 So I wish his family well. And his sons,
 19 he's got two sons. I really wish him well.
 20 And then the last thing I want to do is
 21 Mr. Divilio couldn't make it tonight. So his

Page 96

1 son has got COVID. And he was exposed to it,
 2 too. So we wish the family well and hope
 3 everybody is okay. And hopefully everybody
 4 will be in good shape next week. So I want to
 5 wish the family well.
 6 Thank you.
 7 MR. LESHHER: Take us out?
 8 MR. CALLAHAN: Yup.
 9 MR. LESHHER: The County Council's next
 10 meeting will be held to Tuesday, November 9th,
 11 beginning at six o'clock p.m. The Council will
 12 be convening in open session at 4:30 p.m. and
 13 immediately adjourning into closed session to
 14 discuss real estate, legal, and personnel
 15 matters as listed on the statement for closing
 16 that meeting.
 17 On Thursday, October 28th, Maryland
 18 Department of the Environment will be holding a
 19 public hearing on the Trappe East or Lakeside
 20 water treatment plant discharge permit,
 21 19DP3460, beginning at five o'clock p.m. in the

Page 97

1 curling rink located at the Talbot County
 2 Community Center, 100028 (sic.) Ocean Gateway,
 3 Easton. The meeting is open to the public.
 4 On Tuesday, November 2nd, the Maryland
 5 Department of Transportation will be hosting
 6 the annual consolidated transportation plan
 7 meeting with Talbot County beginning at
 8 three o'clock p.m. The meeting will be held in
 9 the Wye Oak Room located at the Talbot County
 10 Community Center, 10028 Ocean Gateway, Easton.
 11 That meeting is open to the public.
 12 If there's nothing else to come before us,
 13 a motion to adjourn would be in order.
 14 MS. PRICE: So moved.
 15 MR. CALLAHAN: We got a motion and a
 16 second. Madam Secretary, could you call the
 17 roll.
 18 SECRETARY: Mr. Callahan.
 19 MR. CALLAHAN: Aye.
 20 SECRETARY: Mr. Leshher.
 21 MR. LESHHER: Aye.

1 SECRETARY: Ms. Price.
 2 MS. PRICE: Aye.
 3 SECRETARY: Mr. Pack.
 4 MR. PACK: Aye.
 5 MR. CALLAHAN: Thank you. Good night,
 6 everybody.
 7 (Meeting concluded at: 7:28 p.m.)

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1 STATE OF MARYLAND
 2 I, Diane Houlihan, a Notary Public in and
 3 for the State of Maryland, County of Baltimore City,
 4 do hereby certify that the within named, Talbot
 5 County Council Audio, personally appeared before me
 6 at the time and place herein set according to law,
 7 was interrogated by counsel.

8
 9 I further certify that the examination was
 10 recorded stenographically by me and then transcribed
 11 from my stenographic notes to the within printed
 12 matter by means of computer-assisted transcription
 13 in a true and accurate manner.

14
 15 I further certify that the stipulations
 16 contained herein were entered into by counsel in my
 17 presence.

18
 19 I further certify that I am not of counsel
 20 to any of the parties, not an employee of counsel,
 21 nor related to any of the parties, nor in any way
 interested in the outcome of this action.

AS WITNESS my hand Notarial Seal this 1st
 day of November, 2021, at Easton, MD.



 Diane Houlihan
 Notary Public

My commission expires September 16, 2025

21

1	2014 23:15 24:1	43 34:7,14	31:7 32:5 37:11
1,100 35:1	2015 67:16,21	45,000 67:11	38:8 45:14 65:7
1,500 34:20	68:7	4:30 96:12	70:2 76:12
1.3 31:5	2018 52:21	5	absolutely 38:1
100,000 24:2,10	2019 24:10 31:1	5,000 73:13	40:3,6 42:20,20
100028 97:2	2020 67:8,11	50 77:4	44:21 45:6 47:13
10028 97:10	2021 1:7 4:3 6:3	50,000 24:11	53:11 59:19 90:9
11,000 25:14	6:11 38:12 67:9	46:21	absorb 70:2
115 24:10	73:7 99:13	500,000 63:11	accept 23:8 69:11
12 68:8 73:9	2022 82:4	56 37:8 38:18 39:3	accepted 3:4,10
12th 3:7	2024 77:21	39:18 40:2 47:4	3:16
1362 99:15	2025 99:20	6	access 29:14 72:7
14 77:1	21 26:21 33:12	6,000 83:6	accessibility 71:8
1492 56:6	34:5 37:7	60 36:5 43:7	accomplish 54:5
1494 54:17,19	22 77:3	60,000 67:13	accurate 99:7
56:8,19 57:5,15	221 33:11 34:5	61,000 67:15	ace 74:19 75:1
88:18	38:12	65 25:1,2 34:8	acip 78:9
1495 54:12	225 28:8 38:20	44:14	acquisition 54:20
14th 54:13	226 39:2	67 34:2	acres 89:15
15 11:3 22:4 27:1	22nd 4:2 8:15	68 13:6 34:6,19	action 50:21 99:12
37:9 77:1	24 15:20 16:21	6:00 1:7	activated 12:2
16 15:20 16:21	243,000 23:13	6:30 54:13	active 31:21 45:3
77:2 99:20	25 33:19	7	activities 6:6
16,000 47:2	26 1:7	74,581 67:17	13:13 20:8 25:4
165 47:3	26th 3:1,13 6:10	7:28 98:7	actual 72:16
165,000 33:16	28 4:3 6:2	8	ada 71:3
17 67:2	28128 55:1	80 34:12	add 41:5 94:1
19 4:20	28th 3:6 20:4	820,000 66:16	adding 72:3
190 50:18	96:17	9	additional 14:16
190-63.1a 50:1	2nd 97:4	90,000 89:18 90:6	additionally 83:5
1982 23:12 70:15	3	91:10	additions 3:2,7,13
1990s 9:6	3,000 25:13 75:10	90,020 89:2	address 15:7
1997 9:19	30 2:13 44:13	9th 57:16 61:16	56:21
19dp3460 96:21	67:13	88:19 96:10	addressed 20:20
19th 3:12	300 25:10 27:2	a	adequate 89:2
1st 80:18 94:15	37:9	a.m. 93:1	adequately 69:18
99:13	30th 93:1	aa 82:10	adjourn 97:13
2	38 66:20	ability 35:6	adjourning 96:13
2,074 68:8	4	able 8:19 16:13	administer 23:9
2,500 68:11	40 34:21	20:12 25:17,18	32:10
20 72:18 73:4 82:7	42 66:12	26:7 27:19 30:17	administered
200 43:6 89:19	422 63:14		23:15
			administration
			64:12

administrative 33:19 43:12 58:17 adopted 88:18 adult 4:14 26:3 28:21 32:13 adults 4:17 5:3,21 advance 63:11 advancing 4:18 advantageous 82:20 advertising 65:18 advise 52:15 advisory 52:1 advocates 5:17 aers 28:20 29:7 43:16 afraid 89:14,20 african 34:7 afternoon 95:15 after school 3:20 4:2,3,6,21 5:1,12 5:13,14,19 6:3,6 12:18 20:15,20 21:7 age 16:21 28:4,5 44:13 48:12 aged 15:19 agencies 11:5 17:18,21 agency 11:11 23:5 23:8,17 agenda 2:21 3:1,3 3:4,11,18 94:8 aging 22:15 23:5,6 23:20 24:9 31:5 32:1,9,10 45:15 46:1,8 ago 14:5 22:5 52:11 64:17 69:11 69:18 77:1,2 80:12 agree 38:4 agreement 32:9 62:3 88:10,13	agreements 88:20 ahead 57:17 air 64:2 68:6 69:16 70:4 74:2 75:16 airport 62:10 63:6 64:13 65:15 66:17 67:4 70:19 72:4 73:7 74:4,6,12,14 74:17,17 75:7,13 76:7,16 77:4 80:5 80:9,21 81:19 82:3 airport's 80:7 airports 76:13,17 allegheeny 23:10 allegiance 2:6,7 allocate 24:5 allow 22:17 24:8 25:21 86:10 allowed 40:11 amazing 75:21 ambulation 25:7 amend 49:21 50:8 64:18 amending 50:18 amendment 50:17 american 34:7 amount 8:19 13:15 37:7 60:12 72:6 andrew 7:11,15 8:6,9,11,14 19:11 20:7,12 21:8,11 94:20 anniversary 8:16 announce 54:8 annual 4:2 5:12 80:10,14 86:11 97:6 answer 18:17 19:2 91:11 answers 74:8	anthony 84:11 anybody 57:4,11 59:1 94:9 appeared 99:3 application 80:8 applications 16:17 applied 40:14 apply 15:4 16:8 applying 35:15 appoint 84:11 appointment 85:5 appointments 80:4 84:10 appreciate 7:20 10:9 18:16 19:19 45:17 49:14,15 62:7 70:17 79:15 84:7 92:17 94:7 appropriate 66:1 approval 12:4 45:13,18 81:21 84:10 88:13 approve 6:13 48:17 81:2 approved 45:11 58:16 61:4 april 94:15 area 23:5 34:8 72:6 areas 10:15 15:15 16:5 23:5 34:9 58:20 asked 24:5 asking 41:2 64:17 64:18 asphalt 79:7,8 assessment 44:2 assessments 29:4 asset 76:18 assets 25:14 assist 25:20 32:6 assistance 25:4,7 25:15 26:1,2,4,11 27:17 36:6 37:20	39:16,21 40:15 41:6,19 assisted 99:7 atlantic 88:14 attempted 16:12 attendees 73:12 attention 14:1 attorney 48:6 50:10,16 52:13,17 53:8,11,13 88:21 audio 99:3 audit 30:20 augment 73:17 authorize 54:20 available 16:14 36:4 40:5 42:17 avenue 86:1,5,11 86:21 average 27:1 28:6 37:6 38:19 39:4 41:2,5 68:9 avgas 66:21 82:10 83:1 aviation 64:12 66:5 76:17 81:20 82:1,2,2,6 awaiting 60:2 award 23:13 awarded 14:19 16:18 aware 10:5 27:9 46:1,3 55:6 61:15 aye 6:20 7:2,4,6,8 49:4,6,8,10 81:10 81:12,14,16 83:19 83:21 84:2,4,18 84:20 85:1,3,13 85:15,17,19 87:16 87:21 88:2,4,6 92:8,10,12,14 97:19,21 98:2,4
--	--	---	---

<p>b</p> <p>b 27:11</p> <p>back 18:11,13,18 20:9,16,18 23:12 42:1 48:5,10,13 50:21 51:4,7,9,20 57:19 66:5 72:11 74:3 75:9 79:5 84:9</p> <p>backwards 42:4</p> <p>baked 78:19</p> <p>balance 11:15</p> <p>baltimore 9:15 82:21 83:4 99:2</p> <p>base 69:9</p> <p>based 13:1,2 15:21 23:20 24:16 36:19 39:12,13 60:12</p> <p>basically 26:8 59:6 70:10 75:3,5</p> <p>basis 9:13 10:11 10:13 20:13 33:4 53:19</p> <p>bathroom 59:3</p> <p>bathrooms 71:2</p> <p>bay 32:20</p> <p>beaten 87:14</p> <p>beauty 22:16 36:12</p> <p>beginning 40:9 63:4 82:3 96:11 96:21 97:7</p> <p>believe 38:18 52:4</p> <p>beneficial 82:15</p> <p>benefit 57:20</p> <p>best 2:10 30:19 40:18 67:16,18,21 68:14,19</p> <p>better 37:16 46:9 61:12 72:13 82:16</p> <p>big 31:1 71:12 73:15</p>	<p>biggest 73:8</p> <p>bill 49:19,21 50:7 54:9,12,17,19,19 88:18</p> <p>billing 59:7 61:9</p> <p>bills 51:11,15</p> <p>bimonthly 76:3</p> <p>bit 24:14 48:2 50:5 95:13</p> <p>black 34:7</p> <p>blank 53:4</p> <p>board 8:17 9:2,14 10:6,19 11:1,2,4,7 11:12,16,19 12:1 14:9 15:6,11,17 17:13 50:3,9,11 50:14 51:5,6,6,12 51:19 52:1,2,10 53:15 80:3 82:8 83:10 84:9 85:5</p> <p>boards 9:6,7,10 10:18 71:1</p> <p>bold 15:16</p> <p>book 26:6</p> <p>boots 33:21</p> <p>born 8:17</p> <p>bottom 16:2 66:16</p> <p>bounced 66:5</p> <p>boutique 82:11</p> <p>box 13:11</p> <p>branding 82:6</p> <p>break 71:17</p> <p>brief 22:9</p> <p>briefing 48:5</p> <p>briefly 22:8</p> <p>bring 74:3</p> <p>bringing 65:21</p> <p>broken 9:13</p> <p>brought 71:3 73:16 88:19</p> <p>budget 31:3 42:21 47:2,11 89:3</p> <p>build 4:12 64:1</p>	<p>building 17:3 71:21 72:4 78:17</p> <p>built 69:7</p> <p>bumped 69:16</p> <p>bunk 71:17</p> <p>business 4:13 65:15,16 66:2 68:1 77:16</p> <p>businesses 75:8</p> <p>busy 66:7</p> <p>c</p> <p>cabinet 9:16</p> <p>call 6:18 7:13 15:15 26:17 41:10 49:1 68:6 81:7 83:17 84:15 85:10 87:18 93:18,19,20 97:16</p> <p>callahan 1:15 2:3 2:8 6:12,17 7:1,2 7:9,10,12 8:5,10 19:3,7,18 21:3,10 21:12,17 44:1,5 45:16,20 46:15 48:14,16,21 49:3 49:4,11,15,17 50:4,12 51:1 54:7 54:14 55:3,17 56:1,3,8,10,12,16 56:18 57:10,18,21 58:2 59:16 60:1 62:1,5,9,15,18 69:2,13 70:3,13 70:16 76:8 77:9 79:4,11,14 80:1 81:1,6,9,10,17 83:12,15,18,19 84:6,14,17,18 85:9,12,13 87:2 87:17,20,21 89:4 89:6,11,16,18,21 90:4,11,17,20 91:4,13,15,19 92:1,4,6,7,8,17</p>	<p>94:6,11,15,17,21 95:5,7,9,11 96:8 97:15,18,19 98:5</p> <p>called 14:3 28:20 70:7</p> <p>calling 75:1</p> <p>cameras 72:4</p> <p>candidates 12:3</p> <p>capacity 69:7,10 70:1</p> <p>capital 54:20 63:9 65:14</p> <p>card 72:20</p> <p>care 5:6 17:12,13 21:13 22:2 25:19 26:2,3,6 29:7,13 30:12,21 36:2,6 38:20 40:13 41:21 48:18 51:20 53:3 71:21 89:8</p> <p>career 16:11</p> <p>caregiver 14:18</p> <p>caring 5:3</p> <p>carolina 76:14</p> <p>carry 30:12,15</p> <p>case 26:6 30:17 33:21 35:9,11 36:2</p> <p>caseload 37:14 39:7</p> <p>cases 28:15</p> <p>causing 20:17</p> <p>celebrated 8:15</p> <p>celebration 5:13</p> <p>census 23:21</p> <p>center 13:1,5 14:10 16:19 23:12 32:12,15 55:1,8 58:4,6,11 77:16 79:9 88:11 97:2 97:10</p> <p>certain 54:21</p> <p>certainly 18:17 19:1 52:7 79:1</p>
--	--	---	--

certify 99:3,5,8,10 chair 3:4,9,15 challenge 12:13 43:12 53:13 54:3 challenges 34:17 35:3 36:12 challenging 12:15 43:5 chambers 1:10 chance 49:20 change 16:15 50:13 51:9,18 changes 51:17 53:1 changing 5:11 65:19 chapter 50:18 charter 66:2 68:2 68:13,16,18 chartering 68:17 charters 68:8,15 chase 87:15 check 5:8 94:11 chesapeake 12:21 13:4 83:2 chief 45:8 child 11:5 14:18 17:20 childhood 16:1 children 4:8,10,19 5:6,15,20 6:8 9:20 10:11 12:11 13:19 14:12,15 17:16,17 children's 9:16 choptank 61:6 chore 36:6 chores 25:6 26:2 chosen 15:17 chuck 1:15 citizens 4:4 city 9:15 99:2 civil 75:16 clarifying 58:1	clarke 57:7,9 93:12,14,20 94:3 classic 27:7 classrooms 4:12 clean 58:20 clear 16:4,7 cleared 62:21 clearer 78:6 client 37:7 39:12 39:12 42:2 48:3 clientele 39:15 clients 31:13 34:4 36:1,5,20 37:8,11 37:13 close 2:12 54:15 57:14 94:13 closed 96:13 closely 32:14 closer 78:5 closes 72:20 closing 96:15 coast 76:18 code 50:1,18 64:18 coffee 74:13 colleague 95:16 collect 14:7 65:4 collecting 65:2 column 41:20 combined 66:19 come 7:14 18:1,18 20:1 21:14 22:1 25:20 26:12 27:3 27:19 31:13 36:3 36:7 45:7 46:18 52:8 55:4 67:5 74:5,21 88:8 97:12 comes 50:21 comfortable 74:12 coming 21:2,3 40:15 59:1 69:21 71:5 75:15	commend 47:8 comment 56:20 95:10 comments 94:8 95:1 commission 31:21 50:19 84:11 99:20 committee 12:1 62:11 80:4 84:9 committees 2:14 communities 4:12 5:16 10:12 community 4:18 5:17 8:19 9:4 10:4 10:20 11:17,18 12:7 14:6,9 15:12 15:18,21 18:11,12 18:14,21 19:13 20:14,19 24:16,21 28:14 29:5 31:10 31:14,19 32:18,20 33:7 34:2 35:5,12 36:17,18,19,21 40:5 45:3,4 73:6 74:7,16,19 75:10 75:19 76:4,18 97:2,10 companies 82:9 compare 38:19 compared 67:21 68:14 competition 82:12 compliance 71:3 composition 50:2 50:8 computer 61:8 99:7 concern 59:9 concerned 11:18 concerns 14:12 78:14 concluded 98:7 concrete 79:8	conditions 37:16 connect 5:3 35:13 37:11,17 39:9 40:10 connected 30:19 36:18 connection 13:18 37:17 consent 3:5,10,16 conservation 64:5 consider 34:11 consolidated 97:6 constant 74:15,16 contact 18:20 27:4 contacted 82:13 contain 58:8 contained 99:9 containing 58:10 continue 5:10 13:17,18 63:7 65:5 68:12 contract 63:18 70:7 71:20 81:20 81:21 82:18 83:9 86:12 contractor 71:5 contracts 65:20 control 72:5 75:7 controller 70:4 72:16 controllers 69:16 69:17 convening 96:12 conversation 65:5 converted 88:17 cooperator 80:7 80:19 coordinate 40:1 coordinated 24:16 coordinating 93:8 coordination 18:2 26:6 coordinator 17:6 36:2 40:18
--	---	---	--

<p>copays 39:12 cordova 34:10 core 11:11 63:20 corey 1:17 41:1 correct 60:9,10 62:4 corrections 3:3,8 3:14 cost 27:10 28:6,7 38:15,17 41:10,14 70:10,12 86:12 costing 28:11 costs 30:3 33:19 41:15 council 1:1,4,10 1:14 2:21 6:1 12:4 19:4 24:5,8 45:8,9 45:20 48:16 50:21 51:1,7 52:3 56:14 61:17,19 62:6 63:5 81:1 84:5,10 85:20 86:6 88:12 88:18 92:20 95:1 96:11 99:3 council's 45:21 96:9 counsel 99:4,9,10 99:11 count 68:5,6 counties 10:14 22:21 23:4 30:11 43:19 counts 48:2 county 1:1,1 2:17 4:4 5:16 6:1,2,4 6:10 8:18 9:13,13 9:15,17 11:6 12:4 17:6,12,21 18:9 22:2,7,10,20 23:16 24:11 27:21 29:8 30:15 31:21 37:2 39:17 42:17 43:17 44:11,15,18 45:8,9 46:21 48:6</p>	<p>48:9 50:1,2 53:7 61:18 68:21 71:14 73:16,16 76:19 78:21 80:2 86:2,8 88:21 93:3 96:9 97:1,7,9 99:2,3 course 11:3 71:1 71:19 73:15 77:15 cover 91:10 covid 4:20 12:7 16:12 36:16 63:8 66:10,13 67:10 71:1 74:4 96:1 create 58:12 created 90:18 creating 59:13 credit 47:16 credits 35:16,17 crime 9:21 criteria 25:9 40:10 cross 52:12 curbing 71:9 curling 97:1 current 11:19 currently 11:12 17:1 58:19 cut 24:1,2</p>	<p>de 32:16 deal 62:17 83:8 decade 69:20 decades 82:19 december 54:13 decide 26:11 decision 10:8,16 65:3 decisions 10:10,20 deer 80:7,8,19,20 defer 24:19 28:15 deficit 24:7 definitely 53:12 54:3 66:18 67:17 delay 78:18 deletions 3:2,8,14 delineated 48:12 deliver 12:14 demographics 44:12 demolition 78:3 78:16 denton 93:4 department 2:13 21:21 22:15 23:1 23:7,17,19 24:6,9 28:20 29:1 31:4 32:12 37:2 44:18 45:15 46:11,11 47:17 60:12 88:10 88:12 89:3 96:18 97:5 departments 18:3 depending 37:9 88:18 depends 53:16 depth 66:3 described 55:21 describing 46:3 design 22:18 designated 58:20 designed 23:3 31:8</p>	<p>despite 46:7 detention 14:10 determinants 35:13 determination 87:1 determine 63:20 determined 60:11 developed 41:10 47:21 76:3 developing 47:19 75:2 diane 1:21 99:2,16 different 15:11 18:3 28:18 71:12 differently 68:5 difficulty 33:6 digital 75:20 dilly 11:12 direct 34:3 39:8 48:3 direction 16:3,6 directly 23:1,2,10 30:6 82:16 director 7:16 8:16 11:9,9 88:21 directors 10:19 11:1 15:17 directory 18:5,10 disability 25:3 disadvantaged 15:19 disbursements 3:12,12,14,16 discharge 96:20 disconnected 16:21 discretionary 78:7 discuss 96:14 discussed 65:11 82:9 divilio 95:21 dnr 80:6</p>
	d		
	<p>d 40:17,19 daily 25:4 33:4 35:7 dare 47:11 dark 20:2 data 10:19 14:8 15:18 48:7,12 68:3 date 54:9 67:14 day 6:3,10 20:6 25:7,7 26:3 27:20 27:20 28:7,8 29:20 38:20 68:9 68:11 73:7,17 92:21 99:13</p>		

<p>document 46:19 documentation 33:9 doing 7:21 9:1,11 10:3 14:6 19:13 21:6 25:6 28:9 29:11,15 32:21 43:2 45:19 46:20 47:9 63:7 67:20 71:11,18 73:21 75:18 76:5 77:10 78:9 dollar 31:3 dollars 25:21 28:12 48:1 78:2 donated 32:2,4 door 44:8 doors 6:7 double 68:18 doubled 68:13 doubles 69:6 dovetails 17:5 download 75:5 dr 11:7 21:14 44:6 45:1,12 48:10 49:13 drafted 86:7 draw 14:1 drawn 51:16 64:8 drill 67:7 drive 10:15 32:1 driven 70:5 drivers 26:10 dropped 17:7 dry 60:7 duplication 29:9</p>	<p>65:12 68:18 73:7 80:5,7 81:19 82:3 83:4 85:21 86:2,4 86:10 97:3,10 99:13 easy 86:16 education 5:18 13:3 17:8 educational 13:13 edwards 55:3,6,18 57:19 58:15 59:15 59:19 60:4,9,11 60:15,16 61:1,20 62:2,8 89:7,14,17 89:20 90:1,7,9,16 90:18 91:3 92:15 effect 86:8 effort 29:10 eight 31:2 33:18 93:1 94:4 either 15:7 23:5 95:6 electric 61:2,7 electricity 61:10 electronic 43:2 elementary 13:5,9 eligible 25:1,11,14 27:4 57:16 eliminate 50:9 emergency 26:5 39:11 emergent 60:19 emphasis 10:7 employee 99:11 employees 73:16 73:17 energy 40:14 41:18 enforcement 11:15 72:12 engage 4:17 10:19 13:12 engaged 45:3</p>	<p>engagement 46:7 engaging 4:7 5:2 engines 67:1 enroll 26:8 27:6 27:13 29:19 35:8 40:16 enrolled 40:21 enrollees 43:6 enrolling 35:15 ensure 6:6 ensuring 4:10 enter 88:10,13 entered 99:9 enterprise 55:14 enthusiastically 4:5 6:5 entire 68:8 environment 96:18 epidemic 48:8 equal 53:6 equation 78:20 equipment 54:21 60:17 61:20 70:12 88:11,14 89:8 er 45:2 errands 36:7 especially 43:5 essential 5:7 essentially 9:16 established 9:7,18 establishment 10:17 estate 50:11 52:17 53:14 96:14 ethics 84:11 evaluation 28:21 29:15 39:13 59:21 60:6 63:14 evaluations 29:4 29:12 evening 2:3 61:15 62:19 63:5,6 95:4</p>	<p>event 73:8,11,19 73:20 events 18:12 eventually 9:12 15:8 everybody 2:3,4 31:19 55:6 58:19 73:18 79:2 96:3,3 98:6 evidence 13:2 38:3 exactly 64:1 78:6 78:12 examination 99:5 example 25:12 27:7 44:7 examples 22:13 excavator 88:15 exceed 90:2 exceeded 55:9 excellent 77:12 excited 18:13 exciting 74:20 excuse 13:2 executive 7:16 45:9 existing 28:19 exists 30:5 expanded 69:11 expectations 55:9 expected 44:15 expense 86:13 expensive 32:4 experience 50:11 50:16 53:14 experienced 47:17 experiences 4:8 expires 99:20 explain 50:5 58:13 exposed 96:1 extend 71:19 81:19 83:9 extended 34:9 59:10</p>
e			
<p>e 1:18 easements 64:4 easier 43:7 east 76:17 96:19 eastern 82:1,6 easton 1:10 13:5,9 34:8 55:2 64:16</p>			

extensive 53:1	filling 26:18 34:3	forest 64:4	31:5 32:14 33:17
extra 27:17 48:1	fills 26:17,18	forestry 89:9	34:2 39:8 40:12
eye 72:13	finance 88:21	forever 73:4	45:15 64:8 78:7
f	financial 26:3	formation 52:20	89:2
f 1:15	34:16	former 93:4	further 6:4 46:6
faa 77:1,7,19 78:1	find 14:11 52:17	formerly 82:1	95:3,6 99:5,8,10
78:8 82:13	53:13 68:3,4	fortunate 16:14	future 37:5
facilities 58:9,10	finding 47:19	forward 12:3 42:4	fy20 16:12
66:7 70:19	fine 19:5 57:7 63:7	45:18 60:20 73:21	fy21 12:5
fact 37:1 38:5 78:8	finished 67:14	80:6 88:19	fy22 16:7,9 21:13
78:9	fire 2:13,15 61:11	forwarded 33:10	48:17
factual 74:8	95:16	found 14:13 82:15	g
failing 73:2	firm 59:21	93:5	gallonage 66:16
failures 72:17	first 29:20 40:7	foundation 15:11	gallons 66:16,17
fair 65:21 83:8	52:10,20 68:10	75:11	gap 26:18 34:3
90:8	78:17 80:5 94:12	four 34:13 56:7	gaps 26:18
fairly 30:8	fiscal 26:21 33:12	64:9 69:9 78:1	garnered 46:9
families 4:9,16,17	37:7 39:3 66:9,12	88:14	gary 45:12
5:1,9,15 10:12	66:13 78:2	frame 78:12	gate 72:16,19,20
12:12 13:12,19	five 13:6 31:6	frankly 75:6	73:2
14:4 16:1 17:14	33:13 57:1,2 62:3	freight 82:21	gates 72:7,18
17:16 31:14	68:9 71:20 82:3	friday 20:4	gateway 97:2,10
family 2:10,19	83:10 88:16 89:1	front 9:4 18:17	general 66:5 76:17
7:17 9:18 11:20	89:15 96:21	67:5	generous 25:12
14:2,6,20 17:14	fixed 34:20,21	fuel 66:8,11,15,19	genesis 52:9
27:16,16,18 41:12	69:9	67:3 69:9 81:20	gentlemen 7:16
95:18 96:2,5	flag 2:6	82:2	geotechnical
fan 22:6	flight 66:6 75:12	fuels 82:1,2,11	63:14
far 33:17,21 46:9	flirting 67:18	full 4:9 20:13	getting 7:12 32:2
favorite 73:6	flood 86:1,11,21	functional 25:3	34:1 36:18 37:16
federal 65:13 70:7	flows 77:6	functionality	37:20 41:17,18,20
70:8,9	fly 76:13	58:14	42:10,13,14 55:12
fee 64:15 65:2,4	flyers 67:1	functioning 35:7	63:18 72:21 76:1
feedback 73:20	flying 66:6 75:14	58:5	gettings 35:15
feel 53:8 83:8	focus 15:17 16:5	fund 12:9,10 16:6	ghosts 94:14
fees 65:2	focused 20:18	55:15 58:4	give 7:21 8:2
female 34:6	folks 26:16 27:3	funded 14:1,3	19:21 22:8 38:11
fence 80:20	27:20 28:9 29:11	16:10	47:12,16 56:21
fenced 58:20	30:18 33:1 35:4	funding 18:9	62:12,15 73:15
field 64:2	36:10,18 43:11,20	23:18 24:6,13	93:19
fifty 34:11 43:7	68:16	33:18 47:20	given 6:9
fighting 95:17	follow 2:5 91:14	funds 10:21 14:19	gives 47:1 74:6
figure 42:2 63:21	food 13:11 41:17	16:14 23:2 26:17	glenwood 86:5
	42:13,14	29:13 30:12,16	

<p>go 8:13 14:7 19:7 21:5 24:19,20 29:20 30:6,14,17 32:17 34:2 42:1,4 48:10,13 50:19 51:4 57:17 62:9 63:2,4,17 64:20 72:8,11 75:4 80:5 90:13,14 goes 29:3 going 8:1,6 13:7 15:3,4 19:16 28:10,15 29:10 31:10 33:18 38:6 42:4 48:4 52:18 55:9 56:5,13,18 57:3 60:5 63:13 64:1 68:11 70:20 71:7 74:9,18 75:1 75:3,14,15 76:4,6 77:5 78:6 82:8 84:9 87:3 90:11 91:9 golf 85:4 good 2:3 19:9,12 19:16 41:7 44:6 48:14,15 49:11 57:7,12,12 62:17 62:19 63:5 68:20 70:14 77:8,9,12 78:12 79:4,12 84:7 94:6,17,21 95:8,9 96:4 98:5 gotten 26:19 government 65:13 70:9 governor 15:14 governor's 9:20 9:21 15:13 grant 22:11,14 23:3,8,13 24:1,10 24:12 25:21 30:6 32:5 40:9,12 45:15 63:17 64:3</p>	<p>64:7,11 grants 63:11 grateful 44:19 great 6:9 19:18 21:4,15,16 43:8 70:13,16,16 73:10 73:20 77:10 79:15 80:3 81:18 88:7 95:16,17 greatest 35:21 grew 76:21 grinder 88:15 grocery 36:8 ground 16:13 34:1 73:14 grounded 5:18 group 11:3 31:17 32:13,14 grow 44:16 growing 33:12 37:5,6 66:4 75:16 growth 69:12,20 gt 88:14 guess 40:8 45:7 47:2,11 53:1,16 57:14 60:18 89:14 89:20 guide 26:7 gunther 45:12 guys 21:15,18 39:21 41:2 49:11 55:5 56:4 62:11 62:12 77:9 79:15 91:7</p>	<p>hangar 71:13 hangars 71:13 happen 59:14 72:11 78:7 happy 18:17 19:1 20:9 76:12 hard 7:20 52:10 68:4 hazardous 80:8 92:21 headway 94:18 health 11:8 21:21 23:1,17 24:6 28:20 29:1 36:15 37:2,15 40:15,16 43:3 44:18 46:11 46:12 47:16 60:12 healthier 31:18 healthy 11:20 12:20 18:4 45:4 hear 7:10 51:20 53:10 56:15 95:12 hearing 3:3,9,15 20:16 50:20 52:8 54:9,12,15,15 56:6,19 57:15 96:19 heart 95:14 held 92:21 96:10 97:8 help 4:8 15:6 17:1 17:3,8 24:17 27:6 27:12,14,19 28:2 28:14,17 29:5,6 29:14 31:10,17 32:19 33:21 35:4 35:12,13,14,17,19 36:7 39:14 42:6 44:4 50:4 72:12 73:18 helped 15:2 24:11 helping 5:20 29:17 32:3 39:9,21 44:20</p>	<p>helps 18:10 30:2 61:1 herd 80:20 higher 44:14 90:13 history 22:9 23:11 66:18 hit 12:8 16:12 hobbs 93:4 hog 85:4 hogan 15:14 holding 96:18 holes 42:18 home 24:16,17,20 25:6 26:13,13,15 27:14 28:3,7,9,11 28:16 31:18 32:21 36:3,16,19 37:21 38:6,9,20 40:15 40:16 56:15 homeowners 35:16 homes 45:2 honestly 52:16 hope 24:18 96:2 hopefully 27:14 28:3 38:7 96:3 hospital 38:7 45:2 hosting 97:5 houlihan 1:21 99:2,16 hours 53:21 54:2 house 74:2 household 92:21 households 12:11 huge 22:6 36:9 hundred 32:20 hundreds 26:14 26:14,14 hunger 16:1 hvac 71:16 hygiene 25:8</p>
	h		
	<p>habits 12:20 half 31:3 78:2 halloween 94:13 hallway 71:2 hand 51:2 99:13 handicap 71:10 handle 35:10 59:6 hands 5:2 6:9 18:14 68:3</p>		

<p>i</p> <p>idea 13:10 78:12 ideas 47:20 ids 35:15 immediate 89:9 immediately 38:6 96:13 impact 46:4 impacted 14:4 48:8 66:14 impacting 10:11 12:10 67:10 importance 5:14 20:14,19 important 13:17 19:15 28:1,2 78:20 improve 24:18 28:13 71:7,9 72:2 72:5,10 75:19 77:6 improvements 63:9,12 70:19 71:15 76:20 improving 15:19 inaudible 18:7 27:12 32:16 47:14 56:9,10,11 inaugural 75:12 incarceration 14:5 incentives 82:17 83:6 includes 11:7 income 25:9,13 27:8,9 33:5 34:20 35:1 37:15 incoming 59:7 incontinence 32:2 32:6 36:4 43:9 incorporated 30:2 31:8 increased 24:9</p>	<p>increasing 15:20 33:14 independently 36:10 indications 30:9 indicator 31:2 individual 38:16 38:17,18 47:4 individuals 38:13 45:1 47:7 indoors 74:11 industry 53:4 68:16 information 18:20 70:21 93:5 informed 75:20 76:6 initiative 20:3 innovate 5:11 innovated 5:5 12:6 innovative 6:5 ins 5:8 inside 80:20 institutional 38:10 insurance 34:15 integrated 36:15 intent 24:15 interest 87:5 interested 14:14 14:16 54:4 79:6 99:12 interesting 42:3,5 intern 22:5 internet 61:8 interrogated 99:4 intersection 77:4 introduce 51:3 introduction 49:18 inventory 43:9 invite 74:11 invoice 45:14</p>	<p>involved 17:18 22:3,5 involvement 5:17 involving 4:13 issue 38:8 64:15 65:1 73:1 issues 27:14 35:10 35:14,19 72:8 issuing 63:19 item 32:4 80:5 81:18 items 16:2 93:8</p> <p>j</p> <p>jack 62:10 63:5 76:9 january 80:13,16 80:18 82:4 jeff 2:11,12 75:21 95:13 jess 80:1 94:6 jessica's 21:9 jet 66:11 82:10 job 17:3 49:11 77:10 84:7 94:6 jump 8:6 jurisdiction 22:16 22:18 juvenile 11:10</p> <p>k</p> <p>k 13:6 kate 21:13,20 38:11 katie 11:12 keep 13:7 15:3 38:9,9 53:11 61:10 72:13 76:5 keeping 4:1 75:19 kern 84:11 key 44:17 54:2 kids 13:12 kind 32:11 33:8 34:15 41:5 43:7 44:7 47:9 59:3</p>	<p>61:9 67:6,7 72:13 89:11 knew 69:20 73:9 knock 44:9 know 2:20 8:4,17 10:2 12:5 17:15 27:4 31:16,20 35:18 36:20,20 44:10 51:8,10,11 51:16,19 60:5,17 70:20 78:6,13,20 79:5 86:20 90:12 91:6 94:9</p> <p>knowledgeable 53:3 known 36:21 54:11 82:1 knows 18:21</p> <p>l</p> <p>lab 59:5 ladies 7:15 lady 7:17 lakeside 96:19 landfill 93:4 langford 75:21 large 63:13 largely 12:10 larger 10:14 lastly 36:11 92:19 launch 16:12 75:1 laundry 36:9 laura 1:18 law 11:14 72:12 99:4 lct 17:15,18 lead 23:8,17 leaders 4:13 learn 75:12 learned 59:11 95:14 learning 4:8 5:2,5 lease 62:2 88:17 88:20</p>
--	--	--	--

<p>leased 60:18 leave 59:2 legal 55:11 96:14 legislation 49:18 51:3 55:13 57:15 86:7 legislature 9:8 lens 16:8 lesher 1:16 2:4,8 7:3,4 19:12 37:18 38:2 45:21 46:15 48:20 49:5,6 57:18 58:1,3 59:8 59:17,20 79:12,14 81:11,12 83:20,21 84:13,19,20 85:8 85:14,15 86:16,19 88:1,2 92:3,9,10 95:3 96:7,9 97:20 97:21 letter 64:17 80:6 80:13,15 85:21 level 23:21 25:10 35:2 liaison 46:1 lieu 65:2,4 life 24:19 28:14 30:18 32:18,19 lights 3:19 4:2,2 5:12 6:3,7 20:2 liking 90:4 limitations 35:6 limited 30:12,16 linda 45:12 line 30:18 list 11:19 12:20 13:21 30:16 33:2 40:20 41:17,19 75:5 listed 15:14 16:10 96:15 listing 40:13 lists 30:13</p>	<p>literally 56:17 little 23:3 24:14 25:13 46:20 48:2 50:5 69:15 95:13 live 27:18 34:13 36:10 47:19 lives 4:14 5:15 living 25:5 34:19 34:21 37:21,21 lobby 71:5 local 8:16 9:1,5,6 9:10,14 10:6,7,17 10:18,19 11:6 15:5,10 17:11,13 17:13 located 55:1 86:4 93:3,4 97:1,9 location 93:9 logs 89:10,15 long 19:6 25:20 33:2 47:18 51:16 53:2 64:19 65:10 longer 28:3 35:5 65:5 look 10:18 41:3 48:11,13 66:11,15 67:19,19 68:1 73:20 looking 55:15 65:17,19 71:18 72:15 74:10 91:5 91:7 looks 75:21 lord 6:11 lot 2:16,16 7:18,18 20:18 27:3,16 28:12 30:13 32:11 35:3,4 36:9 37:10 39:17 43:13 67:3 69:21 72:17 73:10 73:19 76:20 77:5 77:9 82:9,11 89:17 95:16,17</p>	<p>lots 70:20 78:16 love 12:5 low 27:8,9 33:5 37:15 39:19,20 lower 90:14 luckily 69:8</p> <hr/> <p>m</p> <hr/> <p>maa 77:19 madam 3:20 6:12 6:17 49:1,18 54:8 54:16 81:7 83:16 84:15 85:10 87:18 92:1 97:16 maguire 11:7 21:14 44:6 45:1 45:12 48:10 49:13 main 71:4 maine 76:14 maintenance 66:6 72:1 major 17:20 makeup 52:12 63:21 making 10:8,16,20 19:15 62:13 71:14 77:7 94:18 manage 27:14 43:9 80:20 management 8:16 9:1,5,7,10,14 10:6 10:17 11:6 15:6 15:10 17:13 26:6 30:18 manager 35:9 36:2 61:18 80:2 managers 33:21 35:12 managing 25:6 33:6 43:4 mandated 11:2 65:13 manner 61:13,13 99:7</p>	<p>market 65:21 marketing 83:7 marks 32:17 marvel 46:18 maryland 1:1,10 4:5 5:16 9:8,12,15 22:15 44:15 55:2 64:11 93:5 96:17 97:4 99:1,2 materials 59:6 93:15,17 math 47:1 matter 60:20 61:17 87:2 99:7 matters 96:15 md 99:13 meal 5:7 mean 47:5 51:6 means 8:18 25:3 30:5 37:19 99:7 meant 25:16 medicaid 24:20 28:8,12 medical 35:10 41:14 43:3,10 medicare 27:8,9 27:11,12 34:14 40:17,19 medications 26:4 medicine 27:12 39:11 40:19 meet 5:11 19:1 22:19 26:13 53:15 meeting 1:4 53:18 53:19 96:10,16 97:3,7,8,11 98:7 members 1:14 10:20 11:2,18 14:9 18:14 memories 95:17 mentioned 33:3 44:10 mentoring 14:3,14</p>
---	---	---	---

mentors 14:3 16:16	months 62:3 68:8 68:10 88:16 89:1	26:11 27:17 29:16 30:7 35:14,21	november 57:16 61:16 88:19 96:10
merged 28:19 29:7 37:1	moran 8:9	36:3,9 37:16,20	97:4 99:13
merging 32:14	morris 59:20 60:2 60:10 61:14 62:4	40:16 41:12,13,21	nuisance 72:8
mesh 46:10	63:2 79:19 80:3	44:3 47:7 50:19	number 33:14 37:14 38:12 50:14
met 25:18 26:9	81:18 84:8 85:4	53:11 55:13 56:2	54:9,12,19
micah 62:10 69:2 76:8,21 79:10,19	85:20 87:10 88:7 91:16 92:16,19	58:5 61:8,10 79:3 87:9 89:8,9 93:16	numbers 23:21,21 24:1 67:20 75:17
84:6,8	93:7,10 94:1,5,9 94:16	needed 52:13 55:11 78:15	91:6,8
michael's 34:10 55:2	motion 6:13 48:17 48:21 81:2,6	needing 25:7	nurse 21:20 39:13
microphone 56:15	83:15 84:14 85:9	needs 2:19 5:11 22:19 25:18 26:9	nurses 28:21 35:10 36:13,14,16
mid 75:10 88:14	86:14 87:10,12,17	35:19 36:20 37:4 37:10 61:21	36:17 43:16,17
mileage 83:3	91:16,17,19 92:2 97:13,15	negotiate 82:16	nursing 24:17,19 28:7,11,16 38:6
million 31:3 78:2	mouse 8:12	negotiated 83:5	38:20 45:2
mind 21:2,3	move 33:8 49:17 60:20 77:2 86:17	neighborhood 16:19 32:15	nutrition 13:14
mini 9:16	moved 6:15 48:19 81:4 83:13 84:12	network 7:17 9:18 11:20 14:2,6,21	nutritional 26:4
minute 66:4	85:7 86:18 87:15 89:5 91:21 97:14	never 17:15 59:1 66:17	o
minutes 3:6,8,9 7:21 56:21 57:1,2 62:16	moves 3:4,9,15	new 47:20,20 52:11 71:10 72:21	o'clock 96:11,21 97:8
missed 2:15,17,18	moving 3:6 45:18 67:3	80:11 83:2	oak 97:9
mitigation 65:6	multicultural 12:21 13:4	news 69:4	obstruction 64:10 77:14,17
mitigations 64:5,6	multiple 17:18	newsletter 76:4	obstructions 64:12
mobile 36:14	n	nice 9:3 17:4,9	ocean 97:2,10
model 65:16	nagle 55:4,19,20 56:2	nicely 66:5,10 67:2	october 1:7 3:7,12 4:3 6:2,10 8:15
modifications 33:1	name 44:11 56:20	night 60:14 65:3 94:21 98:5	93:1 96:17
modify 50:2	named 99:3	nine 68:10,11	offer 8:21 43:20 44:4
moment 4:21	nancy 7:14,15,20 8:14 19:3,5 21:4,5 21:10 94:19	ninety 56:7,9,11	offered 22:14,16
monetary 26:1	national 5:13	nominating 12:1	offering 82:18
money 22:11 23:8 23:10 27:13 30:3 30:6 32:5 42:10 64:6	navigate 5:10	nonprofits 11:17	offers 51:7
monies 59:3	nearly 68:18	nope 57:9	offhand 51:10
month 8:15 25:13 27:1,2 34:20 37:9 38:18,21 39:5 41:6 47:4 64:17	neck 85:4	north 76:14	office 9:20,21 54:21 58:3,7 59:2 59:6 71:18 72:5 78:14,18
monthly 53:19 60:13	need 15:7 17:15 18:7 24:19 25:3	notary 99:2,17	officer 11:8 45:9
		notes 99:6	oh 40:3,6 44:21 91:12
		notice 63:19	
		notorial 99:13	

<p>okay 2:20 3:5,8,10 3:17 6:17 7:9 8:5 8:10,13 20:11 21:1,10,12 41:16 44:5 45:16,20 48:16 49:11 50:4 50:12 51:1 54:14 55:3,4,17 56:1,16 56:18 57:5 58:2 62:1,5,9 65:15 79:15,21 80:1 81:1,17 83:12,15 84:14 87:6 89:4 89:11,16,18,21 90:8,12 91:4,12 91:15 92:1,5,6 94:6,21 95:5 96:3</p> <p>old 72:18</p> <p>older 25:2 34:12 34:12,12</p> <p>once 45:13 53:18 62:21 67:5 75:9 95:12</p> <p>ones 15:16</p> <p>ongoing 26:15</p> <p>online 18:5</p> <p>open 6:7 20:18 56:5 58:16 64:11 74:2,2 93:2 96:12 97:3,11</p> <p>opened 18:11</p> <p>openings 12:1</p> <p>opens 72:19</p> <p>operate 9:21 20:12 61:8,13</p> <p>operating 9:8,19</p> <p>operation 66:3 67:8 68:19 74:6</p> <p>operations 67:11 67:17 80:9</p> <p>operators 69:9</p> <p>opinion 51:9</p> <p>opioid 48:6,8</p>	<p>opportunities 4:7 5:3 15:20 65:18</p> <p>opportunity 8:20 9:4 16:21 18:16 22:1,18</p> <p>ops 68:5</p> <p>order 50:1 86:8 97:13</p> <p>organization 15:8 57:2</p> <p>organizations 10:4 19:14</p> <p>originally 9:10</p> <p>outcome 99:12</p> <p>outcomes 15:19</p> <p>outgoing 59:7</p> <p>outlined 81:3</p> <p>outreach 35:12 73:6 74:19</p> <p>outside 14:17 71:9</p> <p>overall 37:10</p> <p>overdue 19:6</p> <p>overhead 73:13</p> <p>overview 46:9</p> <p>owned 71:14 86:1</p> <p>owns 87:1</p> <p style="text-align: center;">p</p> <p>p.m. 1:7 54:13 93:2 96:11,12,21 97:8 98:7</p> <p>pack 1:17 6:16,19 6:20 7:7,8,10 8:2 8:4,8 11:3 19:5,20 20:1,11 21:1,5 38:11,15,21 39:5 39:19 46:16,17 48:4 49:9,10 51:4 51:15 52:6 56:7,9 56:11 57:8 60:8 60:16 61:14 62:18 77:11,12,20 79:5 79:8 81:4,15,16 83:13 84:3,4,12 85:2,3,7,18,19</p>	<p>86:15,18,20 87:6 87:9,12 88:5,6 89:5 90:13 91:5 91:12 92:13,14 93:7,11,13,18,21 95:7,8,10 98:3,4</p> <p>page 63:9</p> <p>pandemic 4:20 5:4 63:8 65:17</p> <p>parallel 86:3</p> <p>parent 14:17</p> <p>parents 4:13 14:11,14</p> <p>parked 73:18</p> <p>parking 78:16</p> <p>parks 2:10 95:13</p> <p>parkway 86:4</p> <p>part 13:16 33:20 40:13 44:11 45:7 65:1 70:6 79:2 86:9,11 90:15</p> <p>participants 26:21 31:6</p> <p>participation 31:12</p> <p>particular 22:19 23:2 40:9 44:11</p> <p>parties 99:11,11</p> <p>partner 70:9</p> <p>partnered 14:10</p> <p>partners 4:18 18:1</p> <p>partnerships 31:19 32:8 47:21</p> <p>pass 61:3</p> <p>passport 75:2</p> <p>path 64:20</p> <p>pathway 59:13</p> <p>pathways 16:11</p> <p>patrol 75:16</p> <p>paul 32:16</p> <p>pave 87:8,11</p> <p>paving 86:11,12</p> <p>pay 27:10 33:20 39:10 70:10,10</p>	<p>75:11,14 82:20 83:3 91:2</p> <p>peers 5:4</p> <p>people 2:16,17 4:15 5:9 7:18 25:18 28:3,14 29:5,10,14 31:17 33:2 35:17 42:17 50:14 52:14 53:2 53:10 54:4 56:15 68:2,20 70:4 73:10,14 74:3</p> <p>percent 25:10 31:5,6 33:13,18 33:19 34:2,6,7,8 34:11,13,14,19,21 36:5 44:13 66:12 66:20 67:2,13</p> <p>perfect 79:21</p> <p>perform 35:7</p> <p>period 88:16</p> <p>permission 63:17</p> <p>permit 80:7 96:20</p> <p>person 39:3,5 58:17</p> <p>personal 26:2 36:6</p> <p>personally 99:3</p> <p>personnel 96:14</p> <p>pete 1:16 45:20</p> <p>pettit 76:11 77:13 79:18</p> <p>phase 64:10</p> <p>phenomenal 23:14 69:3 76:1</p> <p>phone 21:9</p> <p>physical 70:11</p> <p>pick 70:12</p> <p>pictures 73:13</p> <p>pieces 46:12 61:20 88:14</p> <p>pilot 23:11 55:7</p> <p>pivoting 12:13</p> <p>place 28:5 43:21 47:18 80:17 99:4</p>
---	--	---	--

<p>placement 24:18 plan 21:13 22:2 40:13,17,19 45:10 48:18 71:7,8 80:19 97:6 planned 20:3,6,7 planning 50:19 plans 27:10 78:15 plant 58:12,12 96:20 platforms 75:20 please 2:4,19 3:20 3:21 6:18 49:2,20 50:6 51:2 54:8,10 54:16,18 56:20 81:7 83:17 84:16 85:11 87:19 pleased 12:16 pledge 2:6,7 plug 42:19 plus 9:15 17:21 43:6,8 pockets 27:13 point 9:19 10:2 12:19 16:11 17:11 23:13 24:4 53:2 population 31:20 37:5 44:13 48:8 port 86:4 porta 58:19 portion 63:13 64:3 78:18 86:1 positions 30:4 positive 4:15 73:19 possibility 59:9 possible 10:18 16:16,17 19:15 40:11 41:15 59:11 possibly 39:16 pot 58:19 potential 4:9 potentially 26:3</p>	<p>poverty 23:21 25:10 35:1 powerful 38:3 prayer 2:5,7,9 prepare 69:20 presence 99:9 presentation 3:18 19:5 21:13 presented 48:18 president 11:13 95:2 press 76:2 pretty 25:11 33:11 34:8 39:1 prevent 28:15 prevention 10:1 price 1:18 6:15 7:5,6 19:8,9 39:15 39:20 40:4 41:1 42:3,9,13,21 47:14 48:14,15,19 49:7,8 52:7 54:1,7 56:13,17 60:14 79:11 81:5,13,14 83:14 84:1,2,21 85:1,16,17 87:8 87:14 88:3,4 90:5 90:8,15 91:1,9,14 91:21 92:11,12 94:13 95:5,6 97:14 98:1,2 primarily 63:12 principle 5:19 print 18:5,7,8 printed 99:6 prior 66:13 priorities 15:13,13 proactive 69:19 probably 17:15 33:3 34:18 40:1 74:20 89:15 problem 17:19 58:2 89:9</p>	<p>proceed 63:19 proceedings 2:1 process 18:6 45:14 55:10 processes 14:7 proclaim 6:2 proclamation 3:19 3:21 4:1 6:14 8:3 12:6,18 produce 89:12 product 89:12 91:1 productive 4:11 61:13 program 12:20 13:1,2,7,17,20 14:2,19 15:2,7,8 16:5,8,11,20 17:4 21:7 22:3,6,9,19 23:9 24:3,7,14,15 25:1,11,15,17,19 26:8,11,16 28:2 28:19,19 29:7,8 29:20 30:3,12,21 31:4,8,11,16,16 32:10 35:4,8 37:2 37:18 43:13 44:17 46:10 55:7 70:6,8 70:8,14 74:20 programmed 77:21 78:1,8 programming 5:6 20:15 programs 4:6,21 5:2,4,8,13,15,20 6:6 10:11 12:6,8,9 12:16,19 13:21 15:21 16:9 17:9 20:9 25:19 27:6 28:16 29:6 30:2 31:9 35:15 40:4 42:7,16 46:2,4 47:14 55:7</p>	<p>progress 77:8 project 23:12 36:15 54:20 63:20 65:8 72:14 79:6 projects 71:11 promotes 5:14 promoting 4:15 prop 33:5 property 35:16 72:9 proposing 50:8 53:9 proud 44:19 provide 4:7 5:2,5 17:1 18:9 24:15 26:1,12 30:17 33:4 38:8 39:8 56:20,20 82:10 providing 26:2,15 26:19 34:3 proximity 72:20 public 17:6 50:20 52:8,8 54:9,12,15 54:15 56:5,19 57:14 59:9,18 70:3 74:12 76:6 92:20 94:8 96:19 97:3,11 99:2,17 public's 57:20 pull 31:11,17 pulled 83:1 pulling 83:2 purchase 32:5 43:11 88:17 purpose 22:9 purposes 60:18,18 push 48:2 put 13:10 16:16 41:14,16 46:12 52:10 68:2 71:10 71:15 73:12 putting 33:1 72:21 76:2</p>
--	--	---	--

<p>q</p> <p>quality 4:5 5:14 5:19 24:18 28:13</p> <p>question 41:8 48:4 58:1 69:3</p> <p>questions 18:18 19:1 46:6,16,17 65:14 74:7</p> <p>quick 18:15 48:5 69:2</p> <p>quickly 70:1</p> <p>quiet 76:10</p> <p>quitclaim 87:5,6</p> <p>quite 38:2 75:6</p> <p>quotes 61:5 72:21</p> <hr/> <p>r</p> <p>radio 72:18</p> <p>rain 60:12 93:2</p> <p>raise 51:2</p> <p>raised 8:18 75:10</p> <p>raising 14:17</p> <p>ramp 69:10,11,15 74:5</p> <p>ramps 33:1 71:10</p> <p>range 27:3</p> <p>ranged 26:21</p> <p>ranging 25:5</p> <p>rate 33:13</p> <p>ray 57:6 94:2</p> <p>read 3:21 49:19 54:16</p> <p>reading 47:8</p> <p>readjustment 20:17</p> <p>ready 7:12 15:3 71:4 79:7</p> <p>real 50:11 52:17 53:13 76:18 96:14</p> <p>realistically 73:1</p> <p>realize 4:8</p> <p>reallocation 23:20</p> <p>reallocations 23:19</p>	<p>really 10:7 15:5 17:5 19:15 20:13 22:17 25:16 29:16 30:1,1 37:3 39:12 43:1,12 44:6,17 44:19,20 47:5,19 49:14 54:4 55:10 66:4 67:7,19 68:2 68:3 69:8 70:14 74:14 75:16 95:12 95:14,14,19</p> <p>reason 60:19</p> <p>rebid 82:14</p> <p>rebounded 66:10 67:2</p> <p>receipt 85:20</p> <p>receive 31:5</p> <p>received 16:17 63:10,18 64:6,7</p> <p>recommendation 50:20</p> <p>recommendations 12:2 51:7,13 52:2</p> <p>record 3:21 43:3 49:19 54:17 67:16</p> <p>recorded 99:6</p> <p>recover 63:7</p> <p>recovered 66:10</p> <p>recreational 67:1</p> <p>redid 71:2</p> <p>reduces 29:9</p> <p>reducing 16:1</p> <p>reengage 17:8</p> <p>reengagement 17:5</p> <p>refer 29:18</p> <p>referrals 30:13 31:13</p> <p>refund 35:18</p> <p>regarding 48:5,7 51:11,17 65:12</p> <p>regardless 82:21</p> <p>regional 9:11</p>	<p>reimbursements 64:4</p> <p>related 99:11</p> <p>relationships 4:16 12:9</p> <p>releases 76:2</p> <p>relocate 77:2</p> <p>remain 45:3</p> <p>remains 65:16</p> <p>remember 65:1</p> <p>remind 9:5 10:5 20:14 56:13</p> <p>reminder 11:21 92:20</p> <p>reminding 20:19</p> <p>remote 5:5</p> <p>remotely 27:18</p> <p>removal 64:10 77:15,17 80:8</p> <p>remove 64:12</p> <p>removing 65:12</p> <p>render 51:9</p> <p>renew 81:21</p> <p>renovations 71:18</p> <p>rent 41:15 42:9,9 89:1</p> <p>rental 50:3,9 51:5 51:12 60:18 61:19 62:3 88:10,13 91:2,10</p> <p>rentals 89:3</p> <p>renters 35:17</p> <p>renting 90:20</p> <p>repaint 71:4</p> <p>repainted 71:2</p> <p>repaving 86:10</p> <p>report 61:18 75:8 75:13 77:12,15 79:15 80:2</p> <p>reported 1:20 36:1</p> <p>representation 11:11,14 17:20 53:7</p>	<p>representatives 11:4,16</p> <p>repurposing 55:1 55:8 58:4,6 79:9 88:11 90:19</p> <p>request 80:13,16 81:3,19 86:6,9 88:9</p> <p>requesting 61:19 63:16 81:21 84:10 85:5,21 88:12</p> <p>required 15:12</p> <p>requirement 50:10 52:5,6 77:1 77:7 80:11 82:14</p> <p>research 13:1</p> <p>residents 93:2</p> <p>resolve 64:15</p> <p>resolved 6:4 65:7</p> <p>resort 25:17</p> <p>resource 12:21 13:4,11 17:19 18:4,10,13</p> <p>resourced 12:11</p> <p>resources 28:10 39:17 47:19,20</p> <p>respond 15:12</p> <p>response 26:5 39:11</p> <p>rest 34:9 58:8,10 58:18</p> <p>result 15:15 60:3</p> <p>resume 17:2</p> <p>retained 59:20</p> <p>return 5:10</p> <p>revenue 65:15,18 90:15,16,17,18 91:5,7</p> <p>review 28:21 50:3 50:9 51:5,12,13 61:19</p> <p>reviewed 45:11 88:20</p>
--	--	--	---

rfp 16:16	s	97:16,18,20 98:1	serves 11:1,3
right 8:7,7 18:6	safe 4:7,10 58:21	98:3	service 11:11
21:1 28:7 33:17	61:13	section 49:21	14:16 16:19 32:15
35:21 42:8,12	safely 73:18	52:12	82:10
44:1 54:14 56:3	safety 63:12 76:20	sectors 14:8	services 10:1,3
56:12,14,17 57:10	77:6	security 72:3,10	11:9,10 12:14
57:13 60:1,15	samples 63:20	see 8:12 15:7	14:15 15:21 18:2
62:5,14 63:4	78:10	18:11 30:14 33:14	23:7 24:16 26:12
69:13 76:16 80:4	saturday 93:1	37:4 42:5,6 62:21	26:19 27:5 29:1,6
80:5,10 81:1	saves 30:2	66:9 67:10,20	29:14,19 30:7,15
82:10 89:8	saving 27:13	74:17 77:5,13	32:13,13 34:4
rink 97:1	saying 2:5 29:15	seeing 68:15,18	36:19 41:4 44:9
risen 4:21	says 12:6	seeking 39:16	47:6 48:3
risher 62:14,17,19	scholarships	seen 40:17	serving 11:5 17:21
63:3 69:7,14 70:6	32:18	segments 66:2	23:16 50:14 54:5
70:14,18 77:20	school 5:10 6:8	self 75:3	session 51:17
79:7,17,21 80:10	13:5,8,9 20:16	sell 69:9 91:1	96:12,13
82:5 84:5	schools 4:17 17:6	selling 66:18	set 8:9 15:14 99:4
risk 24:17	20:10,18 66:6	send 75:14	setting 38:10
road 55:2 77:4	screen 15:15 16:3	senior 21:13 22:2	74:13
86:3 93:4	16:10 53:4	25:12,19 29:7,13	settlement 48:6
roads 88:9,12 89:3	seal 6:9 99:13	30:11,21 32:1,12	seven 69:17 70:4
robust 65:16	search 87:5	40:10 41:11,21	sewer 58:12 59:10
roll 6:18 49:2 81:8	season 60:8	48:8,17	shape 96:4
83:17 84:16 85:11	second 6:13,16	seniors 23:16 24:1	share 16:3
87:19 97:17	48:17,20 49:1	24:3,17 25:2 26:7	shared 30:4
rolling 74:10	81:2,5,7 83:14,16	27:15 30:6 32:6	sharing 41:10,14
rommel 93:7,11	84:13,15 85:8,10	33:5,12,14 34:13	sheet 41:14 91:6
93:14	86:19 87:18 91:18	37:11,13 39:7	sheriff's 78:14,18
ron 85:5	91:20 92:3,4	43:6	shine 93:2
room 58:8,10,18	97:16	sent 12:3	ship 40:17
71:17,17 97:9	seconded 87:15	separately 68:6	shoestring 47:10
roughly 25:10	secretary 3:20 4:1	september 3:6	shop 44:7
31:3 89:13	6:12,17,19,21 7:3	63:10 67:10,12	shopping 36:8
route 77:4	7:5,7 49:1,3,5,7,9	99:20	shore 23:6 32:9,10
run 12:21 36:7,8	49:16,18,21 54:8	septic 58:12	45:13 46:1,8
43:13 73:4	54:11,16,19 81:7	series 74:2	75:10
rundown 62:12	81:9,11,13,15	serve 22:12 27:21	short 50:3,9 51:5
running 55:14	83:16,18,20 84:1	31:20 33:9 34:13	51:12 64:21
61:21	84:3,15,17,19,21	34:19 45:21 52:18	show 30:9 42:18
runs 13:5 86:3	85:2,10,12,14,16	53:5,14 58:17	63:2,3
runway 63:12,14	85:18 87:18,20	served 24:3 31:6	showed 74:6
77:2,3	88:1,3,5 91:17	33:11 34:5,6,6	shows 68:21
	92:1,5,7,9,11,13	37:6 38:12	

<p>shut 12:8 sic 97:2 side 57:4,5 sign 45:9 46:19 signage 71:8 signature 99:15 signed 94:10 significantly 44:14 simply 59:8 single 61:5,7 67:1 sit 8:8 41:11 site 59:2,10,21 93:15 sitting 67:9 six 71:13 96:11 sixty 34:13 skills 17:2 slide 63:2,3 slow 55:10 slowdown 66:11 small 71:11 smiling 21:8 snap 13:2 social 11:9 21:20 23:7 32:13 33:20 35:11,13 society 32:15 soft 17:2 software 43:8 72:16,19,21 soil 59:21 63:21 78:10 sold 66:17 solution 64:19,21 65:11 solving 17:19 somebody 27:7 36:7 52:17 someplace 42:15 son 96:1 sons 95:18,19 soon 80:16</p>	<p>sooner 61:12 sorrow 2:11 sorry 6:21 44:3 56:8 95:12 sort 22:18 30:1 sounds 42:21 source 61:6,7 sources 14:8 space 12:15 69:10 speak 57:1,5,8,11 special 7:17 20:8 specific 18:19 42:7 spend 28:9 33:16 spending 47:2 spent 37:7 sponsor 32:1 spreadsheets 43:14 spring 74:9 st 32:16,17 34:10 55:2 stacker 88:16 staff 13:9,16 26:14 30:3,4 31:9 33:19 36:13 47:16 69:5 73:17 staffed 69:18 staffing 70:10,12 stamp 61:14 stamps 41:17 42:14 stand 2:4 standing 79:1 start 15:6 29:19 30:14 34:18 63:20 63:21 65:8 78:16 started 12:17 15:2 71:6 starting 2:21 69:14 72:17 state 16:4 22:21 23:19 29:2 30:21 70:5 99:1,2</p>	<p>stated 65:10 statement 96:15 statewide 10:10 10:13 30:10 31:4 statistic 67:6 statistics 22:11 66:8 69:1 stats 66:4 stay 6:7,7 24:20 28:3,14 31:18 35:4 37:12,20,21 45:1 79:20,21 staying 45:4 stays 37:15 steer 29:5 stenographic 99:6 stenographically 99:6 stick 29:18 80:3 stinton 21:16,19 21:20 38:1,4,14 38:17 39:1,6 40:3 40:6 41:7 42:8,12 42:20 43:1 44:2 44:21 45:6,17 47:13,15 49:12,14 stipulations 99:8 stop 44:7 stopped 65:2 straight 91:4 street 86:4 stress 31:15 stressed 40:8 stretching 47:5 strides 72:2 strikingly 39:19 strong 31:18 32:8 65:16 stronger 4:12 structure 70:11 struggle 52:16 struggling 17:17 student 22:4</p>	<p>students 4:13 5:1 13:6,12 17:7 75:4 75:11 study 75:3 stuff 43:10 55:11 59:4 61:9 subsidiaries 27:11 substantial 24:2 substantive 51:18 suburban 10:15 success 31:2 successful 5:21 12:17 30:10 successfully 23:15 24:21 suddenly 12:14 superintendent 11:8 supplement 24:11 supplemental 34:15 71:16 supplies 32:3,7 36:4 43:9,10 supply 32:1 81:20 82:2 support 3:19 4:5,9 5:1,5,7 14:16 18:10 26:5,15 27:2,16,17 32:11 33:5,15 35:20 38:8 39:9 43:11 44:20 45:18 47:20 55:15 64:17 80:6 80:14 supporting 5:9 10:3 14:4 supportive 86:6 supports 6:5 suppression 61:11 sure 2:18 8:11 18:1,20 40:18 79:2 93:10 surface 64:2</p>
---	---	--	--

<p>survey 14:7 63:15 78:10</p> <p>system 28:11 39:11 71:16 72:18 73:3</p> <p>systems 26:5</p> <hr/> <p>t</p> <hr/> <p>take 13:11 15:8 60:6 64:1 67:6,19 71:21 75:12 87:7 89:8 96:7</p> <p>taken 21:8 89:10 93:17</p> <p>takes 50:15</p> <p>talbot 1:1 2:17 4:4 5:16 6:2,4,10 7:16 9:18 11:5,20,20 14:2,3,5,20 16:15 17:6 18:4 21:21 22:2,10,12 23:9 23:11 27:21 28:18 29:8 30:8,15 31:21 32:19 37:2 44:10,11 48:9 50:1,2 68:21 71:14 76:19 86:2 93:3 97:1,7,9 99:3</p> <p>talk 8:11 14:10 22:1 66:3 73:7 74:1,13</p> <p>talked 76:21</p> <p>talking 57:1 64:14 71:5 73:14</p> <p>tape 72:12</p> <p>target 16:20</p> <p>tax 35:16,17,18</p> <p>taxi 68:6</p> <p>team 17:12,13,19 17:19 27:5 28:21 29:3,10 35:11,17 39:14 47:17,17</p> <p>teamed 29:12</p> <p>technically 42:1 51:18</p>	<p>tee 80:16</p> <p>tell 8:1 20:5 53:12 63:6 70:3 90:1</p> <p>tells 34:16</p> <p>telltale 33:11</p> <p>temporary 62:3</p> <p>ten 8:15 69:11 73:9,16</p> <p>tentatively 78:1</p> <p>term 50:3,9 51:5 51:12 64:19,21 65:10 82:3</p> <p>terminal 65:20 70:21 72:4 83:1</p> <p>terms 82:17,19</p> <p>testing 59:5</p> <p>text 50:17</p> <p>thank 2:8 6:12 8:20 15:2 19:3,9 19:11,17 21:5,10 21:11,19,21 45:5 46:5,14,15 48:15 49:12,13 54:7 55:17 56:3 59:18 62:7,8 73:15 76:8 79:10,12,16,17,18 84:5,6 92:15 93:21 94:5,19,20 95:8 96:6 98:5</p> <p>thanks 19:12 77:9 84:8 92:16,17</p> <p>thing 3:11 15:10 17:4 28:6 30:11 30:20 31:15 40:1 40:7 75:4 95:11 95:20</p> <p>things 34:1 41:9 43:4 72:13 73:3,7 74:21 75:6 76:12 77:5,14 78:4</p> <p>think 9:3 10:9 20:8 28:1,4 29:16 30:9 33:9 36:11 37:6 41:12,16</p>	<p>42:5 43:15 48:10 48:11 52:9,19 53:10 54:5,6 55:12,20 60:5 62:10 89:12</p> <p>thinking 57:12 90:2</p> <p>thomas 50:4,7,13 51:4,10 52:4 53:21 87:4</p> <p>thought 52:13</p> <p>three 15:16 16:2 52:11 56:21 62:15 97:8</p> <p>threshold 77:3</p> <p>thursday 20:5,5 96:17</p> <p>tight 69:15</p> <p>tilghman 34:10</p> <p>time 8:12 18:19 20:13,16,20 23:13 24:4 33:20 47:18 52:3,3,10 53:16 54:10 74:4,7 78:12 99:4</p> <p>timeline 77:16</p> <p>titan 82:1,5,7</p> <p>title 54:17 87:4</p> <p>today 5:8 9:20 60:20 93:16</p> <p>told 16:7 62:18</p> <p>tomorrow 49:16</p> <p>tonight 2:21 8:21 46:3 61:18 92:19 95:21</p> <p>top 12:19 15:16 56:14,17 76:16</p> <p>topographic 63:15</p> <p>total 24:12 33:18 66:11,15 89:1</p> <p>totaling 63:11</p> <p>touched 2:16</p> <p>tower 70:7,11 72:5 75:7</p>	<p>town 64:16 65:11 85:21 86:2,7,10 86:13</p> <p>traffic 69:16 70:4</p> <p>trailer 54:21 58:3 58:7,15,16,18</p> <p>training 17:2</p> <p>transcribed 99:6</p> <p>transcript 2:1</p> <p>transcription 99:7</p> <p>transfer 86:1,8 87:11,13 93:8</p> <p>transitioning 38:10</p> <p>transparency 74:15</p> <p>transportation 97:5,6</p> <p>trappe 34:10 96:19</p> <p>treatment 96:20</p> <p>trees 64:13 65:12</p> <p>tremendous 8:18 13:15</p> <p>tremendously 47:6,6</p> <p>trommel 88:15</p> <p>trooper 71:13</p> <p>trucks 2:15</p> <p>true 11:6 99:7</p> <p>try 44:8 48:2 52:12</p> <p>trying 12:14 36:10 72:7,10 74:14</p> <p>tuesday 54:13 96:10 97:4</p> <p>turn 21:17 43:21 75:9 89:18 90:5</p> <p>twice 53:18</p> <p>two 22:21 23:10 33:20 55:7 56:9 56:11 63:10 64:10 69:17 80:11 82:19 86:9 93:2 94:4</p>
--	--	---	--

95:19 type 40:1 47:10 75:3	version 18:7 versions 18:8 versus 66:13 vice 95:2 victims 10:1 video 72:6,7 vincent 32:16 virtual 5:6 12:15 13:8 virtually 13:13 visit 29:21 74:16 75:6 76:13 visiting 29:11 visits 26:15 vital 5:20 voices 10:14 voluntary 31:12 volunteer 26:10 32:19 volunteers 4:14 32:20 vote 57:16 61:17 87:10,16	warehouse 78:17 warren 55:20 62:7 79:5 88:7 89:4,6 92:16,17 waste 92:21 water 96:20 way 8:20 9:11 29:17 30:1 31:7 63:1 74:16 80:17 99:11 we've 2:14 29:12 37:13 40:14 43:13 47:21 52:9,20 59:10 68:10,13,14 69:19 70:1,21 74:21 75:9 76:3 78:19 82:5,7,19 83:15 89:10 weathering 65:17 webb 45:12 website 11:20 75:5 75:21 93:6 week 13:10 60:5 64:15 71:6 96:4 weekly 73:1 welcome 7:20 62:20 welfare 4:18 wellbeing 5:18 wellness 5:7 went 14:9 53:1,4 wet 60:6,8,14,15 wetland 64:5 wide 27:3 willing 53:14 win 15:5,5 17:9,9 winter 63:16 74:11 wish 2:10 47:11 56:19 95:18,19 96:2,5 witness 99:13 wonder 47:9	wonderful 73:19 work 7:18,20 8:19 10:5 13:15 19:12 19:14,16 27:5 30:18 32:12,14 33:3,21 36:14 51:16 79:2 worked 37:3 43:18 worker 21:20 workers 5:7 35:11 35:12 working 4:9 17:1 17:9 43:18 53:21 54:1 58:18 71:19 works 17:7 29:4 46:10 worth 83:6 worthwhile 43:14 wrapping 74:1 write 75:8,13 wrong 73:2 wye 97:9
u	w	y	
ultimately 58:8 umbrella 41:3 unable 30:14 unanimous 3:5,10 3:16 83:10 underneath 47:2 understand 59:12 67:8 74:17 union 32:16 unique 23:3 30:8 uniquely 22:10 update 8:21 18:15 19:17 65:15 71:9 72:14 updated 70:21 updates 77:18,20 updating 18:6 65:20 72:15 upper 23:6 32:8,9 45:13 46:1,8 upstairs 71:17 urban 10:15 urgency 60:19 use 8:12 32:5 40:11 42:18 44:8 58:11,19 59:2 user 68:1,13 utilities 41:15 61:6 utilizing 42:18	w 1:17 wait 30:12,16 61:16 waiting 61:3 walk 74:1 walked 74:5 want 8:2 10:5 12:19 14:1 16:10 17:11 28:4,5 42:4 53:10 54:4 57:1,5 67:19 68:20 73:15 76:9,11 77:11 79:19 88:7 90:13 90:14,21 91:1 94:11 95:20 96:4 wanted 18:19 20:13 52:12 59:17 68:1 80:16 wants 57:11	yeah 7:12 39:1 41:16 47:15 48:12 54:1 56:8 57:21 61:12 63:3 87:7 93:20 94:15 year 6:11 13:6,7 14:1 15:1 16:15 18:8 20:9 23:14 24:12 26:15 33:13 33:17 39:3 46:18 53:2,16,18 60:6 63:10 64:7 65:4,9 66:9,12,13 67:11 67:12,12,13,14,16 67:18,21,21 68:9 68:14,14,19 71:1 73:21 77:21 78:2 78:5,10,11 82:3,8 years 2:13 14:5,20 22:4,5 37:14,19	
v			
vaccinations 36:16 vacuum 36:8 value 65:21 vary 60:13 vending 65:19 vendors 16:18 veneer 85:6			

[years - zoom]

52:11,19 64:9 69:11,17 71:20 72:18 73:5 76:15 77:1,2 80:11 82:7 83:10 york 83:2 young 4:14 5:9 youth 4:16 5:18 10:1 14:4 15:19 15:21 16:21 yup 8:2,2 70:18 96:8
z
zoning 50:17 zoom 13:13